

**SEKURIT**  
*smart vision*

**Saint-Gobain Sekurit India Limited**



**ANNUAL REPORT 2017-18**

  
**SAINT-GOBAIN**

**BOARD OF DIRECTORS**

**Mr. M. G. Ramkrishna (Chairman)**  
**Ms. Marie-Armelle Chupin**  
**Mr. Anand Mahajan**  
**Mr. Padmanabha Shetty**  
**Mr. A. Dinakar (Managing Director)**

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**CHIEF FINANCIAL OFFICER**

**Mr. R. Manigandann**

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**COMPANY SECRETARY**

**Ms. Rukmini Subramanian**

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**BANKERS**

Citi Bank  
Standard Chartered Bank  
HDFC Bank  
State Bank of India

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**STATUTORY AUDITORS**

M/s. Kalyaniwalla & Mistry LLP

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**REGISTRARS & TRANSFER AGENTS**

Link Intime India Private Limited  
C 101, 247 Park,  
LBS Marg, Vikhroli West,  
Mumbai 400 083  
Tel. No.: +91 22 4918 6000  
Fax No.: +91 22 4918 6060  
E-mail: [rnt.helpdesk@linkintime.co.in](mailto:rnt.helpdesk@linkintime.co.in)  
Website: [www.linkintime.co.in](http://www.linkintime.co.in)

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**REGISTERED OFFICE**

T-94, M.I.D.C.,  
Bhosari Industrial Area,  
Pune – 411 026, Maharashtra.  
Tel. No.: +91 020 6611 4153

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**CHAKAN WORKS**

Plot No. 616 & 617, Village Kuruli,  
Pune-Nashik Road,  
Chakan, Pune – 410 510,  
Maharashtra  
Tel. No.: +91 2135 676 400 / 01  
Fax No.: +91 2135 676 444

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**Email id:** [sekurit.investors@saint-gobain.com](mailto:sekurit.investors@saint-gobain.com)

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**Website:** [www.sekuritindia.com](http://www.sekuritindia.com)

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**Corporate Identity Number:** L26101MH1973PLC018367

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## NOTICE

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NOTICE is hereby given that the 45<sup>th</sup> Annual General Meeting of the Members of Saint-Gobain Sekurit India Limited will be held on Saturday, 4<sup>th</sup> August 2018 at 11:00 a.m. at Hotel Kalasagar, P-4, MIDC, Kasarwadi, Mumbai-Pune Road, Near State Bank of India, Pune – 411 034, to transact the following business:

### ORDINARY BUSINESS

1. To receive, consider and adopt the Audited Financial Statements of the Company for the financial year ended 31<sup>st</sup> March 2018, together with the Reports of the Directors and the Auditors thereon.
2. To appoint a Director in place of Mr. Anand Mahajan (DIN. 00066320) who retires by rotation and being eligible, offers himself for reappointment.

### SPECIAL BUSINESS

3. To appoint Ms. Marie-Armelle Chupin as Director.

To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution:

**“RESOLVED THAT** pursuant to provisions of Sections 152 and 160 of the Companies Act, 2013 and rules framed thereunder, as amended from time to time, Ms. Marie-Armelle Chupin (DIN 00066499), appointed as an Additional Director by the Board of Directors from 2<sup>nd</sup> November 2017, who holds office upto this Annual General Meeting of the Company and in respect of whom the Company has received a notice in writing from a member, proposing her candidature for the office of Director, be and is hereby appointed as Director of the Company, liable to retire by rotation.”

4. To reappoint Mr. M. G. Ramkrishna as Non-Executive Independent Director.

To consider and, if thought fit, to pass the following resolution as a Special Resolution:

**“RESOLVED THAT** pursuant to the provisions of Sections 149, 150, 152 and any other applicable provisions of the Companies Act, 2013 and the rules framed thereunder read with Schedule IV of the Companies Act, 2013 and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) (Amendment) Regulation, 2018 (including any statutory modification(s) or re-enactments thereof, for the time being in force), Mr. M. G. Ramkrishna (DIN. 00007950), Non-Executive Independent Director of the Company who will be attaining 75 years on 7<sup>th</sup> January 2019 to continue as Non-Executive Independent Director of the Company from 1<sup>st</sup> April 2019 to the conclusion of the 46<sup>th</sup> Annual General Meeting of the Company.”

5. To ratify remuneration payable to Cost Auditor.

To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution:

**“RESOLVED THAT** pursuant to the provisions of Section 148 and all other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014, Mr. G. Thangaraj, Cost Accountant (Registration No. M5997), appointed as Cost Auditor by the Board of Directors, to audit the cost records maintained by the Company, for the financial year ending 31<sup>st</sup> March 2019, be paid remuneration of ₹ 1.40 Lakhs (Rupees One Lakh Forty Thousand) plus applicable taxes and out of pocket expenses at actuals.”

6. To approve material related party transactions.

To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution:

**“RESOLVED THAT** pursuant to Regulation 23 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as “Listing Regulations”) and any other applicable provisions including any amendment, modification, variation or re-enactment thereof, approval of the Members of the Company be and is hereby accorded to the Board of Directors of the Company to enter into contracts/arrangements/transactions in ordinary course of business and at arms’ length basis with Saint-Gobain India Private Limited, a related party in terms of the Listing Regulations and the Companies Act, 2013, for purchase, sale or transfer of products, goods, consumables, materials, assets, services and other obligations during the financial year ending 31<sup>st</sup> March 2019, for an aggregate amount not exceeding ₹100 Crores (Rupees One Hundred Crores).”

7. To approve shifting of registered office of the Company.

To consider and, if thought fit, to pass the following resolution as a Special Resolution:

**“RESOLVED THAT** pursuant to Sections 12 and 13 of the Companies Act, 2013 and the Companies (Incorporation) Rules, 2014 and other applicable provisions, if any, including any statutory modification(s) or re-enactment(s), thereof for the time being in force, the registered office of the Company be shifted from T-94, M.I.D.C., Bhosari Industrial Area, Pune – 411 026, Maharashtra to Plot No. 616 & 617, Village Kuruli, Pune-Nashik Road, Chakan, Pune 410 501, Maharashtra.

**RESOLVED FURTHER THAT** the Board of Directors or Company Secretary be and are hereby severally authorised, on behalf of the Company, to do all acts, deeds and things as may be deemed necessary, proper or desirable and to sign, execute all necessary documents, applications and returns and make representations, if any, for purpose of giving effect to the shifting of registered office and to file necessary forms/documents with the statutory authorities.”

By Order of the Board of Directors

**Rukmini Subramanian**  
Company Secretary

Mumbai, 30<sup>th</sup> May 2018

**Registered Office:**

T-94, M.I.D.C., Bhosari Industrial Area,

Pune – 411 026, Maharashtra

Tel: +91 20 6611 4153

Email: [sekurit.investors@saint-gobain.com](mailto:sekurit.investors@saint-gobain.com)

Website: [www.sekuritindia.com](http://www.sekuritindia.com)

Corporate Identity Number: L26101MH1973PLC018367

**NOTES :**

1. The Statement pursuant to Section 102 of the Companies Act, 2013 (“Act”), relating to Special Business to be transacted at the 45<sup>th</sup> Annual General Meeting (“AGM”), and the details, as required under Regulation 36(3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”) and Secretarial Standards by The Institute of Company Secretaries of India, of persons seeking reappointment as Director under Item No. 2, 3 and 4 of the Notice, is annexed hereto.
2. **A Member entitled to attend and vote at the AGM is entitled to appoint a proxy to attend and vote instead of himself and the proxy need not be a Member of the Company. The instrument appointing the proxy, in order to be effective, must be deposited at the Company’s Registered Office, duly completed and signed, not less than forty-eight (48) hours before the meeting. Proxies submitted on behalf of limited companies, societies etc., must be supported by appropriate resolutions/authority, as applicable.**  
**Members are requested to note that a person can act as proxy on behalf of not exceeding fifty (50) Members and holding in aggregate not more than ten percent (10%) of the total share capital of the Company. In case a proxy is proposed to be appointed by a Member holding more than ten percent (10%) of the total share capital of the Company carrying voting rights, then such proxy shall not act as a proxy for any other person or shareholder.**
3. Corporate Members intending to send their authorized representatives to attend the AGM pursuant to Section 113 of the Act are requested to send to the Company, a certified copy of the relevant board resolution together with specimen signatures of those representative(s) authorized under the said resolution to attend and vote on their behalf.
4. The Register of Members and Share Transfer Books of the Company will be closed from Saturday, 28<sup>th</sup> July 2018 to Saturday, 4<sup>th</sup> August 2018 (both days inclusive).
5. The Notice of AGM along with the Annual Report 2017-18 is being sent by electronic mode to those Members whose e-mail addresses are registered with the Company or Depository Participant(s) unless the Member has requested for a physical copy of the same. For Members who have not registered their e-mail addresses, physical copies are being sent by the permitted mode.
6. In compliance with the provisions of Section 108 of the Act read with Rule 20 of the Companies (Management and Administration) Rules, 2015, as amended and Regulation 44 of the Listing Regulations, the Company is pleased to provide the facility to its Members to exercise their right to vote on the resolutions proposed to be passed at the AGM by electronic means through e-Voting provided by Central Depository Services (India) Limited. The Members whose names appear in the Register of Members / list of



Beneficial Owners as on Saturday, 28<sup>th</sup> July 2018, being cut-off date, are entitled to vote on the resolutions set forth in the Notice. Members may cast their votes on electronic voting system from any place other than the venue of AGM (“remote e-voting”). The remote e-voting period will commence on Tuesday, 31<sup>st</sup> July 2018 at 9:00 a.m. and will end on Friday, 3<sup>rd</sup> August 2018 at 5:00 p.m. In addition, facility of voting through ballot paper shall also be made available at the AGM and Members attending the AGM who have not cast their vote by remote e-voting shall be able to exercise their right at the AGM. The Company has appointed Mr. V. N. Deodhar, Practicing Company Secretary, to act as Scrutiniser, to scrutinize the remote e-voting process and votes cast through Ballot Paper at the AGM in a fair and transparent manner. The Members desiring to vote through remote e-voting are requested to refer to the detailed procedure given hereinafter.

### Remote e-voting process

- I. The Company has entered into an arrangement with Central Depository Services (India) Limited (“CDSL”) to facilitate remote e-voting for the AGM. The instructions for remote e-voting are as under:
  - a. The shareholders should log on to the e-voting website [www.evotingindia.com](http://www.evotingindia.com).
  - b. Click on Shareholders.
  - c. Now enter your User ID
    - For CDSL : 16 digits beneficiary ID
    - For NSDL : 8 Character DPID followed by 8 Digit Client ID
    - Members holding shares in Physical Form should enter Folio Number registered with the Company.

Next enter the Image Verification as displayed and Click on Login.

If you are holding shares in demat form and had logged on to [www.evotingindia.com](http://www.evotingindia.com) and voted on an earlier voting of any company, then your existing password is to be used.

If you are a first time user follow the steps given below:

For Members holding shares in demat form and physical form:

PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (applicable for both demat shareholders as well as physical shareholders) <ul style="list-style-type: none"> <li>• Members who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number mentioned in “Password” field in the electronic voting particulars.</li> </ul>
DOB	Enter the Date of Birth as recorded in your demat account or in the company records for the said demat account or folio in dd/mm/yyyy format.
Dividend Bank Details	Enter the Dividend Bank Details as recorded in your demat account or in the company records for the said demat account or folio. <ul style="list-style-type: none"> <li>• Please enter the DOB or Dividend Bank Details in order to login. If the details are not recorded with the depository or company, enter the member id/folio number in the Dividend Bank details field as mentioned in instruction (iv).</li> </ul>

- c. After entering these details appropriately, click on “SUBMIT” tab.
- d. Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach ‘Password Creation’ menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- e. For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- f. Click on the EVSN for Saint-Gobain Sekurit India Limited on which you choose to vote.

- g. On the voting page, you will see “RESOLUTION DESCRIPTION” and against the same the option “YES/ NO” for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- h. Click on the “RESOLUTIONS FILE LINK” if you wish to view the entire Resolution details.
- i. After selecting the resolution you have decided to vote on, click on “SUBMIT”. A confirmation box will be displayed. If you wish to confirm your vote, click on “OK”, else to change your vote, click on “CANCEL” and accordingly modify your vote.
- j. Once you “CONFIRM” your vote on the resolution, you will not be allowed to modify your vote.
- k. You can also take out print of the voting done by you by clicking on “Click here to print” option on the Voting page.
- l. If Demat account holder has forgotten the changed password then enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- m. Note for Non-Individual Shareholders and Custodians:
  - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to [www.evotingindia.com](http://www.evotingindia.com) and register themselves as Corporates.
  - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be e-mailed to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com).
  - After receiving the login details a user should be created using the admin login and password. The user would be able to link the account(s) for which they wish to vote on.
  - The list of accounts should be mailed to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) and on approval of the accounts they would be able to cast their vote.
  - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- II. In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions (“FAQs”) and e-voting manual available at [www.evotingindia.com](http://www.evotingindia.com), under help Section or write an email to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com), or contact Mr. Santosh Jaiswal, Associate Vice President, Link Intime India Private Limited, Unit: Saint-Gobain Sekurit India Limited, C-101, 247 Park, L B S Marg, Vikhroli (West) Mumbai 400 083 at email id: [rnt.helpdesk@linkintime.co.in](mailto:rnt.helpdesk@linkintime.co.in) or at Telephone No.: +91 22 4918 6270.
- III. The voting rights shall be in proportion to the shares of paid up equity share capital of the Company as on the cut-off date, Saturday, 28<sup>th</sup> July 2018.
- IV. Members who acquire shares after the dispatch of the Annual Report and are Member as on the cut-off date, Saturday, 28<sup>th</sup> July 2018, may obtain the login ID and password by sending a request at [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com). However, if you are already registered with CDSL for remote e-voting then you can use your existing user ID and password for casting your vote.
- V. If you forgot your password, you can reset password by using “Forgot user details/password” option available on [www.evotingindia.com](http://www.evotingindia.com) or contact CDSL on toll free no. 1802005533.
- VI. The results of remote e-voting and voting through Ballot Paper will be declared to the Stock Exchanges after the AGM within the prescribed time limit. The results along with the Scrutinizer’s Report, shall be placed on the website of the Company.
7. In case of joint holders attending the meeting, only such joint holder who is higher in the order of names, will be entitled to vote at the AGM.
8. The Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Act, and the Register of contracts or arrangements in which Directors are interested, maintained under Section 189 of the Act will be available for inspection at the AGM.
9. Members holding shares in dematerialised form are requested to intimate all changes pertaining to their bank details, National Electronic Clearing Services (“NECS”), Electronic Clearing Service (“ECS”), mandates, nominations, power of attorney, change of address, change of name, e-mail address, contact numbers etc., to their Depository Participant(s) (“DP”). Changes intimated to the DP will then be automatically reflected in the Company’s records which will help the Company and its Registrars and Transfer Agents, Link Intime India Private Limited (“Link Intime”) to provide efficient and better services. Members holding shares in physical form are requested to intimate such changes to Link Intime.



10. The Securities and Exchange Board of India has mandated registration of Permanent Account Number (“PAN”) and bank account details by every participant in securities market. Members holding shares in demat form are, therefore, requested to submit details of PAN and bank account details to DP with whom they have demat accounts. Members holding shares in physical form can submit their PAN and bank account details to Link Intime.
11. Members/Proxies should bring the duly filled Attendance Slip to the AGM and hand it over at the registration counter at the venue.
12. To support the ‘Green Initiative’, the Members who have not registered their e-mail addresses are requested to register the same with Link Intime/DPs.
13. Members desirous of any information relating to the financial statements and/or operations of the Company are requested to address their queries to the Company Secretary at the Registered Office of the Company, at least ten days in advance of AGM, so that the information, to the extent practicable, can be made available at the AGM.
14. The Route Map of the venue of AGM is enclosed.

### **STATEMENT PURSUANT TO SECTION 102(1) OF THE COMPANIES ACT, 2013 (“ACT”)**

The following Statement sets out the material facts relating to the Special Business mentioned in the accompanying Notice:

#### **Item No. 3**

The Board of Directors of the Company, on the recommendation of the Nomination and Remuneration Committee, appointed Ms. Marie-Armelle Chupin (DIN. 00066499) as an Additional Director on the Board of the Company from 2<sup>nd</sup> November 2017 who holds office upto the ensuing Annual General Meeting. The Company has received notice from a Member under Section 160 of the Companies Act, 2013 for her candidature for the office of Director of the Company.

A brief profile of Ms. Marie-Armelle Chupin is given below:

Ms. Marie-Armelle Chupin is a Masters in Business Law & Labour Law. She joined Compagnie de Saint-Gobain (“Saint-Gobain”) in 1979 and has rich experience in the legal field. She is presently the Vice President-Legal Affairs of High Performance Material sector of Saint-Gobain.

The Nomination and Remuneration Committee has recommended appointment of Ms. Marie-Armelle Chupin as a Director of the Company. The Board of Directors recommend the Ordinary Resolution for appointment of Ms. Marie-Armelle Chupin as set in item No. 3 for approval of the Members of the Company.

Except for Ms. Marie-Armelle Chupin being an appointee, or her relatives, none of the Directors and Key Managerial Personnel of the Company or their relatives are concerned or interested financially or otherwise, in the resolution set out at Item No. 3.

#### **Item No. 4**

The members at the 41<sup>st</sup> Annual General Meeting of the Company held on 18<sup>th</sup> July 2014 had appointed Mr. M. G. Ramkrishna, as a Non-Executive Independent Director of the Company, to hold office for a term of five years. In terms of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) (Amendment) Regulations, 2018 (hereinafter referred to as the “amendment”) notified by the Securities and Exchange Board of India on 9<sup>th</sup> May 2018, a person who has attained seventy five years of age may continue as a non-executive director from 1<sup>st</sup> April 2019, subject to approval by a special resolution of the Shareholders.

Mr. Ramkrishna who will attain 75 years on 7<sup>th</sup> January 2019, in terms of the amendment will cease to continue as director from 1<sup>st</sup> April 2019 unless approved by special resolution.

A Brief Profile of Mr. M.G. Ramkrishna is given below:

Mr. Ramkrishna has completed his M.A. and LLB. from the University of Mumbai. He is a veteran banker and has varied experience in the field of banking and finance. He started his banking career with State Bank of India and subsequently held top management positions in a foreign bank in India as well as in a new generation private sector bank. Presently he is a financial consultant. He is the non-executive Chairman of the Company since 2015 and the Company has benefitted from his wide experience and guidance.

Mr. Ramkrishna is not disqualified from being a Director in terms of Section 164 of the Companies Act, 2013 and has given his consent to continue as an Independent Director. The Company has received declaration from Mr. Ramkrishna confirming that he meets the criteria of independence as prescribed under the Companies Act, 2013 and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The Nomination and Remuneration Committee has recommended to continue the directorship of Mr. Ramkrishna from 1<sup>st</sup> April 2019.

The Board of Directors recommend the Special Resolution as set in Item No. 4 to continue directorship of Mr. M.G. Ramkrishna as a Non-Executive Independent Director of the Company, not liable to retire by rotation, from 1<sup>st</sup> April 2019 till the conclusion of the 46<sup>th</sup> Annual General Meeting of the Company.

Except for Mr. M. G. Ramkrishna being an appointee, or his relatives, none of the Directors and Key Managerial Personnel of the Company or their relatives are concerned or interested financially or otherwise, in the resolution set out at Item No. 4.

## Item No. 5

The Board, on recommendation of the Audit Committee, appointed Mr. G. Thangaraj, Cost Accountant (Registration No. M5997) as “Cost Auditor” of the Company, for a remuneration of ₹ 1.40 Lakhs (Rupees One Lakh Forty Thousand) plus applicable taxes and reimbursement of out of pocket expenses, to conduct audit of the cost records for the financial year ending 31<sup>st</sup> March 2019.

In terms of the provisions of Section 148(3) of the Companies Act, 2013 read with Rule 14(a)(ii) of the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditor is required to be ratified by the Members of the Company. Accordingly, consent of the Members is sought to ratify the remuneration payable to the Cost Auditors.

None of the Directors or Key Managerial Personnel or their relatives are concerned or interested in this resolution.

The Board of Directors recommend the Ordinary Resolution set out at Item No. 5 for approval by the Members.

## Item No. 6

Saint-Gobain India Private Limited (“SGIPL”) is a “Related Party” within the meaning of Section 2(76) of the Companies Act, 2013 and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”). Transactions for purchase, sale or transfer of products, goods, consumables, materials, assets, services and other obligations from/to Saint-Gobain India Private Limited are deemed to be “material” in nature, as per the explanation to Regulation 23 of the Listing Regulations.

The Audit Committee and Board of Directors at their respective meetings held on 30<sup>th</sup> May 2018, have given their approval to the Company to enter into contracts/arrangements/transactions with SGIPL for an aggregate amount upto ₹ 100 Crores (Rupees One Hundred Crores) during the financial year ending 31<sup>st</sup> March 2019.

In terms of Regulation 23(4) of the Listing Regulations, all material related party transactions require approval of the shareholders and the related parties shall abstain from voting on such resolutions.

The particulars of the contracts/arrangements/transaction are as under:

Particulars	Information
Name of Related Party	Saint-Gobain India Private Limited
Name of Director (s) or Key Managerial Personnel who is related	Mr. Anand Mahajan, Director, is also the Chairman and Managing Director of Saint-Gobain India Private Limited.
Material terms of the contract/ arrangements/transactions	Purchase, sale or transfer products, goods, consumables, materials, assets, services and other obligations.
Monetary Value	Not exceeding ₹ 100 Crores.
Are the transaction in the ordinary course of business	Yes.
Are the transaction on an arm’s length basis	Yes.
Whether transaction would meet the arm’s length standard in the opinion of the Company’s Transfer Pricing consultants	Yes.
Whether the transaction have been approved by Audit Committee and the Board of Directors	Yes.

The annual value of the transactions proposed is estimated on the basis of the Company’s current transactions and future business projections.

The Board is of the opinion that the transactions of the purchase, sale or transfer of products, goods, consumables, materials, assets, services and other obligations from/to SGIPL are in the best interests of the Company.

None of the Directors or Key Managerial Personnel or their relatives other than Mr. Anand Mahajan, Director, are concerned or interested in this resolution.

The Board of Director recommend the Ordinary Resolution set out in Item No. 6 of the Notice for the approval of the Members.

**Item No. 7**

The registered office of the Company is currently at T-94, M.I.D.C., Bhosari Industrial Area, Pune – 411 026, Maharashtra, from where the Company also operated one of its factories. The Company discontinued the operations at this site as it was economically unviable and, subsequently, closed this factory from 30<sup>th</sup> November 2015.

The shifting of registered office to the Company's factory at Chakan, Pune will provide better administrative control and other operational convenience. The Board of Directors of the Company at its meeting held on 30<sup>th</sup> May 2018 has recommended to shift the registered office of the Company to its factory at Chakan at Plot No. 616 & 617, Village Kuruli, Pune-Nashik Road, Chakan, Pune 410 501, Maharashtra, subject to necessary approvals.

None of the Directors or Key Managerial Personnel or their relatives, are concerned or interested in this resolution.

The Board recommends the Special Resolution set out in Item No. 7 of the Notice for the approval of the Members.

By Order of the Board of Directors

**Rukmini Subramanian**  
Company Secretary

Mumbai, 30<sup>th</sup> May 2018

**Registered Office:**

T-94, M.I.D.C., Bhosari Industrial Area,

Pune – 411 026, Maharashtra

Tel: +91 20 6611 4153

Email: [sekurit.investors@saint-gobain.com](mailto:sekurit.investors@saint-gobain.com)

Website: [www.sekuritindia.com](http://www.sekuritindia.com)

Corporate Identity Number: L26101MH1973PLC018367

**ANNEXURE TO THE NOTICE**
**DETAILS OF DIRECTOR SEEKING APPOINTMENT/RE APPOINTMENT AT THE ANNUAL GENERAL MEETING**

Name of the Director	<b>Mr. Anand Mahajan</b>	<b>Ms. Marie-Armelle Chupin</b>	<b>Mr. M. G. Ramkrishna</b>
Director Identification Number	00066320	00066499	00007950
Date of Birth	3 <sup>rd</sup> January 1953	24 <sup>th</sup> March 1957	07 <sup>th</sup> January 1944
Age	65 years	61 years	74 years
Date of appointment	9 <sup>th</sup> June 1995	2 <sup>nd</sup> November 2017	22 <sup>nd</sup> March 2005
Qualification	B.A. (Honours) from St. Xavier's College, Mumbai, Master degree in Economics from University of Bombay and MBA from Cornell University, USA.	Masters in Business Law and Labour Law	M. A., L.L.B. from University of Mumbai
Brief Resume including experience	Mr. Mahajan has wide experience in banking and management. Mr. Mahajan started his career with State Bank of India in 1974 and served the Bank in various positions until 1981. He joined Grindwell Norton Limited in 1983 and has been its Managing Director since 1991. Mr. Mahajan is also Chairman and Managing Director of Saint-Gobain India Private Limited.	Ms. Chupin joined Compagnie de Saint-Gobain in 1979 and has rich experience in the legal field. Presently, she is the Vice President – Legal Affairs of the High Performance Materials sector of Saint-Gobain.	Mr. Ramkrishna has varied experience in the field of banking and finance. He started his banking career with State Bank of India and subsequently held top management positions in a foreign bank in India as well as in a new generation private sector bank. Presently he is a financial consultant.
Terms and conditions of appointment/re-appointment	The members at the Annual General Meeting of the Company held on 29 <sup>th</sup> July 2017 appointed Mr. Mahajan as a Non-Executive Director, liable to retire by rotation	The Board of Directors on 2 <sup>nd</sup> November 2017 has appointed Ms. Chupin as an Additional Director to hold office till the ensuing Annual General Meeting.	The members at the Annual General Meeting of the Company held on 18 <sup>th</sup> July 2014 appointed Mr. Ramkrishna as a Non-Executive Independent Director for a term of 5 years.
Number of Meetings of Board attended during the year	4 out of 4 board meetings held	None out of 2 board meetings held	4 out of 4 board meetings held
Directorships held in other listed companies (excluding foreign companies and Section 8 companies)	Grindwell Norton Limited Unichem Laboratories Limited	Grindwell Norton Limited	None
Memberships/Chairmanships of committees of other Companies (included only Audit Committee and Stakeholders' Relationship Committee)	Audit Committee - Grindwell Norton Limited (Member) Stakeholders Relationship Committee - Grindwell Norton Limited (Member)	None	None
Number of shares held in the Company	Nil	Nil	Nil
Remuneration last drawn	Nil	Nil	Sitting fees ₹ 3.60 Lakhs

Mr. Anand Mahajan, Ms. Marie-Armelle Chupin and Mr. M. G. Ramkrishna, Directors, do not have any relationship with any other Director or Key Managerial Personnel of the Company in terms of the Act.



## ROUTE MAP OF THE VENUE OF THE ANNUAL GENERAL MEETING

Venue: Hotel Kalasagar, P-4, MIDC, Kasarwadi, Mumbai-Pune Road, Near State Bank of India, Pune – 411 034  
Landmark: New RTO Pune.



## BOARD'S REPORT

The Members

Your Directors present the 45<sup>th</sup> Annual Report of the Company along with the audited financial statements for the year ended 31<sup>st</sup> March 2018.

### 1. Financial Highlights

	2017-18	2016-17
Revenue from operations	<b>15,028.58</b>	13,868.87
Operating Profit	<b>2,140.61</b>	1,066.04
Interest	<b>43.19</b>	28.99
Profit before Tax	<b>2,097.42</b>	1,037.05
Provision for Tax	<b>(719.97)</b>	(360.24)
Profit after Tax	<b>1,377.45</b>	676.81
Other Comprehensive Income (Net of Tax)	<b>14.30</b>	(23.84)
Total Comprehensive Income	<b>1,391.75</b>	652.97

The Company does not propose to transfer any amount to the Reserve for the year under review.

### 2. Dividend

Your Directors have not recommended any dividend for the financial year ended 31<sup>st</sup> March 2018.

### 3. Operations

The uncertainty caused by the implementation of the Goods and Services Tax (GST) adversely impacted the growth in the first half of the fiscal. The new Index for Industrial Production ("IIP") which was released in April 2017, where the base year is 2011-12 and the basket of goods has been changed to make it more representative, witnessed low growth between April and October 2017 (average of 2.5%). Since then, however, growth has been strong. The significant increase in growth from November 2017 onwards is partly on account of a low base, partly on account of re-stocking of the channel inventories post-GST and partly on account of a partial revival, led by the auto sector. Within the auto sector, both the commercial vehicles segment and the 3-wheeler segment (which are the two segments served by your Company) witnessed strong growth. The 3-wheeler segment, in particular, bounced back after declining in the previous fiscal and grew by around 30%. Reflecting this growth, your Company's sales increased by 20% and, consequently, the operating profit doubled.

While the long term outlook for the auto sector is positive, with the GST implementation behind us and some early signs of an economic revival, the short term outlook is also moderately positive.

### 4. Material changes and commitments after the end of financial year

There have been no material changes and commitments, if any, affecting the financial position of the Company, which have occurred between the end of the financial year and date of the report.

### 5. Particulars of loans, guarantees or investment

Details of loans, guarantees and investments covered under the provisions of Section 186 of the Companies Act, 2013 ("Act") are given in the notes forming part of the financial statements.

### 6. Human Resources

Employee relations were cordial. Your Directors place on record their appreciation for contribution made by all employees of your Company. As on 31<sup>st</sup> March 2018, there were 129 employees.

The Company follows best practices in hiring and on-boarding of employees. The Company adopts fair and transparent performance evaluation processes. In order to improve the organizational efficiency and employee engagement, various process change initiatives were undertaken during the year. Your Company believes in conducting its business in a highly transparent and ethical way. To ensure this and also to improve skill levels, employees participate in various training programmes and complete mandated e-learning courses.



Your Company is committed to creating a healthy working environment that enables employees to work without fear of prejudice, gender bias and sexual harassment. The Company believes that all employees have a right to be treated with dignity and has zero tolerance towards violation of its Code of Conduct and Sexual Harassment Policy. The Company has a Policy on Sexual Harassment which is widely disseminated. During the year under review, no complaint of sexual harassment has been received by the Compliance Committee.

#### **7. Conservation of energy, technology absorption, foreign exchange earnings and outgo**

The information on conservation of energy, technology absorption and foreign exchange earnings and outgo stipulated under Section 134(3)(m) of the Act, read with Rule 8 of the Companies (Accounts) Rules, 2014, are set out in Annexure 1 to this Report.

#### **8. Particulars of Employees**

Disclosures pertaining to remuneration and other details as required under Section 197(12) of the Act read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, are set out in Annexure 2 to this Report.

#### **9. Public Deposits**

The Company has not accepted any public deposits and, as such, no amount on account of principal or interest on public deposits was outstanding as on the date of the balance sheet.

#### **10. Directors and Key Managerial Personnel**

Ms. Marie-Armelle Chupin has been appointed as an Additional Director with effect from 2<sup>nd</sup> November 2017. Ms. Chupin is a Non-Executive Director, liable to retire by rotation, subject to confirmation by the members in the ensuing Annual General Meeting.

Ms. Anupama Vaidya resigned as Director of the Company with effect from 2<sup>nd</sup> November 2017. The Directors place on record their appreciation for the contribution made by her during her tenure.

In accordance with the Companies Act, 2013 and Articles of Association of the Company, Mr. Anand Mahajan, Director, retires by rotation and being eligible offers himself for reappointment.

In terms of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) (Amendment) Regulations, 2018 notified by Securities and Exchange Board of India on 9<sup>th</sup> May 2018, Mr. M. G. Ramkrishna, Non-Executive Independent Director, who will attain 75 years on 7<sup>th</sup> January 2019, will continue directorship from 1<sup>st</sup> April 2019 subject to confirmation by special resolution by the members at the ensuing Annual General Meeting.

Pursuant to Section 203 of the Companies Act, 2013, the Key Managerial Personnel of the Company are Mr. A. Dinakar, Managing Director, Mr. R. Manigandann, Chief Financial Officer and Ms. Rukmini Subramanian, Company Secretary. During the year, there has been no change in the Key Managerial Personnel.

None of the Director or Key Managerial Personnel has any pecuniary relationships or transactions vis-à-vis the Company, other than salaries and sitting fees.

#### **11. Director's appointment and remuneration**

The Nomination and Remuneration Committee has laid down the criteria for Directors' appointment and remuneration. These are set out in the Nomination and Remuneration Policy annexed as Annexure 3 to this Report.

#### **12. Annual evaluation of performance by the Board**

The Board, on the recommendation of the Nomination and Remuneration Committee, has adopted a framework for performance evaluation of the Board, its committees, individual directors and the chairperson through a survey questionnaire. The survey questionnaire broadly covers various aspects of board functioning, composition of Board and its committees, culture, execution and performance of specific duties, obligation and governance. The performance of the Board, its committees, individual directors and chairperson were reviewed by the Nomination and Remuneration Committee and Board. The independent directors evaluated the performance of non-independent directors, chairperson and Board as a whole.

#### **13. Declaration given by Independent Directors**

The Company has received necessary declarations from Independent Directors pursuant to Section 149(7) of the Act confirming that they meet the criteria of independence as under Section 149(6) of the Act and Regulation 16 of the Listing Regulations.

#### 14. Familiarisation programme for Independent Directors

The Company's familiarisation programme for Independent Directors provides orientation and training at the time of joining to enable them to understand the operations, business and other details of the Company. Details of the familiarisation programme for Independent Directors are available on the website of the Company, [www.sekuritindia.com](http://www.sekuritindia.com). The Independent Directors are regularly briefed on the developments that are taking place in the Company and its operations.

#### 15. Number of meetings of the Board

The Board meets at regular intervals to review the Company's business and to discuss strategy and plans. A tentative annual calendar of the meetings is circulated to the Directors in advance to enable them to plan their schedule and to ensure effective participation.

During the year, four meetings of the Board were held. The maximum interval between the meetings did not exceed the period prescribed under the Act, and the Listing Regulations.

#### 16. Committees of the Board

During the year, in accordance with the Companies Act, 2013 and the Listing Regulations, the Board has constituted or reconstituted its Committees. Currently, the Board has the following Committees:

- Audit Committee
- Nomination and Remuneration Committee
- Stakeholders Relationship Committee
- Corporate Social Responsibility Committee
- Share Transfer Committee

Details of the Committees along with their constitution and other details are provided in the "Corporate Governance Report".

#### 17. Directors Responsibility Statement

To the best of their knowledge and belief and according to the information and explanations obtained, your Directors make the following statements in terms of Section 134 of the Act,

- i. that in the preparation of the annual financial statements for year ended 31<sup>st</sup> March 2018, the applicable accounting standards have been followed along with proper explanations relating to material departures, if any;
- ii. that such accounting policies have been selected and applied consistently and judgments and estimates have been made, that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company at the end of the financial year on 31<sup>st</sup> March 2018, and of the profit of the Company for the year ended on that date;
- iii. that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. that the annual financial statements have been prepared on a 'going concern' basis;
- v. that proper internal financial controls are in place and that such internal financial controls are adequate and are operating effectively;
- vi. that systems to ensure compliance with the provisions of all applicable laws are in place and that such systems are adequate and are operating effectively.

With reference to the point number (v), the Board believes that the Company has sound Internal Financial Controls ("IFC") commensurate with the nature and size of its business. However, the business is dynamic and IFC are not static, and evolve over time as the business, technology and fraud environment changes in response to competition, industry practices, legislation, regulation and current economic conditions. There will therefore be gaps in the IFC as business evolves. The Company has a process in place to continuously identify such gaps and implement newer and / or improved controls wherever the effect of such gaps would have a material effect on the Company's operations.



## 18. Related Party Transactions

All related party transactions entered during the financial year were in ordinary course of business and on an arm's length basis. The Company has obtained necessary approvals towards the related party transactions, as prescribed by the Act and the Listing Regulations.

The policy on related party transactions, as approved by the Board, is available on the website of the Company, [www.sekuritindia.com](http://www.sekuritindia.com).

The particulars of contracts or arrangements with related parties referred to in Section 188(1) of the Act, in prescribed Form AOC-2, is annexed as Annexure 4 to this Report.

## 19. Corporate Social Responsibility

In accordance with Section 135 of the Act, a Corporate Social Responsibility (CSR) Committee of the Board has been constituted to monitor the CSR policy and the programmes and to ensure that they are in line with the Act, and the Rules made thereunder. The CSR policy and initiatives taken during the year in the format prescribed under the Companies (Corporate Social Responsibility Policy) Rules, 2014, are annexed as Annexure 5 to this Report.

## 20. Risk management and internal financial controls

Your Company recognises that managing risk is an integral part of good management practice and an essential element of good corporate governance. It aims to have a common, formalized and systematic approach for managing risk and implementing risk management process across the Company. The Company ensures effective communication and management of risk across all risk categories. The Company has identified elements of risk, which may threaten, the existence and financial position of the Company and are set out in Management Discussion and Analysis.

The Company's internal financial control systems are commensurate with the nature of its business, financial statements and the size and complexity of its operations. These are routinely tested and certified by Statutory as well as Internal Auditors. Significant audit observations and follow up actions thereon are reported to the Audit Committee.

## 21. Whistle-Blower Policy and Vigil Mechanism

Your Company has adopted and disseminated its Whistle-Blower Policy to provide a secure environment and encourage employees to report unethical, unlawful or improper practices, acts or activities and to prohibit any adverse action against those who report such practices in good faith.

The Whistle-Blower Policy is available on the website of the Company, [www.sekuritindia.com](http://www.sekuritindia.com).

## 22. Secretarial Standards

The Company complies with applicable Secretarial Standards issued by the Institute of Company Secretaries of India.

## 23. Auditors

### a. Statutory Auditors

M/s. Kalyaniwalla & Mistry LLP (Registration No. 104607W/W100166) appointed as the Statutory Auditors of the Company at the 44<sup>th</sup> Annual General Meeting held on 29<sup>th</sup> July 2017 for a term of five years until the conclusion of 49<sup>th</sup> Annual General Meeting, subject to ratification by members at every Annual General Meeting in terms of Section 139 of the Companies Act, 2013. In accordance with the Companies (Amendment), Act, 2017 enforced on 7<sup>th</sup> May 2018, by the Ministry of the Corporate Affairs, the appointment of Statutory Auditors is not required to be ratified at every Annual General Meeting.

### b. Cost Auditor

The Board of Directors had appointed Mr. G. Thangaraj, Cost Accountant, as the Cost Auditor to conduct audit of cost records of the Company for the financial year 2017-18. The Cost Audit Report for the financial year 2017-18 will be filed with Ministry of Corporate Affairs.

As per Section 148 and other applicable provisions, if any, of the Companies Act, 2013 read with Companies (Audit and Auditors) Rules, 2014, the Board of Directors of your Company on recommendation of the Audit Committee has appointed Mr. G. Thangaraj, Cost Accountant as the Cost Auditor of the Company for the financial year 2018-19.

Your Company has received consent from Mr. G. Thangaraj to act as the Cost Auditor of your Company for the financial year 2018-19 along with a certificate confirming their independence.

**c. Secretarial Auditor**

The Company had appointed M/s. V. N. Deodhar & Co., Company Secretaries, to undertake the Secretarial Audit of the Company for the financial year ended 31<sup>st</sup> March 2018. The Secretarial Audit Report for the financial year ended 31<sup>st</sup> March 2018 is annexed as Annexure 6 to this Report.

**24. Comments on Auditors' Report**

There are no qualifications, reservations or adverse remarks or disclaimers made by M/s. Kalyaniwalla & Mistry LLP, Statutory Auditors, in their Auditor's Report and by M/s. V. N. Deodhar & Co., Company Secretaries, in their Secretarial Audit Report.

The Auditors have not reported any incident of fraud to the Audit Committee of the Company during the financial year ended 31<sup>st</sup> March 2018.

**25. Significant and Material Orders Passed by the Regulators or Courts or Tribunals impacting the going concern status of the Company**

There has been no significant and material order passed by the Regulators or Courts or Tribunals impacting the going concern status and Company's operations. All orders received by the Company during the year are routine in nature and have no significant / material impact.

**26. Extract of Annual Return**

An extract of Annual Return in the prescribed form MGT-9 is annexed as Annexure 7 to this Report.

**27. Management Discussion and Analysis and Corporate Governance Report**

In terms of the Regulation 34(2)(e) of the Listing Regulations, the Corporate Governance Report with a Certificate from a Practising Secretary thereon and the Management Discussion and Analysis are annexed and form part of this Report.

**Acknowledgments**

Your Directors take this opportunity to acknowledge with sincere gratitude the support of its esteemed customers, the strength it derives from its association with Compagnie de Saint-Gobain and its subsidiaries, the continued support and co-operation from its Bankers and the loyalty of the large family of the Company's Dealers, Suppliers and valued Shareholders.

On behalf of the Board of Directors

**Anand Mahajan**  
Director

**A. Dinakar**  
Managing Director

Mumbai, 30<sup>th</sup> May 2018

**ANNEXURE 1****CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO****A. Conservation of energy**

Your Company is committed to ensure pollution free environment and conserve energy by the 3R concepts; Reduce, Reuse and Recycle. It has taken various actions towards conservation of energy and resources by adapting to the newest technologies and exploring alternative high performance materials across its Factory. The Chakan Factory of your Company is certified by ISO 14001:2004 and OHSAS 18001:2007.

**B. Technology Absorption**

Your Company is committed to adapt and evolve to the industry regulations and requirements continuously. During the year under review, your Company has made good progress in improving its manufacturing capabilities and efficiencies with support of Saint-Gobain. It has taken steps to improve and consolidate its base to meet the future requirements of the industry.

**1. Specific areas in which research and development (R&D) was carried out by the Company and benefits thereof**

- i. Area: Improvement in laminating thin glasses and value addition to the end product  
Benefit: To meet the customers design need and light weighting to improve fuel efficiency.
- ii. Area: Improvement in cutting line for heavy commercial vehicle laminations.  
Benefit: To cater to a wider and complex commercial segment.

**2. Future plans of action:**

- i. To improve the Company's customers experience through value added propositions to the laminations through process capability enhancement.
- ii. Take steps to improve the manufacturing plants operating efficiencies and effectiveness.

**3. Expenditure on R&D for the year ended 31<sup>st</sup> March 2018:**

	(₹ Lakhs)
i) Capital	Nil
ii) Recurring	247.36
iii) Total	247.36
iv) Total R&D expenditure as % of total turnover	1.66%

**C. Foreign exchange earnings and outgo:**

Total earnings in foreign exchange : ₹ 48.25 Lakhs.

Total outgo in foreign exchange: ₹ 648.47 Lakhs.

## ANNEXURE 2

### PARTICULARS OF EMPLOYEES

[Pursuant to clause (h) of sub-section (3) of Section 134 of the Act and Rule 8 (2) of the Companies (Accounts) Rules, 2014]

#### A. Details pursuant to Section 197(12) of the Act read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

- Ratio of remuneration of each Director to the median remuneration of all the employees of the Company for the financial year 2017-18 and percentage increase in remuneration of each Director, Chief Financial Officer and Company Secretary:

Sr. No.	Name of the Director/ Key Managerial Personnel (KMP) and Designation	% of increase in remuneration in the financial year ended 31 <sup>st</sup> March 2018	Ratio of remuneration of each director to median remuneration of employees
1.	Mr. M. G. Ramkrishna, Chairman, Non-Executive Independent Director	16%	>1
2.	Mr. Padmanabha Shetty Non-Executive Independent Director	16%	>1
3.	Mr. Manigandann R. Chief Financial Officer, KMP	28%	NA
4.	Ms. Rukmini Subramanian Company Secretary, KMP	9%	NA

Note: Average increase in gross salary of KMP was around 9%. However, due to change in performance based compensation, the increase was as stated above.

- The percentage increase in the remuneration of median employee in the financial year 2017-18 was 5%. It may be noted that in the Company's case, the median remuneration is that of a unionized employee. Unionized employees' remuneration increase significantly in the year that a new wage agreement is concluded and, as such, the increase in median remuneration may vary significantly from year to year.
  - Number of permanent employees of the Company as on 31<sup>st</sup> March 2018 : 129
  - Average percentage increase made in the salaries of employees other than the managerial personnel in the financial year 2017-18 and its comparison with the percentage increase in the managerial remuneration are given below:
    - The average increase in salaries/remuneration of all employees and Key Managerial Personnel is 9%.
    - The average increase in remuneration is in line with market trends.
  - It is hereby affirmed that the remuneration paid is as per the Nomination and Remuneration policy of the Company.
- #### B. Details pursuant to Section 197(12) of the Act read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

There are no employees receiving remuneration prescribed under. Section 197(12) of the Act read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.



## ANNEXURE 3

### Policy for appointment of Director, Key Managerial Personnel (KMP) and Senior Management

#### Appointment Criteria, Performance Evaluation and Removal:

The Director, KMP and Senior Management shall possess adequate qualification, experience and expertise with following attributes/skills:

- a) Cultural fit and Personal values
- b) Vision and strategic management
- c) Change management and influencing change

An independent director shall have impeccable reputation of integrity, deep expertise and insights and complementary skills and shall meet the requirements prescribed under Companies Act and the Listing Agreement.

The Nomination and Remuneration Committee shall carry out an evaluation of performance of every Director, KMP and Senior Management Personnel on a yearly basis.

Due to any reasons for disqualification mentioned in the Companies Act or under any other applicable Act, rules and regulations thereunder, the Committee may recommend, to the Board, with reasons recorded in writing, the removal of a Director, KMP or Senior Management Personnel, subject to the provisions and compliance of the said Act, rules and regulations.

#### Remuneration Policy for Directors, Key Managerial Personnel and other employees

- A. Independent Director (NEID) - other than nominees of Compagnie de Saint-Gobain

Independent Directors shall be paid a sitting fee of ₹ 30,000/- for every meeting of the Board or Committee thereof attended by them as member.

- B. Managing Director & Key Managerial Personnel & other employees

The Remuneration Policy of the Company recognizes and is based on position and performance. It is aimed at attracting and retaining high-caliber talent. The quantum of an employee's remuneration and its components varies across grades and is determined by industry practices and comparisons, qualifications, experience, responsibilities and performance. Most employees are covered by an incentive plan which is linked to performance of the Department/Function/ Business/Company against annual objectives. The remuneration system maintains a balance between fixed and variable pay reflecting short and long term performance objectives appropriate to the working of the Company and its goals.

The company has no stock option plans. All the employees of the Company are eligible to purchase shares of Compagnie de Saint-Gobain, the ultimate holding Company, under the Employee Share Purchase Plan, which is offered globally.

The above criteria and policy are subject to review by the Nomination and Remuneration Committee and the Board of Directors of the Company.

## ANNEXURE 4

### Form No. AOC – 2

[Pursuant to clause (h) of sub-section (3) of Section 134 of the Act and Rule 8 (2) of the Companies (Accounts) Rules, 2014]

Form for disclosure of particulars of contracts/arrangements entered into by the Company with related parties referred to in sub-section (1) of Section 188 of the Companies Act, 2013 including certain arm's length transaction under third proviso thereto:

1. **Details of contracts or arrangements or transactions not at arm's length basis – Not applicable**
2. **Details of material contract or arrangement or transactions at arm's length basis during financial year ended 31<sup>st</sup> March 2018:**

Sr. No.	Name(s) of the related party and nature of relationship	Nature of contracts/ arrangements/ transaction	Duration of the Contracts/ arrangements/ transaction	Salient terms of the contract or arrangements including value (₹ Lakhs)	Date(s) of approval by the board / audit committee	Amounts paid as advance, if any:	Date on which resolution was passed in general meeting u/s 188(1)(h)
1.	Saint-Gobain India Private Limited, fellow subsidiary	Purchase of goods	Ongoing basis	4,762.02	26.05.2017	Nil	29.07.2017
		Services received	Ongoing basis	300.40	26.05.2017	Nil	29.07.2017
		Services rendered	Ongoing basis	105.81	26.05.2017	Nil	29.07.2017
		Sale of goods	Ongoing basis	1,147.86	26.05.2017	Nil	29.07.2017
		Sale of asset	Ongoing basis	158.80	26.05.2017	Nil	29.07.2017

On behalf of the Board of Directors

**Anand Mahajan**  
Director

**A. Dinakar**  
Managing Director

Mumbai, 30<sup>th</sup> May 2018



## ANNEXURE 5

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### CORPORATE SOCIAL RESPONSIBILITY POLICY

As a part of the Saint-Gobain Group, Saint-Gobain Sekurit India Limited (SGSIL) has adopted the Group's Corporate Social Responsibility (CSR) policy and adapted it to the Indian context. For the Group, CSR is the heart of its strategy of sustainable development. CSR impacts every aspect of how it conducts its business and of far more than philanthropy.

Saint-Gobain's Corporate Social Responsibility Policy for India (<http://Saint-gobain.co.in>) covers six broad areas of action:

- Inventing and promoting sustainable buildings,
- Limiting our environmental impact,
- Encouraging employees' professional growth,
- Supporting local community development,
- Taking actions across the value chain,
- Ensuring that its business practices meet the highest standards of corporate governance and ethics.

**With this, SGSIL's CSR agenda comprises of:**

- Limiting the impact of its operations, products and actions on the environment,
- Supporting the Saint-Gobain India Foundation and local community development,
- Ensuring that its business practices meet the highest standards of corporate governance and ethics, and;
- Taking actions across the value chain to limit its impact on the environment and to spread good business practices.

#### **Saint-Gobain India Foundation**

The Saint-Gobain India Foundation (SGIF) is funded out of the profits of the Group's businesses in India. Each year, SGSIL will contribute a certain percentage of its operating profit to SGIF. SGIF's primary aim is to enable life and livelihood through education of underprivileged children with a focus on educating the girl child. SGIF partners with NGOs having a proven track record.

#### **Governance mechanism:**

SGSIL's CSR policy is framed and governed by the Board of Directors of the Company. The Board has constituted CSR Committee comprising of an Independent Director to monitor the policy and the programs from time to time and to ensure that they are in line with Companies Act, 2013 and the Rules framed thereunder. The CSR Committee is responsible to review such programs and keep the Board apprised of the implementation status.

#### **Implementation:**

The Company's CSR programs shall be implemented by the Company Personnel, or through an external agency or through the Saint-Gobain India Foundation or any other trust or foundation.

#### **CSR Expenditure:**

CSR expenditure will include all expenditure, direct and indirect, incurred by the Company on CSR programmes undertaken in accordance with the approved CSR Plan.

## ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (“CSR”) ACTIVITIES

1. A brief outline of Company’s CSR Policy, including overview of projects and programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects/programs:

As a part of the Saint-Gobain Group, Saint-Gobain Sekurit India limited (SGSIL) has adopted the Group’s Corporate Social Responsibility (CSR) policy and adapted it to the Indian context. For the Group, CSR impacts every aspect of how it conducts its business, is about being a responsible corporate citizen and is far more than philanthropy. The Group’s view of CSR is broad and covers more than what is envisaged under the Companies Act, 2013. In line with the Group’s CSR Policy, SGSIL’s CSR agenda comprises of:

- limiting the impact of its operations, products and actions on the environment;
- supporting the Saint-Gobain India Foundation and local community development;
- ensuring that its business practices meet the highest standards of corporate governance and ethics, and
- taking action across the value chain to limit its impact on the environment and to spread good business practices.

The CSR Committee has reviewed this Policy and recommended the same to the Board of Directors. The Board has approved the Policy and the same has been uploaded on the website of the Company [www.sekuritindia.com](http://www.sekuritindia.com).

2. Composition of CSR Committee:

Mr. M. G. Ramkrishna	Chairman
Mr. Padmanabha Shetty	Member
Mr. A. Dinakar	Member

3. Average Net Profit of the Company for last three financial years: ₹ **1,079.14 Lakhs**
4. Prescribed CSR Expenditure (two percent of the amount as in Item No. 3): ₹ **21.58 Lakhs**
5. Details of CSR spend for financial year:

- (a) Total Amount provided for expenditure on CSR for the financial year: ₹ **8.47 Lakhs**.
- (b) Manner in which the amount spent during the financial year is detailed below:

(₹ Lakhs)

Sr. No.	CSR programs/ project/ activity identified	Sector in which the program is covered	Projects/ Programs Area / State	Amount outlay (budget) Project/ program wise	Amount spent on the projects / programs		Cumulative expenditure up to the reporting period	Amount spent:	
					Direct Expenditure	Overheads		Direct	Agency
1.	Contribution to the corpus of Saint-Gobain India Foundation	Promotion of education	N.A.	8.47	8.47	-	28.36	Direct	-
	<b>Total</b>			<b>8.47</b>	<b>8.47</b>	<b>-</b>	<b>28.36</b>		

6. **Justification for spending lesser than the prescribed CSR expenditure:**

SGSIL believes that its main purpose is to invest and to grow its business and while doing so to provide products, services and solutions that meet the needs of its customers, to generate direct and indirect employment, to contribute to the revenue of the Government and to meet the expectations of all other stakeholders. SGSIL also believes that the means are as important as the ends and as such, it will always act as a good corporate citizen and will ensure that its business practices meet the highest standards of corporate governance and ethics. SGSIL believes that it is by acting in this way and by fulfilling its purpose that SGSIL can best serve society. Having said this, SGSIL also considers that it is important to more directly contribute to improve the lives and livelihood of those who are less privileged. With this in mind, a few years ago, SGSIL, along with the other subsidiaries of the Saint-Gobain group in India, set up Saint-Gobain India Foundation (“SGIF”). Each year, SGSIL contributes a certain percentage of its profit to the corpus of the SGIF. SGSIL is represented on the Board of SGIF and its management is involved in the working of SGIF.



7. In 2017-18, the Company has undertaken the implementation and monitoring of CSR Policy as per the CSR Agenda and Policy of the Company.
8. The details of the Program (near the Company's offices or sites) undertaken through the Saint-Gobain India Foundation:
  - a) The Society of Door Step School is an NGO that works primarily for the education of children who have been deprived of it for various reasons. The prime objective is to fund the cost of education. Currently the focus is on the children of labourers working on construction sites.
  - b) Project Nanhi Kali has been initiated by the K. C. Mahindra Education Trust with an aim to provide primary education to underprivileged girl children in India. It provides primary education to girl children from economically disadvantaged families. Saint-Gobain India Foundation supports 500 girl children at Pune.

**For Saint-Gobain Sekurit India Limited**

**A. Dinakar**  
Managing Director

Mumbai, 30<sup>th</sup> May 2018

For and on behalf of  
**Corporate Social Responsibility Committee of  
Saint-Gobain Sekurit India Limited**

**M. G. Ramkrishna**  
Chairman

**ANNEXURE 6**

**SECRETARIAL AUDIT REPORT**

FOR THE FINANCIAL YEAR ENDED 31<sup>ST</sup> MARCH 2018

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To,

The Members,  
Saint-Gobain Sekurit India Ltd.  
T-94, M.I.D.C.,  
Bhosari Industrial Area,  
Pune-411 026

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Saint-Gobain Sekurit India Limited (hereinafter called the company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31<sup>st</sup> March 2018 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by Saint-Gobain Sekurit India Limited ("the Company") for the financial year ended on 31<sup>st</sup> March, 2018 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 (Not applicable to the Company during the Audit period).
  - (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 (Not applicable to the Company during the Audit period).
  - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 (Not applicable to the Company during the Audit period).
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
  - (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 (Not applicable to the Company during the Audit period);
  - (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998 (Not applicable to the Company during the Audit period); and
  - (i) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- (vi) During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above. We have been informed that there are no laws applicable specifically to the Company. Additionally, we have been informed that compliance of various statues is monitored on monthly basis by the Compliance Officer and necessary action is initiated for any non-compliance.

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- (ii) The Listing Agreement entered into by the Company with Bombay Stock Exchange in respect of Issue and Listing of Securities;



We further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All the decisions at Board Meetings and Committee Meetings are carried out unanimously as recorded in the Minutes of the Meetings of the Board of Directors or Committee of the Board as the case may be.

We further report that there are adequate systems and processes in the Company commensurate with the size and its operations to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

For **V.N. Deodhar & Co.**

**V.N. Deodhar**  
PROP.  
FCS NO.1880  
C.P. No. 898

Place: Mumbai

Date: 30<sup>th</sup> May 2018.

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#### **Annexure A**

To,

The Members,

Saint-Gobain Sekurit India Ltd.

Our Report of even date is to be read along with this letter.

1. Maintenance of Secretarial Record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these Secretarial Records based on our Audit.
2. We have followed the audit practices and process as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in the Secretarial Records. We believe that the process and practices, we followed provide a reasonable basis for our opinion.
3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
4. Wherever required, we have obtained the Management Representation about the Compliance of Laws, Rules & Regulations and happening of events, etc.
5. The Compliance of provisions of Corporate and other applicable Laws, Rules, Regulations, Standards is the responsibility of management. Our examination was limited to the verification of procedure on test basis.
6. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For **V.N. Deodhar & Co.**

**V.N. Deodhar & Co.**  
PROP.  
FCS NO.1880  
C.P. No. 898

Place: Mumbai

Date: 30<sup>th</sup> May 2018.

**ANNEXURE 7**
**FORM NO. MGT-9**
**Extract of Annual Return as on the financial year ended 31<sup>st</sup> March 2018**

Pursuant to section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014

**I. REGISTRATION AND OTHER DETAILS**

i.	CIN	L26101MH1973PLC018367
ii.	Registration Date	13 <sup>th</sup> November 1973
iii.	Name of the Company	Saint-Gobain Sekurit India Limited
iv.	Category/Sub-Category of the Company	Company having share capital
v.	Address of the Registered office and contact details	T-94, M.I.D.C. Bhosari Industrial Area, Pune – 411 026, Maharashtra Tel: 020-6611 4153 Email:sekurit.investors@saint-gobain.com
vi	Whether listed company	Yes
vii	Name, Address and Contact details of Registrar and Transfer Agent, if any	Link Intime India Private Limited C 101, 247 Park, L B S Marg, Vikhroli West, Mumbai 400 083 Tel No: +91 22 4918 6000 Fax: +91 22 4918 6060 Email: rnt.helpdesk@linkintime.com Website: www.linkintime.co.in

**II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY**

All the business activities contributing 10% or more of the total turnover of the company shall be stated:

Sl. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the company
1	Manufacture of laminated and toughened glass	26101	100%

**III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES**

Sl. No.	Name and address of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section
1	Compagnie de Saint-Gobain Les Miroirs 18 Avenue d'Alsace F-92400 Courbevoie, France	Foreign Company	Ultimate Holding*	75.00%*	2(46)
* The Ultimate Holding Company (Saint-Gobain) holds shares in the Company through the following subsidiaries.					
(i)	Saint-Gobain Sekurit France SA BP 60105, rue du Marechal Joffre, 60777 Thourotte Cedex, France	Foreign Company		48.26%	
(ii)	Saint-Gobain India Private Limited Sigapi Aachi Building, Floor No 7, 18/3, Rukmini Lakshmi pathy Road, Egmore, Chennai, Tamil Nadu	U26109TN1997PTC037875		26.74%	


**IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)**
**i) Category-wise Share Holding**

Category of Shareholders	No. of Shares held at the beginning of the year				No. of Shares held at the end of the year				% change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
<b>A. Promoters</b>									
<b>(1) Indian</b>									
a. Individuals / Hindu Undivided Family	0	0	0	0.00	0	0	0	0.00	0.00
b. Central Government	0	0	0	0.00	0	0	0	0.00	0.00
c. State Government(s)	0	0	0	0.00	0	0	0	0.00	0.00
d. Bodies Corporate	24359490	0	24359490	26.74	24359490	0	24359490	26.74	0.00
e. Financial Institutions/ Banks	0	0	0	0.00	0	0	0	0.00	0.00
f. Any Other (specify)	0	0	0	0.00	0	0	0	0.00	0.00
<b>Sub-total (A) (1):-</b>	<b>24359490</b>	<b>0</b>	<b>24359490</b>	<b>26.74</b>	<b>24359490</b>	<b>0</b>	<b>24359490</b>	<b>26.74</b>	<b>0.00</b>
<b>(2) Foreign</b>									
a. Individuals (Non Resident Individuals / Foreign Individuals)	0	0	0	0.00	0	0	0	0.00	0.00
b. Other - Individuals	0	0	0	0.00	0	0	0	0.00	0.00
c. Bodies Corporate	43969785	0	43969785	48.26	43969785	0	43969785	48.26	0.00
d. Banks / Institutions	0	0	0	0.00	0	0	0	0.00	0.00
e. Any Other (specify)	0	0	0	0.00	0	0	0	0.00	0.00
<b>Sub-total (A) (2):-</b>	<b>43969785</b>	<b>0</b>	<b>43969785</b>	<b>48.26</b>	<b>43969785</b>	<b>0</b>	<b>43969785</b>	<b>48.26</b>	<b>0.00</b>
<b>Total shareholding of Promoter (A) = (A)(1)+(A)(2)</b>	<b>68329275</b>	<b>0</b>	<b>68329275</b>	<b>75.00</b>	<b>68329275</b>	<b>0</b>	<b>68329275</b>	<b>75.00</b>	<b>0.00</b>
<b>B. Public Shareholding</b>									
<b>1. Institutions</b>									
a. Mutual Funds	0	1300	1300	0.00	0	1300	1300	0.00	0.00
b. Financial Institutions / Banks	4050	900	4950	0.01	800	900	1700	0.00	-0.01
c. Central Government	0	0	0	0.00	0	0	0	0.00	0.00
d. State Government (s)	0	0	0	0.00	50	0	50	0.00	0.00
e. Venture Capital Funds	0	0	0	0.00	0	0	0	0.00	0.00
f. Insurance Companies	0	0	0	0.00	0	0	0	0.00	0.00
g. Foreign Portfolio Investor (including Foreign Institutional Investors)	0	0	0	0.00	600000	0	600000	0.66	0.66
h. Foreign Venture Capital Investors	0	0	0	0.00	0	0	0	0.00	0.00
i. Any Other (specify)	0	0	0	0.00	0	0	0	0.00	0.00
<b>Sub-total (B)(1):-</b>	<b>4050</b>	<b>2200</b>	<b>6250</b>	<b>0.01</b>	<b>600850</b>	<b>2200</b>	<b>603050</b>	<b>0.66</b>	<b>0.65</b>
<b>2. Non-Institutions</b>									
a. Bodies Corporate	2373874	23700	2397574	2.63	2091110	23700	2114810	2.32	-0.31
i) Indian	0	0	0	0.00	0	0	0	0.00	0.00
ii) Overseas	0	0	0	0.00	0	0	0	0.00	0.00
b. Individuals									
i) Individual shareholders holding nominal share capital upto ₹ 1 lakh	11032167	998755	12030922	13.21	10931949	978520	11910469	13.07	-0.13
ii) Individual shareholders holding nominal share capital in excess of ₹ 1 lakh	5586402	40440	5626842	6.18	5430297	40440	5470737	6.00	-0.18
c. Other (specify)									
Non Resident Indian	204995	2000	206995	0.23	242058	2000	244058	0.27	0.04
Trusts	100	0	100	0.00	100	0	100	0.00	0.00
Clearing Member	712896	0	712896	0.78	570554	0	570554	0.63	-0.15
Hindu Undivided Family	1794846	0	1794846	1.97	1862647	0	1862647	2.04	0.07
<b>Sub-total (B)(2):-</b>	<b>21705280</b>	<b>1064895</b>	<b>22770175</b>	<b>25.00</b>	<b>21128715</b>	<b>1044660</b>	<b>22173375</b>	<b>24.34</b>	<b>-0.66</b>
<b>Total Public Shareholding (B)=(B)(1)+ (B)(2)</b>	<b>21709330</b>	<b>1067095</b>	<b>22776425</b>	<b>25.00</b>	<b>21729565</b>	<b>1046860</b>	<b>22776425</b>	<b>25.00</b>	<b>0.00</b>
<b>C. Shares held by Custodian for GDRs &amp; ADRs</b>									
	0	0	0	0.00	0	0	0	0.00	0.00
<b>Grand Total (A+B+C)</b>	<b>90038605</b>	<b>1067095</b>	<b>91105700</b>	<b>100.00</b>	<b>90038605</b>	<b>1067095</b>	<b>91105700</b>	<b>100.00</b>	<b>0.00</b>

**(ii) Shareholding of Promoters**

No. Sl.	Shareholder's Name	Shareholding at the beginning of the year			Shareholding at the end of the year			% change in share holding during the year
		No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	
1.	Saint-Gobain Sekurit France S.A.	43969785	48.26	0.00	43969785	48.26	0.00	0.00
2.	Saint-Gobain India Pvt. Ltd.	24359490	26.74	0.00	24359490	26.74	0.00	0.00
	<b>Total</b>	<b>68329275</b>	<b>75.00</b>	<b>0.00</b>	<b>68329275</b>	<b>75.00</b>	<b>0.00</b>	<b>0.00</b>

**(iii) Change in Promoters Shareholding:**

There is no change in the shareholding of Promoters during the financial year.

**(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):**

Sl. No.	Name	Shareholding at the beginning of the year 1 <sup>st</sup> April 2017		Date	Reason	No. of shares	Cumulative Shareholding during the year		
		No. of shares	% of total shares of the Company				No. of shares	% of total shares of the Company	
1	<b>Kuber India Fund</b>								
	At the beginning of the year		0	0.00					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):				27.10.2017	Transfer	500000	500000	0.55
					16.03.2018	Transfer	100000	600000	0.66
At the end of the year						600000	0.66		
2	<b>Kantilal M. Vardhan (H.U.F.)</b>								
	At the beginning of the year		378140	0.42					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):				Nil movement during the year				
							378140	0.42	
At the end of the year						378140	0.42		
3	<b>Samir Jitendra Javeri</b>								
	At the beginning of the year		0	0.00					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):				30.06.2017	Transfer	85000	85000	0.09
					07.07.2017	Transfer	76744	161744	0.18
					14.07.2017	Transfer	19256	181000	0.20
					21.07.2017	Transfer	29000	210000	0.23
					28.07.2017	Transfer	27107	237107	0.26
					04.08.2017	Transfer	30000	267107	0.29
					11.08.2017	Transfer	16000	283107	0.31
					25.08.2017	Transfer	16893	300000	0.33
					01.09.2017	Transfer	10000	310000	0.34
					15.09.2017	Transfer	25000	335000	0.37
					22.09.2017	Transfer	(25000)	310000	0.34
					06.10.2017	Transfer	(10000)	300000	0.33
					27.10.2017	Transfer	(10000)	290000	0.32
				03.11.2017	Transfer	87554	377554	0.41	
		10.11.2017	Transfer	(22554)	355000	0.39			
		12.01.2018	Transfer	(5000)	350000	0.38			
		16.02.2018	Transfer	(15000)	335000	0.37			
At the end of the year						335000	0.37		



Sl. No.	Name	Shareholding at the beginning of the year 1 <sup>st</sup> April 2017		Date	Reason	No. of shares	Cumulative Shareholding during the year	
		No. of shares	% of total shares of the Company				No. of shares	% of total shares of the Company
<b>4</b>	<b>ATS Share Brokers Private Limited</b>							
	At the beginning of the year	181015	0.20					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):			07.04.2017	Transfer	(1500)	179515	0.20
				28.07.2017	Transfer	25	179540	0.20
				04.08.2017	Transfer	(25)	179515	0.20
				15.09.2017	Transfer	(50)	179465	0.20
				27.10.2017	Transfer	(17)	179448	0.20
				22.12.2017	Transfer	15	179463	0.20
				29.12.2017	Transfer	(15)	179448	0.20
	At the end of the year						179448	0.20
<b>5</b>	<b>Vikas Mehra</b>							
	At the beginning of the year	162575	0.18					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):				Nil movement during the year			
	At the end of the year						162575	0.18
<b>6</b>	<b>Naresh Umedmal Sanghvi</b>							
	At the beginning of the year	113000	0.12					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):			14.04.2017	Transfer	500	113500	0.12
				21.04.2017	Transfer	3035	116535	0.13
				28.04.2017	Transfer	1765	118300	0.13
				05.05.2017	Transfer	(960)	117340	0.13
				12.05.2017	Transfer	7100	124440	0.14
				19.05.2017	Transfer	(7440)	117000	0.13
				26.05.2017	Transfer	7755	124755	0.14
				02.06.2017	Transfer	(3000)	121755	0.13
				09.06.2017	Transfer	26845	148600	0.16
				16.06.2017	Transfer	(8100)	140500	0.15
				23.06.2017	Transfer	4054	144554	0.16
				30.06.2017	Transfer	(4554)	140000	0.15
				07.07.2017	Transfer	(7163)	132837	0.15
				14.07.2017	Transfer	(4325)	128512	0.14
				21.07.2017	Transfer	(5000)	123512	0.14
				28.07.2017	Transfer	26747	150259	0.16
				11.08.2017	Transfer	(500)	149759	0.16
				18.08.2017	Transfer	15000	164759	0.18
				25.08.2017	Transfer	(5759)	159000	0.17
				01.09.2017	Transfer	(4000)	155000	0.17
				08.09.2017	Transfer	(5000)	150000	0.16
				22.09.2017	Transfer	(10000)	140000	0.15
				13.10.2017	Transfer	(1500)	138500	0.15
				20.10.2017	Transfer	(500)	138000	0.15
				27.10.2017	Transfer	(3000)	135000	0.15
				03.11.2017	Transfer	(4500)	130500	0.14
				10.11.2017	Transfer	4000	134500	0.15
				17.11.2017	Transfer	1000	135500	0.15
				08.12.2017	Transfer	1000	136500	0.15
				22.12.2017	Transfer	1000	137500	0.15
				29.12.2017	Transfer	(2500)	135000	0.15

Sl. No.	Name	Shareholding at the beginning of the year 1 <sup>st</sup> April 2017		Date	Reason	No. of shares	Cumulative Shareholding during the year	
		No. of shares	% of total shares of the Company				No. of shares	% of total shares of the Company
				12.01.2018	Transfer	9003	144003	0.16
				19.01.2018	Transfer	997	145000	0.16
				02.02.2018	Transfer	355	145355	0.16
				09.02.2018	Transfer	3000	148355	0.16
				16.02.2018	Transfer	(1355)	147000	0.16
				23.02.2018	Transfer	1000	148000	0.16
				02.03.2018	Transfer	1000	149000	0.16
				09.03.2018	Transfer	6500	155500	0.17
				16.03.2018	Transfer	(1009)	154491	0.17
				23.03.2018	Transfer	(1991)	152500	0.17
				31.03.2018	Transfer	2500	155000	0.17
	At the end of the year						155000	0.17
<b>7</b>	<b>Ketan Dhiraj Kapasi</b>							
	At the beginning of the year	0	0.00					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):			07.07.2017	Transfer	42033	42033	0.05
				14.07.2017	Transfer	17993	60026	0.07
				21.07.2017	Transfer	30218	90244	0.10
				28.07.2017	Transfer	25075	115319	0.13
				04.08.2017	Transfer	29681	145000	0.16
				11.08.2017	Transfer	5000	150000	0.16
	At the end of the year						150000	0.16
<b>8</b>	<b>Archana Khandelwal</b>							
	At the beginning of the year	17000	0.02					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):			03.11.2017	Transfer	(1000)	16000	0.02
				29.12.2017	Transfer	130865	146865	0.16
	At the end of the year						146865	0.16
<b>9</b>	<b>Maya Rawat</b>							
	At the beginning of the year	139995	0.15					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):			Nil movement during the year				
	At the end of the year						139995	0.15
<b>10</b>	<b>Shakuntala Satyanarayan Mandhane</b>							
	At the beginning of the year	264600	0.29					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):			29.09.2017	Transfer	(78053)	186547	0.20
				27.10.2017	Transfer	(25000)	161547	0.18
				03.11.2017	Transfer	(1000)	160547	0.18
				02.02.2018	Transfer	(15342)	145205	0.16
				09.02.2018	Transfer	(85000)	60205	0.07
				09.03.2018	Transfer	(50205)	10000	0.01
	At the end of the year						10000	0.01



Sl. No.	Name	Shareholding at the beginning of the year 1 <sup>st</sup> April 2017		Date	Reason	No. of shares	Cumulative Shareholding during the year	
		No. of shares	% of total shares of the Company				No. of shares	% of total shares of the Company
<b>11</b>	<b>Pace Stock Broking Services Pvt Ltd</b>							
	At the beginning of the year	136201	0.15					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):			05.03.2017	Transfer	(100)	136101	0.15
				12.05.2017	Transfer	11893	147994	0.16
				19.05.2017	Transfer	(143093)	4901	0.00
				09.06.2017	Transfer	100	5001	0.01
				16.06.2017	Transfer	(1000)	4001	0.00
				30.06.2017	Transfer	500	4501	0.00
				07.07.2017	Transfer	100	4601	0.01
				28.07.2017	Transfer	(100)	4501	0.00
				04.08.2017	Transfer	500	5001	0.01
				15.09.2017	Transfer	200	5201	0.01
				22.09.2017	Transfer	(1100)	4101	0.00
				29.09.2017	Transfer	(400)	3701	0.00
				13.10.2017	Transfer	2400	6101	0.01
				20.10.2017	Transfer	(900)	5201	0.01
				27.10.2017	Transfer	41744	46945	0.05
				03.11.2017	Transfer	300	47245	0.05
				10.11.2017	Transfer	(300)	46945	0.05
				17.11.2017	Transfer	100	47045	0.05
				01.12.2017	Transfer	(200)	46845	0.05
				15.12.2017	Transfer	(6000)	40845	0.04
			19.01.2018	Transfer	300	41145	0.04	
			26.01.2018	Transfer	450	41595	0.05	
			09.02.2018	Transfer	380	41975	0.05	
			16.02.2018	Transfer	400	42375	0.05	
			23.02.2018	Transfer	(500)	41875	0.05	
			02.03.2018	Transfer	(500)	41375	0.05	
			09.03.2018	Transfer	(37444)	3931	0.00	
			23.03.2018	Transfer	(200)	3731	0.00	
	At the end of the year						3731	0.00
<b>12</b>	<b>Shree Naman Securities And Finance Private Limited</b>							
	At the beginning of the year	235695	0.26					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):			07.04.2017	Transfer	(3054)	232641	0.26
				14.04.2017	Transfer	(40000)	192641	0.21
				21.04.2017	Transfer	(8246)	184395	0.20
				28.04.2017	Transfer	(28292)	156103	0.17
				05.05.2017	Transfer	(7703)	148400	0.16
				12.05.2017	Transfer	(17000)	131400	0.14
				19.05.2017	Transfer	10700	142100	0.16
				26.05.2017	Transfer	(79755)	62345	0.07
				02.06.2017	Transfer	2100	64445	0.07
				09.06.2017	Transfer	(2500)	61945	0.07
				16.06.2017	Transfer	235	62180	0.07
				23.06.2017	Transfer	(2064)	60116	0.07
				30.06.2017	Transfer	(4693)	55423	0.06
				07.07.2017	Transfer	9800	65223	0.07
				14.07.2017	Transfer	8077	73300	0.08
			21.07.2017	Transfer	(9227)	64073	0.07	

Sl. No.	Name	Shareholding at the beginning of the year 1 <sup>st</sup> April 2017		Date	Reason	No. of shares	Cumulative Shareholding during the year	
		No. of shares	% of total shares of the Company				No. of shares	% of total shares of the Company
				28.07.2017	Transfer	12527	76600	0.08
				04.08.2017	Transfer	(27600)	49000	0.05
				11.08.2017	Transfer	(5166)	43834	0.05
				18.08.2017	Transfer	(39200)	4634	0.00
				25.08.2017	Transfer	(365)	4269	0.00
				08.09.2017	Transfer	(868)	3401	0.00
				15.09.2017	Transfer	(990)	2411	0.00
				22.09.2017	Transfer	6153	8564	0.01
				29.09.2017	Transfer	(5324)	3240	0.00
				13.10.2017	Transfer	3400	6640	0.01
				20.10.2017	Transfer	6621	13261	0.01
				27.10.2017	Transfer	21127	34388	0.04
				03.11.2017	Transfer	(10683)	23705	0.03
				10.11.2017	Transfer	(4739)	18966	0.02
				17.11.2017	Transfer	(14300)	4666	0.001
				01.12.2017	Transfer	(2200)	2466	0.00
				08.12.2017	Transfer	(300)	2166	0.00
				19.01.2018	Transfer	1000	3166	0.00
				26.01.2018	Transfer	(1000)	2166	0.00
				09.02.2018	Transfer	(840)	1326	0.00
				16.02.2018	Transfer	(365)	961	0.00
				23.02.2018	Transfer	300	1261	0.00
				02.03.2018	Transfer	(300)	961	0.00
				09.03.2018	Transfer	(395)	566	0.00
				16.03.2018	Transfer	450	1016	0.00
				23.03.2018	Transfer	(911)	105	0.00
	At the end of the year						105	0.00
<b>13</b>	<b>Rajesh Manharlal Sanghvi</b>							
	At the beginning of the year	145000	0.1592					
	Date wise Increase / decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment/transfer/ bonus/ sweat equity etc.):			21.07.2017	Transfer	(50808)	94192	0.10
				28.07.2017	Transfer	(17012)	77180	0.08
				15.09.2017	Transfer	(52544)	24636	0.03
				29.09.2017	Transfer	(24636)	0	0.00
	At the end of the year						0	0.00

**(v) Shareholding of Directors and Key Managerial Personnel:**

None of the Directors and Key Managerial Personnel hold any shares in the Company.



## V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

(₹ Lakhs)

	Secured Loan excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
<b>Indebtedness at the beginning of the financial year</b>				
i) Principal Amount	Nil	211.84	Nil	211.84
ii) Interest due but not paid	Nil	Nil	Nil	Nil
iii) Interest accrued but not due	Nil	Nil	Nil	Nil
<b>Total (i+ii+iii)</b>	<b>Nil</b>	<b>211.84</b>	<b>Nil</b>	<b>211.84</b>
<b>Change in Indebtedness during the financial year</b>				
• Addition	Nil	235.55	Nil	235.55
• Reduction	Nil	Nil	Nil	Nil
<b>Net Change</b>	<b>Nil</b>	<b>235.55</b>	<b>Nil</b>	<b>235.55</b>
<b>Indebtedness at the end of the financial year</b>				
i) Principal Amount	Nil	447.39	Nil	447.39
ii) Interest due but not paid	Nil	Nil	Nil	Nil
iii) Interest accrued but not due	Nil	Nil	Nil	Nil
<b>Total (i+ii+iii)</b>	<b>Nil</b>	<b>447.39</b>	<b>Nil</b>	<b>447.39</b>

## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

### A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

Mr. A. Dinakar, Managing Director is not drawing any remuneration from the Company.

### B. Remuneration to other directors:

(₹ Lakhs)

Particulars of Remuneration	Name of Directors		Total Amount
<b>3. Independent Directors</b>	<b>M. G. Ramkrishna</b>	<b>Padmanabha Shetty</b>	
Fee for attending board / committee Meetings	3.60	3.60	7.20
Commission			
Others, please specify			
<b>Total</b>	<b>3.60</b>	<b>3.60</b>	<b>7.20</b>
<b>4. Other Non-Executive Directors</b>			
Mr. Anand Mahajan and Ms. Marie-Armelle Chupin, Directors, are nominees of Saint-Gobain and do not draw any remuneration/sitting fees from the Company			
<b>Total Managerial Remuneration</b>			<b>7.20</b>
Overall Ceiling as per the Act	11% of net profits		

**C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD**

(₹ Lakhs)

Sl. no.	Particulars of Remuneration	Key Managerial Personnel		
		Chief Financial Officer	Company Secretary	Total Amount
<b>1.</b>	<b>Gross salary</b>			
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	8.73	12.37	23.70
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961			
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961			
<b>2.</b>	<b>Stock Option</b>			
<b>3.</b>	<b>Sweat Equity</b>			
<b>4.</b>	<b>Commission</b>			
	- As % of profit			
	- Others, specify			
<b>5.</b>	<b>Others, please specify</b>			
	<b>Total (A)</b>	<b>8.73</b>	<b>12.37</b>	<b>23.70</b>

**VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:**

Type	Section of the Companies Act	Brief Description	Details of Penalty/ Punishment/ Compounding fees imposed	Authority [RD/ NCLT/Court]	Appeal made, if any (give details)
<b>A. Company</b>					
Penalty					
Punishment					
Compounding					
<b>B. Directors</b>					
Penalty			NIL		
Punishment					
Compounding					
<b>C. Other officers in default</b>					
Penalty					
Punishment					
Compounding					



## MANAGEMENT DISCUSSION AND ANALYSIS

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### General Review:

Saint-Gobain Sekurit India Limited (“SGSIL”) is a subsidiary of Compagnie de Saint-Gobain (“Saint-Gobain”), a transnational group with its headquarters in Paris and with sales of Euros 40.8 billion in 2017.

Saint-Gobain’s businesses fall into four broad sectors: Construction Products, Flat Glass, High Performance Materials and Building Distribution. SGSIL’s business is part of the Flat Glass sector. SGSIL is in the business of processing of glasses to manufacture windshields, door glasses and backlites for the Automobile sector.

### BUSINESS ENVIRONMENT:

The overall growth of the Indian economy in 2017-18 was slightly lower than the previous year. The new Index for Industrial Production witnessed low growth during first half of the financial year 2017-18. However, there has been a strong pick-up in growth from November 2017. A number of factors have contributed to this: completion of the GST transition, re-stocking of depleted channel inventories, relatively low inflation, a stable exchange rate and an increase in exports. Overall, the auto sector had a good year, with some segments witnessing double-digit growth.

### Automotive Segment:

The automotive glasses are broadly classified as laminated and tempered.

### Products and Plants

Automotive Glasses are glasses fitted on the body of automobiles. Generally, these glasses are either laminated or tempered. Normally all windshields are laminated and the other glasses (backlites and sidelites) are tempered. The Company’s factory at Chakan, Pune, which manufactures laminated glasses, is certified under ISO 14001:2004 and OHSAS 18001:2007.

### Industry

Broadly, there are two major market segments – Automobile Manufacturers (OEMs) and the Replacement Market. Within OEMs, there are three sub-segments: passenger vehicles, commercial vehicles and 3-wheelers. There is only one major player, other than SGSIL, supplying to the OEMs. There are however, a number of smaller players in the Replacement Market.

### Broad Characteristics of the Business

- High Entry Barrier in the form of high capital investment.
- Complete dependency on the auto sector.
- Key success factors are quality, cost, capability to supply full car sets to the OEMs and also proximity to customers.
- Stringent contractual obligations with the OEMs for supply of glass.

### Development, Outlook, Risks and Concerns

The auto sector recorded good overall growth during the current year. More important, both the commercial vehicles segment and the 3-wheeler segment witnessed strong growth with production increasing by 10% and 30%, respectively (albeit, on a low base). The higher volumes in the 3-wheeler segment are likely to be sustained in the next few quarters. Sustained investment in infrastructure (in particular, roads) by the government and stronger growth of the economy (supported by good monsoon forecast) will help the commercial vehicles segment to record growth.

The Company’s prospects are completely dependent on the growth and performance of the commercial vehicles and 3-wheeler segments of the auto sector. Low growth of these segments remains a high risk factor. Besides conventional business risks, in the rapidly changing world environment, risks associated with use of hazardous materials, pollution and electronic data have also become important and these can potentially expose the Company to legal and social liabilities. The Company is alert in tracking all such risks and taking suitable mitigating actions wherever warranted or necessary.

### Risks and Concerns – Others

#### 1. Financial

SGSIL’s financial management has always been governed by prudent policies, based on conservative principles. SGSIL’s foreign currency exposure on account of imports and exports are appropriately hedged. SGSIL has a well-defined and structured treasury operation, with the emphasis being on security.

## 2. Legal & Statutory

- (i) Contingent Liabilities: Details of Contingent Liabilities are in the Notes forming part of the Financial Statements.
- (ii) Statutory Compliance: SGSIL ensures statutory compliance of all applicable laws and is committed to timely payment of all statutory dues.

### Human Resources:

The Company provides a congenial and productive work environment with an aim to retain those who are capable of translating challenges into opportunities and weaknesses into strengths. The Management continually empowers employees with opportunities to give their suggestions on various business and operational matters. The twin objectives of improving the quality of human capital available within the Company and harnessing its potential for the benefit of the Company continues to form the cornerstone of the HR policy of your Company.

SGSIL will continue to invest in training people in Environment, Health and Safety and World Class Manufacturing and to provide an environment in which employees can give their best and realize their full potential.

### Overall Performance:

SGSIL's sales increased by 20% (on a like to like basis) and operating profit increased by 100%. The increase in volumes was primarily on account of the high growth of the 3-wheeler segment in 2017-18. The significant increase in operating profit was mainly on account of increase in volumes.

### Internal Control Systems:

SGSIL has an effective internal control environment which ensures business and operations are managed efficiently and effectively, assets are safeguarded, regulatory requirements are complied with and all transactions are recorded after appropriate authorisations. The Company's strong and independent internal audit function performs regular audits. All internal controls are constantly upgraded based on internal audit recommendations.

Every quarter the reports of the internal audits, significant audit findings, and corrective steps recommended and their implementation status are presented to the Audit Committee.

### Segmental Financials:

Your Company recognises Automotive Glass as a single segment.

### CAUTIONARY STATEMENT:

*The Management Discussion and Analysis contains some forward looking statements based upon the information and data available with the Company, assumptions with regard to global economic conditions, relevant government policies etc. The Company cannot guarantee the accuracy of such assumptions and impact on the performance of the Company in future. Hence it is cautioned that the actual results may differ from those expressed or implied in this report.*



## CORPORATE GOVERNANCE REPORT

### 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

Saint-Gobain Sekurit India Limited ("SGSIL"), a member of the 'Saint-Gobain' group, is committed to the highest standards of fair, ethical and transparent governance practices. The corporate governance policies followed by SGSIL are intended to ensure transparency in all its dealings. The Company recognizes the importance of strong corporate governance which is a vital mechanism for investor protection.

### 2. BOARD OF DIRECTORS

#### Composition:

The Board of Directors of the Company comprises an optimum combination of Executive and Non-Executive Directors, which is in conformity with Regulation 17 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). As on 31<sup>st</sup> March 2018, the Company has five directors comprising one executive director and four non-executive directors (of which 2 (50%) are independent directors). The Chairman of the Board is an independent, non-executive director. The Board has an optimal mix of professionalism, knowledge and experience. None of the directors are related to each other.

All independent directors have confirmed that they meet the criteria as mentioned under Regulation 16 of the Listing Regulations and Section 149 of the Companies Act, 2013 ("Act"). The maximum tenure of the independent director is in compliance with the Act. None of the Independent Directors holds office as an independent director in more than seven listed companies and serves as whole time director in any listed company. The details of the familiarisation programme imparted to independent directors are available on the Company's website at [www.sekuritindia.com](http://www.sekuritindia.com).

#### Meetings of the Board:

Four Board Meetings were held during the year and the gap between two consecutive meetings did not exceed one hundred and twenty days.

The dates on which the said meetings were held are as follows:

26<sup>th</sup> May 2017, 29<sup>th</sup> July 2017, 2<sup>nd</sup> November 2017, 5<sup>th</sup> February 2018.

Necessary quorum was present for all the meetings.

During the year, information as mentioned in Schedule II, Part A of the Listing Regulations has been placed before the Board for its consideration.

The names and category of the directors, their attendance at Board Meetings and Annual General Meeting held during the year and number of directorships and committee chairmanships/memberships held by them in other public and private companies as on 31<sup>st</sup> March 2018 are given below:

Name of the Director	Category	Number of Board Meetings during the year 2017-18		Whether attended last AGM held on 29 <sup>th</sup> July 2017	Number of Directorship held (including SGSIL) <sup>#</sup>		Number of Committee positions held in public companies (including SGSIL) <sup>##</sup>	
		Held	Attended		Public	Private	Chairman	Member
Mr. M. G. Ramkrishna DIN 00007950 (Chairman)	Independent, Non-Executive	4	4	Yes	1	-	-	1
Mr. Anand Mahajan DIN 00066320	Promoter, Non-Executive	4	4	Yes	3	4	1	2
Mr. Padmanabha Shetty DIN 0433761	Independent, Non-Executive	4	4	Yes	2	2	1	1
Ms. Anupama Vaidya* DIN 02713517	Promoter Non-Executive	3	1	Yes	Not Applicable			
Ms. Marie-Armelle Chupin** DIN 00066499	Promoter Non-Executive	2	-	Not Applicable	2	-	-	1
Mr. A. Dinakar DIN 00193129 (Managing Director)	Executive Director	4	4	Yes	1	1	-	1

<sup>#</sup> Excluding foreign companies and companies under Section 8 of the Act.

<sup>##</sup> Includes only Audit Committee and Stakeholders Relationship Committee.

\* Resigned as Director w.e.f. 2<sup>nd</sup> November 2017.

\*\* Appointed as an Additional Director w.e.f. 2<sup>nd</sup> November 2017.

### 3. COMMITTEES OF THE BOARD

#### A. AUDIT COMMITTEE

The Audit Committee is constituted in line with the provisions of Section 177 of the Act and Regulation 18 of the Listing Regulations.

**Terms of Reference:**

- To act in accordance with the terms of reference specified in writing by the Board.
- To recommend the appointment, re-appointment and if required, the replacement or removal of the various auditors of the Company and the remuneration and terms of appointment thereof.
- To approve payment to statutory auditors for any other services rendered by the statutory auditors.
- To review and monitor the auditor's independence and performance, and effectiveness of the audit process.
- To examine the financial statement and the auditors' report thereon.
- To approve transactions of the Company with related parties and any subsequent modification thereof.
- To scrutinise inter-corporate loans and investments.
- To undertake valuation of undertakings or assets of the Company, wherever it is necessary.
- To evaluate internal financial controls and risk management systems.
- To review/monitor with the management, the statement of uses/application of funds raised through an issue (public issue, rights issue, preferential issue etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- To call for the comments of the auditors about internal control systems, the scope of audit, including the observations of the auditors.
- To review financial statement before their submission to the Board and discuss any related issues with the internal and statutory auditors and the management of the Company.
- To have oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- To review with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
  1. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act, 2013;
  2. Changes, if any, in accounting policies and practices and reasons for the same;
  3. Major accounting entries involving estimates based on the exercise of judgment by management;
  4. Significant adjustments made in the financial statements arising out of audit findings;
  5. Compliance with listing and other legal requirements relating to financial statements;
  6. Disclosure of any related party transactions; and
  7. Qualifications in the draft audit report.
- To review with the management, the quarterly financial statements before submission to the Board for approval.
- To review, with the management, performance of statutory and internal auditors and adequacy of the internal control systems.



- To review the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- To discuss with internal auditors any significant findings and follow-up there on.
- To review the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
- To discuss with statutory auditors, before the audit commences about the nature and scope of audit and post-audit, to ascertain any area of concern.
- To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.
- To review the functioning of the Whistle Blower mechanism.
- To approve the appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate.
- To carry out any other function as is mentioned in the terms of reference of the Audit Committee.
- To review the financial statements, in particular, the investments made by the unlisted subsidiary Company.
- To have power to obtain professional advice from external sources and have full access to information contained in the records of the Company.
- To seek information and have direct access to any employees, directors, key managerial personnel to perform its functions effectively.
- To secure attendance of outsiders with relevant expertise, if it is considered necessary.
- To invite such of the executives as it considers appropriate to be present at the meetings, but on occasion may also meet without the presence of any executives of the Company.
- To review the appointment, removal and terms of appointment of Chief Internal Auditor.
- The Committee shall also conduct an annual review of the adequacy of the Terms of Reference and recommend any proposed changes to the Board for approval.

**Composition:**

The composition of the Audit Committee and the details of meetings attended by its members are given below:

Name	Category	Number of meetings during the year 2017-18	
		Held	Attended
Mr. Padmanabha Shetty (Chairman)	Independent, Non-Executive	4	4
Mr. M. G. Ramkrishna	Independent, Non-Executive	4	4
Mr. A. Dinakar	Executive	4	4

Mr. Padmanabha Shetty, an independent director, is the Chairman of the Committee. Mr. Padmanabha Shetty is a Law Graduate, Post Graduate in Economics and a Certified Associate of Indian Institute of Bankers. He has experience of over two decades in commercial and investment banking.

The members of the Committee are well versed in finance matters, accounts and general business practices. The Vice President – Finance & IT of the Saint-Gobain group in India, Internal Auditor and Statutory Auditors are invitees to the meetings of the Committee. The Company Secretary acts as the secretary to the Audit Committee.

Mr. Padmanabha Shetty, Chairman of the Committee was present at the previous Annual General Meeting (“AGM”) of the Company held on 29<sup>th</sup> July 2017.

**Meetings of the Audit Committee:**

During the year ended 31<sup>st</sup> March 2018, four Audit Committee meetings were held. The meetings were held on:

26<sup>th</sup> May 2017, 29<sup>th</sup> July 2017, 2<sup>nd</sup> November 2017, 5<sup>th</sup> February 2018.

Necessary quorum was present for all the meetings.

## B. NOMINATION AND REMUNERATION COMMITTEE

The Nomination and Remuneration Committee is constituted in line with the provisions of Section 178 of the Act and Regulation 19 of the Listing Regulations.

### Terms of Reference:

- To formulate criteria for appointment of directors and remuneration including criteria for determining qualification, positive attributes and independence of a director.
- To formulate evaluation criteria for assessment of performance of Board and its committees.
- To formulate, review and recommend nomination and remuneration policy to the Board.
- To recommend to the Board, the commission payment to non-whole time directors (other than the nominee directors of Compagnie de Saint-Gobain (“CSG”)) and to the executive directors.
- To identify candidates who are qualified to become directors or who may be appointed in senior management positions and recommending to the Board their appointment and/or removal.
- To review and determine all elements of the remuneration package of executive directors.
- Such other matters as the Board may, from time to time, request the committee to examine and recommend/ approve.

### Composition:

The composition of the Nomination and Remuneration Committee and details of the meetings attended by its members are given below:

Name	Category	Number of meetings during the year 2017-18	
		Held	Attended
Mr. Padmanabha Shetty (Chairman)	Independent, Non-Executive	3	3
Mr. M. G. Ramkrishna	Independent, Non-Executive	3	3
Mr. Anand Mahajan	Promoter, Non-Executive	3	3

### Meetings of the Nomination and Remuneration Committee:

During the year ended 31<sup>st</sup> March 2018, three Nomination and Remuneration Committee meetings were held. The meetings were held on 26<sup>th</sup> May 2017, 2<sup>nd</sup> November 2017 and 5<sup>th</sup> February 2018.

### Nomination and Remuneration Policy:

In accordance with Section 178 of the Act, the Committee has framed a nomination and remuneration policy and the same is annexed as Annexure 3 to the Board’s Report.

### Performance evaluation criteria for Independent Directors:

The Board, on the recommendation of the Nomination and Remuneration Committee, has adopted a framework for performance evaluation of the Board, its committees, individual directors and the chairperson through a survey questionnaire. The survey questionnaire broadly covers various aspects of board functioning, composition of Board and its committees, culture, execution and performance of specific duties, obligation and governance. The performance of the Board, its committees, individual directors and chairperson were reviewed by the Nomination and Remuneration Committee and Board. The independent directors evaluated the performance of non-independent directors, chairperson and Board as a whole.

### Pecuniary relationship or transaction of Non-Executive Directors vis-à-vis the Company:

Apart from receiving sitting fees, the non-executive Independent Directors of the Company do not have any pecuniary relationships or transactions with the Company. Mr. Anand Mahajan and Ms. Marie-Armelle Chupin, Non-Executive Directors, are nominees of Compagnie de Saint-Gobain and do not have any pecuniary relationship or transaction with the Company.



**Details of the remuneration to the Directors for the financial year ended 31<sup>st</sup> March 2018 are given below:**

**Executive Directors:**

Mr. A. Dinakar, Managing Director does not draw remuneration from the Company.

**Non-Executive Directors:**

The Non-Executive Independent Directors were paid sitting fee of ₹ 30,000 per meeting of the board or its committees.

The details of sitting fees paid during 2017-18 to Non-Executive Independent Directors are as follows:

(₹ Lakhs)

Name	Sitting Fees
Mr. M. G. Ramkrishna	3.60
Mr. Padmanabha Shetty	3.60

**Equity Shares held by Non-Executive Directors:**

None of the Non-Executive Director hold any equity shares in the Company.

**C. STAKEHOLDERS RELATIONSHIP COMMITTEE**

The Stakeholders Relationship Committee is constituted in line with the provisions of Section 178 of the Act and Regulation 20 of the Listing Regulations.

**Meetings of the Stakeholders Relationship Committee:**

During the year ended 31<sup>st</sup> March 2018, two meetings of the Stakeholders Relationship Committee were held. The meetings were held on 26<sup>th</sup> May 2017 and 2<sup>nd</sup> November 2017.

Necessary quorum was present for all the meetings.

Ms. Rukmini Subramanian, Company Secretary also functioned as the Compliance Officer of the Company.

**Composition:**

The composition of the Stakeholders Relationship Committee and the details of meetings attended by its members are given below:

Name	Category	Number of meetings during the year 2017-18	
		Held	Attended
Mr. Anand Mahajan (Chairman)	Promoter, Non-Executive	2	2
Ms. Anupama Vaidya*	Promoter, Non-Executive	2	-
Ms. Marie-Armelle Chupin#	Promoter, Non-Executive	-	-
Mr. A. Dinakar	Executive	2	2

\* Resigned as Director w.e.f. 2<sup>nd</sup> November 2017.

# Appointed as member of the Committee w.e.f. 2<sup>nd</sup> November 2017.

**Details of investor complaints received and redressed during the year 2017-18 are as follows:**

Opening balance	Received during the year	Resolved during the year	Closing balance
0	2	2	0

**D. CORPORATE SOCIAL RESPONSIBILITY COMMITTEE**

The Corporate Social Responsibility ("CSR") Committee is constituted in line with the provision of Section 135 of the Act. The Committee monitors the CSR policy and programs and ensures that they are in line with the Act and Rules framed thereunder. The CSR policy and initiatives taken during the year are annexed as Annexure 5 to the Board's Report and also disseminated through the website of the Company, [www.sekuritindia.com](http://www.sekuritindia.com).

**Meetings of the CSR Committee:**

During the year ended 31<sup>st</sup> March 2018, one meeting of the CSR Committee was held. The meeting was held on 26<sup>th</sup> May 2017.

**Composition:**

The composition of CSR Committee and details of meetings attended by its members are given below:

Name	Category	Number of meetings during the year 2017-18	
		Held	Attended
Ms. Anupama Vaidya (Chairperson)*	Promoter, Non-Executive	1	-
Mr. M. G. Ramkrishna (Chairman)#	Independent, Non-Executive	1	1
Mr. Padmanabha Shetty	Independent, Non-Executive	1	1
Mr. A. Dinakar	Executive	1	1

\* Resigned as Director w.e.f. 2<sup>nd</sup> November 2017.

# Appointed as Chairman of the Committee w.e.f. 2<sup>nd</sup> November 2017.

**E. SHARE TRANSFER COMMITTEE**

The Company has Share Transfer Committee comprising of Mr. Anand Mahajan as the Chairman, Mr. A. Dinakar and Ms. Marie-Armelle Chupin as members.

The Share Transfer Committee meets as often as required to approve share transfers, issue of duplicate share certificate, issue of share certificate in lieu of request for renewal by the shareholders and transmission, which are noted at subsequent board meetings.

**F. SEPARATE MEETING OF INDEPENDENT DIRECTORS**

A separate meeting of the independent directors was held on 5<sup>th</sup> February 2018 without the attendance of non-independent directors and members of the management. The said meeting was attended by all the independent directors of the Company.

**4. GENERAL BODY MEETINGS**
**a. Annual General Meetings:**

Date and Time	Venue	Special Resolutions passed
1 <sup>st</sup> August 2015 at 11.30 a.m.	Hotel Kalasagar, P-4, MIDC, Kasarwadi, Mumbai-Pune Road, Near State Bank of India, Pune 411 034	Approval to sell, transfer, dispose off, "KT to BT" equipment to Saint-Gobain India Private Limited
30 <sup>th</sup> July 2016 at 11:00 a.m.	Hotel Kalasagar, P-4, MIDC, Kasarwadi, Mumbai-Pune Road, Near State Bank of India, Pune 411 034	None
29 <sup>th</sup> July 2017 at 3:00 p.m.	Hotel Kalasagar, P-4, MIDC, Kasarwadi, Mumbai-Pune Road, Near State Bank of India, Pune 411 034	None

**b. Postal Ballot:**

No Postal Ballot was conducted during the year 2017-18. No Special Resolution is proposed to be passed through Postal Ballot at the ensuing Annual General Meeting.

**5. MEANS OF COMMUNICATION**

The unaudited quarterly, unaudited half-yearly and audited annual financial results are approved by the Board of Directors and published in The Financial Express and Loksatta.

The results are also displayed on the website of the Company, [www.sekuritindia.com](http://www.sekuritindia.com). The Company has not made any presentations to institutional investors and analysts during the year.



## 6. GENERAL SHAREHOLDERS' INFORMATION

### a) Annual General Meeting ("AGM"):

Day & Date : Saturday, 4<sup>th</sup> August 2018

Time : 11.00 a.m.

Venue : Hotel Kalasagar, P-4, MIDC, Kasarwadi, Mumbai-Pune Road, Near State Bank of India, Pune - 411 034

### b) Financial Year:

The Company's financial year begins on 1<sup>st</sup> April and ends on 31<sup>st</sup> March of the following year.

#### Calendar of Financial Results for 2018-19:

- (i) First Quarter Results : July/August 2018
- (ii) Half-yearly Results : October/November 2018
- (iii) Third Quarter Results : January/February 2019
- (iv) Results for the year ending 31<sup>st</sup> March 2019 : April/May 2019

### c) Date of Book Closure:

Saturday, 28<sup>th</sup> July 2018 to Saturday, 4<sup>th</sup> August 2018 (both days inclusive).

### d) Date of payment of Dividend:

The Board of Directors have not recommended any dividend for the financial year ended on 31<sup>st</sup> March 2018.

### e) Listing on Stock Exchange(s):

BSE Limited ("BSE"), Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001. The annual listing fee of BSE has been paid for the year 2018-19.

### f) Stock Code/Symbol/International Securities Identification Number ("ISIN"):

**BSE** : 515043

**ISIN FOR NSDL / CDSL** : INE068B01017

### g) Corporate Identity Number ("CIN") of the Company: L26101MH1973PLC018367

### h) Market Price Data: High, Low during each month in the last financial year and Performance in comparison to S&P BSE Sensex (broad based index):

Month	BSE		S&P BSE Sensex	
	High (₹)	Low (₹)	High	Low
April 2017	51.60	47.20	30133.35	29319.10
May 2017	55.10	47.05	31159.40	29858.80
June 2017	54.45	46.90	31311.57	30834.32
July 2017	53.70	50.05	32514.94	31209.79
August 2017	49.50	44.65	32575.17	31213.59
September 2017	52.95	46.70	32423.76	31159.81
October 2017	73.55	48.30	33266.16	31497.38
November 2017	70.55	60.90	33731.19	32760.44
December 2017	67.65	58.45	34056.83	32597.18
January 2018	68.15	56.90	36283.25	33793.38
February 2018	64.00	53.25	35906.66	33703.59
March 2018	63.60	53.30	34046.94	32596.54

**i) Registrars and Transfer Agents:**

Link Intime India Private Limited  
 C 101, 247 Park,  
 L B S Marg, Vikhroli West,  
 Mumbai 400 083  
 Telephone : +91 22 4918 6000  
 Fax : +91 22 4918 6060  
 E-mail : rnt.helpdesk@linkintime.co.in  
 Website: www.linkintime.co.in

**j) Share Transfer System:**

Transfer of shares held in physical form are processed by Link Intime India Private Limited.

**k) Shareholding Pattern as on 31<sup>st</sup> March 2018:**

Category	Number of Shares	Percentage
Foreign Promoters	43969785	48.26
Indian Promoters	24359490	26.74
Insurance Companies & Banks	1700	0.00
UTI & Mutual Funds	1300	0.00
NRIs, OCBs FIIs and FPI	844058	0.93
Domestic Companies, Trusts and others	4548161	4.99
Resident Individuals	17381206	19.08
<b>Total</b>	<b>91105700</b>	<b>100.00</b>

**l) Distribution of Shareholdings:**

Holding	Shareholders		Shares	
	Number	Percentage	Number	Percentage
Upto 250	1773	7.51	189780	0.02
251 to 500	1388	5.88	644090	0.07
501 to 1000	5167	21.90	5019640	0.55
1001 to 5000	9636	40.84	29666520	3.26
5001 to 10000	2805	11.89	24010560	2.64
10001 to 100000	2575	10.91	76110100	8.35
100001 and above	253	1.07	775416310	85.11
<b>Total</b>	<b>23597</b>	<b>100</b>	<b>91105700</b>	<b>100.00</b>

**m) Dematerialisation of shares and liquidity:**

98.85% of the paid-up capital are held in dematerialised form as on 31<sup>st</sup> March 2018.

**n) Outstanding GDRs / ADR s / Warrants or any convertible instruments, conversion date and likely impact on equity:**

The Company has not issued any GDRs/ADRs/Warrants or any convertible instruments in the past and hence as on 31<sup>st</sup> March 2018, the Company does not have any outstanding GDRs/ADRs/Warrants or any convertible instruments.

**o) Commodity price risk or foreign exchange risk and hedging activities:**

SGSIL's financial management has always been governed by prudent policies, based on conservative principles. Its foreign currency exposure on account of imports and exports are appropriately hedged. SGSIL has a well-defined and structured treasury operation, with the emphasis being on security.



**p) Plant Locations:**

The Company's plant is located at Chakan, Pune. The Company discontinued the operations at its Bhosari plant as it was economically unviable to continue the operations of this plant and subsequently, closed this plant from 30<sup>th</sup> November 2015.

**q) Address for correspondence:**

Saint-Gobain Sekurit India Limited

Plot No. 616 & 617,

Village Kuruli,

Pune Nashik Road,

Chakan, Pune – 410 510, Maharashtra.

Tel. No. +91 2135 676 400/01

Designated e-mail address for Investor Services: [sekurit.investors@saint-gobain.com](mailto:sekurit.investors@saint-gobain.com)

Website: [www.sekuritindia.com](http://www.sekuritindia.com)

## 7. DISCLOSURES

**a) Materially Significant Related Party Transactions:**

There are no materially significant related party transactions of the Company which have potential conflict with the interests of the Company at large. Transactions with related parties, as per the requirements of Accounting Standard (AS) – 18, are disclosed in Note 36 of Notes forming part of financial statements. The Board has approved a policy for related party transactions which has been uploaded on the Company's website [www.sekuritindia.com](http://www.sekuritindia.com).

**b) Compliance:**

The Company has complied with the requirements of Stock Exchange, Securities and Exchange Board of India and other statutory authorities on all matters relating to capital markets, and no penalty or strictures were imposed on the Company during the last three years, 2015-16; 2016-17 and 2017-18.

**c) Whistle Blower Policy and Vigil Mechanism:**

The Company believes in conducting its affairs in a fair and transparent manner by adopting the highest standards of professionalism, honesty, integrity and ethical behaviour. In order to provide a secure environment and encourage employees to report unethical, unlawful or improper practices, acts or activities, a Whistle Blower Policy has been operational for a number of years. The Whistle Blower Policy and Vigil Mechanism are disseminated through the Company's website [www.sekuritindia.com](http://www.sekuritindia.com). We affirm that no employee of the Company was denied access to the Audit Committee.

**d) Mandatory and Non-mandatory requirements:**

The Company has complied with all the mandatory requirements of Schedule II of the Listing Regulations. The Company has fulfilled the following non-mandatory requirements as prescribed in Part E of Schedule II of the Listing Regulations:

- i) The financial statements of the Company are unmodified.
- ii) The position of Chairman and Managing Director are separate.
- iii) The Internal Auditor directly reports to the Audit Committee.

**(e) The Company has complied with all the mandatory requirements under the Listing Regulations.**

## 8. PROMOTERS

**i) Ultimate Holding Company:**

Compagnie de Saint-Gobain, France

**ii) Foreign Promoter:**

Saint-Gobain Sekurit France S.A., France

**iii) Indian Promoter:**

Saint-Gobain India Private Limited

**iv) Other Saint-Gobain Group of Companies in India:**

Grindwell Norton Limited

Saint-Gobain India Foundation (Section 8 Company)

## 9. OTHER INFORMATION

### a) CEO/CFO certification:

Pursuant to the provisions of Regulation 17(8) read with Part B of Schedule II of the Listing Regulations, the Managing Director (“CEO”) and Chief Financial Officer have issued a certificate to the Board of Directors, for the financial year ended on 31<sup>st</sup> March 2018.

### b) Code of Conduct:

The Company has laid down a code of conduct for all Board members and senior management personnel of the Company. The code of conduct is available on the website of the Company, [www.sekuritindia.com](http://www.sekuritindia.com). Internally, all employees of the Company are expected to strictly follow Saint-Gobain’s Principles of Conduct and Action and the Code of Conduct for Saint-Gobain employees in India.

## DECLARATION REGARDING COMPLIANCE BY BOARD MEMBERS AND SENIOR MANAGEMENT PERSONNEL WITH THE COMPANY’S CODE OF CONDUCT

This is to confirm that all the Board Members and Senior Management Personnel of the Company have affirmed compliance with the Code of Conduct for the year ended 31<sup>st</sup> March 2018.

For Saint-Gobain Sekurit India Limited

A. Dinakar

Managing Director

Mumbai, 30<sup>th</sup> May 2018

## CORPORATE GOVERNANCE COMPLIANCE CERTIFICATE

To the Members of

### Saint-Gobain Sekurit India Limited

We have examined the compliance of conditions of Corporate Governance by Saint-Gobain Sekurit India Limited (the Company) for the year ended 31<sup>st</sup> March 2018, as stipulated in regulations 17 to 27, clauses (b) to (i) of sub-regulation (2) of regulation 46 and paragraph C and D of Schedule V of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”).

### Managements’ Responsibility:

The compliance of conditions of Corporate Governance is the responsibility of the Company’s management. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure the compliance with the conditions of the Corporate Governance stipulated in the SEBI Listing Regulations.

### Auditors’ Responsibility:

Our responsibility is limited to examining the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

### Opinion:

Based on our examination of the relevant records and according to the information and explanations provided to us and the representations provided by the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in regulations 17 to 27 and clauses (b) to (i) of sub-regulation (2) of regulation 46 and paragraph C and D of Schedule V of SEBI Listing Regulations during the year ended 31<sup>st</sup> March 2018.

We state that such compliance is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the Management has conducted the affairs of the Company.

For V. N. Deodhar & Co.  
Company Secretaries

V. N. Deodhar  
PROP.  
FCS NO. 1880  
C.P. No. 898

Place: Mumbai  
Date: 30<sup>th</sup> May 2018



## INDEPENDENT AUDITOR'S REPORT

### To the Members of Saint-Gobain Sekurit India Limited

#### Report on the Ind AS Financial Statements

1. We have audited the accompanying Ind AS Financial Statements of Saint-Gobain Sekurit India Limited ("the Company"), which comprise the Balance Sheet as at 31<sup>st</sup> March 2018, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Cash Flow, the Statement of Changes in Equity for the year then ended and a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the Ind AS Financial Statements").

#### Management's Responsibility for the Ind AS Financial Statements

2. The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these Ind AS Financial Statements that give a true and fair view of the financial position, financial performance, including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards specified under section 133 of the Act, read with relevant Rules issued thereunder. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Ind AS Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

3. Our responsibility is to express an opinion on these Ind AS Financial Statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.
4. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards and pronouncements require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Ind AS Financial Statements are free from material misstatement.
5. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Ind AS Financial Statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the Ind AS Financial Statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Ind AS Financial Statements.
6. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Ind AS Financial Statements.

#### Opinion

7. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Ind AS Financial Statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31<sup>st</sup> March 2018, its profit (including other comprehensive income), its cash flows and the changes in equity for the year ended on that date.

#### Report on Other Legal and Regulatory Requirements

8. a) As required by the Companies (Auditor's Report) Order, 2016, ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013, we give in the "Annexure A", a statement on the matters specified in paragraphs 3 and 4 of the said Order, to the extent applicable.
- b) As required by section 143(3) of the Act, we report that:
  - i) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - ii) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books, except that the backup of the books of accounts and other books and papers maintained in electronic mode has not been maintained on servers physically located in India.

- iii) The Balance Sheet, the Statement of Profit and Loss (including other comprehensive income), the Cash Flow Statement and the Statement of changes in Equity dealt with by this Report are in agreement with the books of account.
- iv) In our opinion, the aforesaid Ind AS Financial Statements comply with the Accounting Standards specified under section 133 of the Act, read with relevant Rules issued thereunder.
- v) On the basis of the written representations received from the Directors of the Company as on 31<sup>st</sup> March 2018 and taken on record by the Board of Directors, none of the Directors of the Company are disqualified as on 31<sup>st</sup> March 2018, from being appointed as a Director in terms of section 164(2) of the Act.
- vi) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in “Annexure B”.
- vii) With respect to the other matters to be included in the Auditor’s Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - a) The Company has disclosed the impact of pending litigations on the financial position of the Company in its Ind AS Financial Statements. Refer Note 37 to the Ind AS Financial Statements.
  - b) The Company has made provision, as required under the applicable laws or Accounting Standards for material foreseeable losses, if any, on long term contracts including derivative contracts. Refer Notes 2(e) and Note 33 to the Ind AS Financial Statements.
  - c) There were no amounts which were required to be transferred, to the Investor Education and Protection Fund by the Company during the year ended 31<sup>st</sup> March 2018.

**For Kalyaniwalla & Mistry LLP**  
**Chartered Accountants**

Firm Registration. No.: 104607W/W100166

**Darius Z. Fraser**

Partner

Membership No. 42454

Place: Mumbai

Date: 30<sup>th</sup> May 2018

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## **Annexure A to the Independent Auditor’s Report**

The Annexure referred to in paragraph 8(a) under ‘Report on Other Legal and Regulatory Requirements’ in our Independent Auditors’ Report to the members of the Company on the Ind AS Financial Statements for the year ended 31<sup>st</sup> March 2018:

### **Statement on Matters specified in paragraphs 3 and 4 of the Companies (Auditor’s Report) Order, 2016:**

1. Fixed Assets:
  - a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - b) The Company has a program for physical verification of fixed assets at periodic intervals. The Company has conducted a physical verification of fixed assets during the year. In our opinion, the period of verification is reasonable having regard to the size of the Company and the nature of its assets. The discrepancies noticed on such verification are not material and have been properly dealt with in the books of account.
  - c) According to the information and explanations given to us and on the basis of the records of the Company examined by us, the title deeds of immovable properties are held in the name of the Company or in the erstwhile name of the Company.
2. The Management has conducted physical verification of inventory at reasonable intervals except goods in transit. The discrepancies noticed on physical verification were not material in relation to the operations of the Company and the same have been properly dealt with in the books of account.
3. The Company has not granted any loan secured or unsecured, to companies, firms, limited liability partnerships or other parties which are listed in the register maintained under Section 189 of the Companies Act, 2013.



4. In our opinion and according to the information and explanations given to us, the Company has not advanced any loans to parties or granted securities covered under Section 185 of the Companies Act, 2013. In our opinion and according to the information and explanations given to us and records examined by us, the provisions of Section 186 of the Companies Act, 2013, in respect of loans given, guarantees given and investments made have been complied with by the Company.
5. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of Sections 73 to 76, or any other relevant provisions of the Companies Act and the rules framed thereunder. No order has been passed by the Company Law Board, or National Company Law Tribunal, or Reserve Bank of India, or any Court, or any other Tribunal.
6. We have broadly reviewed the books of account and records maintained by the Company in respect of the product covered under the Rules prescribed by the Central Government for the maintenance of cost records, under sub section (1) of Section 148 of the Companies Act, 2013 and are of the opinion that prima facie, the prescribed accounts and records have been made and maintained. We have, however, not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.
7. Statutory Dues:
  - a) According to the information and explanations given to us and on the basis of the records examined by us, the Company is regular in depositing undisputed statutory dues, including Provident Fund, Employees' State Insurance, Income-tax, Goods and Service tax, Sales-tax, Service Tax, Duty of Customs, Duty of Excise, Value added tax, Cess and any other statutory dues with the appropriate authorities wherever applicable. We have been informed that there are no undisputed dues which have remained outstanding as at the last day of the financial year for a period of more than six months from the date they became payable.
  - b) According to the information and explanations given to us, there are no dues of Income-tax, Goods and Service tax, Sales tax, Service tax, Duty of Customs, Duty of Excise, Value added tax or Cess outstanding on account of any dispute, other than the following:

Name of Statute	Nature of Dues	Amount (₹)	Period to which the amount relates	Forum where dispute is pending
Central Excise Act, 1944.	Excise Duty and Penalty (Refer Note below)	2,593,035	1989-90	Custom, Excise and Service Tax Appellate Tribunal (CESTAT)
		5,218,586	1990-92	
		24,290,338	2003-04 and 2004-05	
The Andhra Pradesh General Sales Tax Act, 1957.	Sales Tax	278,462	2000-01	Additional Commissioner of Commercial Taxes, Hyderabad.
Central Sales Tax Act, 1956 & Value Added Tax Act.	Value Added tax Input credit disallowances	971,706	2005-06	Joint Commissioner of Sales Tax (Appeals), Chakan.
		1,019,657	2006-07	Joint Commissioner of Sales Tax (Appeals), Chakan.
		2,997,073	2008-09	Joint Commissioner of Sales Tax (Appeals), Chakan.
		70,386	2009-10	Joint Commissioner of Sales Tax (Appeals), Chakan.
		2,206,402	2011-12	Joint Commissioner of Sales Tax (Appeals), Chakan.
	Central Sales Tax pending "C Forms	619,774	2007-08	Joint Commissioner of Sales Tax (Appeals), Chakan.
		821,741	2008-09	Joint Commissioner of Sales Tax (Appeals), Chakan.
		228,853	2009-10	Joint Commissioner of Sales Tax (Appeals), Chakan.
		269,064	2011-12	Joint Commissioner of Sales Tax (Appeals), Chakan.

Note: The amount does not include the amount of interest in respect of certain matters as the same has not been quantified in the order from the Department.

8. According to the information and explanations given to us and based on the documents and records produced before us, there are no dues to banks, financial institutions and debenture holders or to the Government.
9. The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) during the year and the Company also did not obtain any term loan during the year.
10. During the course of our examination of the books of account and records of the Company, to the best of our knowledge and belief and according to the information and explanations given to us by the Management, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the year.
11. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has paid / provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
12. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company.
13. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the Ind AS Financial Statements as required by the applicable accounting standards.
14. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
15. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with Directors or persons connected with him.
16. The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.

**For Kalyaniwalla & Mistry LLP**

**Chartered Accountants**

Firm Registration. No.: 104607W/W100166

**Daraius Z. Fraser**

Partner

Membership No. 42454

Place: Mumbai

Date: 30<sup>th</sup> May 2018

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## **ANNEXURE B TO THE INDEPENDENT AUDITOR'S REPORT**

Referred to in Paragraph 8(b)(vi) 'Report on Other Legal and Regulatory Requirements' in our Independent Auditor's Report to the members of the Company on the Ind AS Financial Statements for the year ended 31<sup>st</sup> March 2018.

### **Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of section 143 of the Companies Act, 2013.**

1. We have audited the internal financial controls over financial reporting of SAINT-GOBAIN SEKURIT INDIA LIMITED ("the Company") as of 31<sup>st</sup> March 2018, in conjunction with our audit of the Ind AS Financial Statements of the Company for the year ended on that date.

#### **Management's Responsibility for Internal Financial Controls**

2. The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records and the timely preparation of reliable financial information, as required under the Companies Act, 2013 (the "Act" or the "Companies Act").



### **Auditors' Responsibility**

3. Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.
4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS Financial Statements, whether due to fraud or error.
5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### **Meaning of Internal Financial Controls over Financial Reporting**

- 6 A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Ind AS Financial Statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that:
  - a) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
  - b) provide reasonable assurance that transactions are recorded as necessary to permit preparation of Ind AS Financial Statements in accordance with generally accepted accounting principles and that receipts and expenditures of the company are being made only in accordance with authorisations of Management and Directors of the Company; and
  - c) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the Ind AS Financial Statements.

### **Inherent Limitations of Internal Financial Controls over Financial Reporting**

7. Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

- 8 In our opinion, to the best of our knowledge and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31<sup>st</sup> March 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India.

**For Kalyaniwalla & Mistry LLP**  
**Chartered Accountants**

Firm Registration. No.: 104607W/W100166

**Daraius Z. Fraser**  
Partner

Membership No. 42454

Place: Mumbai

Date: 30<sup>th</sup> May 2018

**BALANCE SHEET AS AT 31<sup>ST</sup> MARCH 2018**

Particulars	Notes	As at 31 <sup>st</sup> March 2018 (₹ Lakhs)	As at 31 <sup>st</sup> March 2017 (₹ Lakhs)
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Property, plant and equipment	3	3,815.16	4,353.73
Capital work-in-progress		16.64	161.05
Intangible assets	4	1.62	3.67
Financial assets			
- Other financial assets	5 (A)	13.21	11.27
- Loans to employees	5 (B)	15.71	25.45
Deferred tax assets (net)	31	59.11	294.77
Income tax assets	23	83.14	230.58
Other non-current assets	6	33.46	31.19
<b>Total Non-Current Assets</b>		<b>4,038.05</b>	<b>5,111.71</b>
<b>Current Assets</b>			
Inventories	7	932.08	1,109.34
Financial assets			
- Investments	8	4,333.36	2,324.14
- Trade receivables	9	2,431.86	1,567.73
- Cash and cash equivalents	10	92.38	54.18
- Other financial assets	11 (A)	0.51	1.93
- Loans to employees	11 (B)	23.41	20.17
Other current assets	12	90.64	297.14
<b>Total Current Assets</b>		<b>7,904.24</b>	<b>5,374.63</b>
<b>TOTAL ASSETS</b>		<b>11,942.29</b>	<b>10,486.34</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Equity share capital	13	9,110.57	9,110.57
Other equity	14	943.63	(448.12)
<b>Total Equity</b>		<b>10,054.20</b>	<b>8,662.45</b>
<b>Liabilities</b>			
<b>Non-Current Liabilities</b>			
Financial Liabilities			
- Other financial liabilities	15	87.55	62.55
Provisions	16	5.03	31.77
Employee benefit obligations	17	61.59	82.54
Government grants	18	24.32	33.62
<b>Total Non-Current Liabilities</b>		<b>178.49</b>	<b>210.48</b>
<b>Current Liabilities</b>			
Financial liabilities			
- Borrowings	19	447.39	211.84
- Trade payables	20	799.12	940.11
- Other financial liabilities	21	156.97	216.01
Provisions	22	50.45	31.08
Employee benefit obligations	17	39.40	38.74
Government grants	18	9.30	9.30
Income tax liabilities	23	82.50	-
Other current liabilities	24	124.47	166.33
<b>Total Current Liabilities</b>		<b>1,709.60</b>	<b>1,613.41</b>
<b>Total Liabilities</b>		<b>1,888.09</b>	<b>1,823.89</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>11,942.29</b>	<b>10,486.34</b>
The above balance sheet should be read in conjunction with the accompanying notes.	1 to 42		

In terms of our report of even date

**For Kalyaniwalla & Mistry LLP**

**Chartered Accountants**

Firm Registration No.: 104607W/W100166

**Darius Z. Fraser**

Partner

Membership No. 42454

Place : Mumbai

Date : 30<sup>th</sup> May 2018

**For and on behalf of the Board**

**A. Y. Mahajan**

Director

DIN. 00066320

**Manigandann R**

Chief Financial Officer

**A. Dinakar**

Managing Director

DIN. 00193129

**Rukmini Subramanian**

Company Secretary

Place : Mumbai

Date : 30<sup>th</sup> May 2018



## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2018

Particulars	Notes	Year ended 31 <sup>st</sup> March 2018 (₹ Lakhs)	Year ended 31 <sup>st</sup> March 2017 (₹ Lakhs)
<b>REVENUE</b>			
Revenue from operations	25	<b>15,028.58</b>	13,868.87
Other income	26	<b>295.88</b>	257.94
<b>Total Revenue</b>		<b><u>15,324.46</u></b>	<b><u>14,126.81</u></b>
<b>EXPENSES</b>			
Cost of materials consumed	27(A)	<b>6,471.32</b>	5,527.59
Purchases of stock-in-trade		<b>73.25</b>	67.34
Changes in inventories of finished goods, stock-in-trade and work-in-progress	27(B)	<b>136.03</b>	115.34
Excise duty		<b>356.44</b>	1,522.32
Employee benefit expenses	28	<b>1,093.35</b>	1,119.85
Finance costs	29	<b>43.19</b>	28.99
Depreciation and amortisation expense	3, 4	<b>861.94</b>	773.74
Other expenses	30	<b>4,191.52</b>	3,934.59
<b>Total Expenses</b>		<b><u>13,227.04</u></b>	<b><u>13,089.76</u></b>
<b>Profit before tax</b>		<b><u>2,097.42</u></b>	<b><u>1,037.05</u></b>
<b>Income tax expense</b>			
Current tax	31	<b>725.69</b>	381.74
Deferred tax	31	<b>(5.72)</b>	(21.50)
<b>Total tax expense</b>		<b><u>719.97</u></b>	<b><u>360.24</u></b>
<b>Profit for the year</b>		<b>1,377.45</b>	676.81
<b>Other comprehensive income</b>			
<i>Items that will not be reclassified to profit and loss</i>			
Remeasurement gains/(losses) on net defined benefit plans		<b>21.87</b>	(36.45)
Tax relating to above		<b>(7.57)</b>	12.61
<b>Other comprehensive income for the year, net of tax</b>		<b><u>14.30</u></b>	<b><u>(23.84)</u></b>
<b>Total comprehensive income for the year</b>		<b><u>1,391.75</u></b>	<b><u>652.97</u></b>
<b>Earnings per share attributable to owners of Saint-Gobain Sekurit India Limited</b>			
Basic & Diluted earnings per share(₹)	39	<b>1.51</b>	0.74
The above statement of profit and loss should be read in conjunction with the accompanying notes.	1 to 42		

In terms of our report of even date

**For Kalyaniwalla & Mistry LLP**

**Chartered Accountants**

Firm Registration No.: 104607W/W100166

**Darius Z. Fraser**

Partner

Membership No. 42454

Place : Mumbai

Date : 30<sup>th</sup> May 2018

**For and on behalf of the Board**

**A. Y. Mahajan**

Director

DIN. 00066320

**Manigandann R**  
Chief Financial Officer

Place : Mumbai

Date : 30<sup>th</sup> May 2018

**A. Dinakar**

Managing Director

DIN. 00193129

**Rukmini Subramanian**  
Company Secretary

**STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2018**
**A. Equity share capital**

Particulars	Notes	No. of shares	Amount (₹ Lakhs)
Balance as at 1 <sup>st</sup> April 2016		91,105,700	9,110.57
Changes in equity share capital	14	-	-
Balance as at 31 <sup>st</sup> March 2017		<u>91,105,700</u>	<u>9,110.57</u>
Changes in equity share capital	14	-	-
<b>Balance as at 31<sup>st</sup> March 2018</b>		<b><u>91,105,700</u></b>	<b><u>9,110.57</u></b>

**B. Other equity**

Particulars	Securities premium (₹ Lakhs)	Retained earnings (₹ Lakhs)	Capital redemption reserve (₹ Lakhs)	Total other equity (₹ Lakhs)
Balance as at 1 <sup>st</sup> April 2016	1,132.48	(2,233.67)	0.11	(1,101.08)
Profit for the year	-	676.81	-	676.81
Other comprehensive income for the year	-	(23.84)	-	(23.84)
Total comprehensive income for the year	-	652.97	-	652.97
Balance as at 31 <sup>st</sup> March 2017	<u>1,132.48</u>	<u>(1,580.71)</u>	<u>0.11</u>	<u>(448.12)</u>
Profit for the year	-	1,377.45	-	1,377.45
Other comprehensive income for the year	-	14.30	-	14.30
Total comprehensive income for the year	-	1,391.75	-	1,391.75
<b>Balance as at 31<sup>st</sup> March 2018</b>	<b><u>1,132.48</u></b>	<b><u>(188.96)</u></b>	<b><u>0.11</u></b>	<b><u>943.63</u></b>

The above statement of changes in equity should be read in conjunction with the accompanying notes.



## NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018

### NOTE 1: CORPORATE INFORMATION

Saint-Gobain Sekurit India Limited ("the Company") having CIN No. L26101MH1973PLC018367 is engaged primarily in business of manufacture and sale of automotive glass. The Company has its manufacturing facility in Pune and sells primarily in India. The Company is a public limited company and listed on the Bombay Stock Exchange Limited (BSE).

### NOTE 1A: BASIS FOR PREPARATION AND MEASUREMENT

#### A) Basis of Preparation

The financial statements comply with all material aspects with the Indian Accounting Standards ("Ind AS") as notified by Ministry of Corporate Affairs in pursuant to Section 133 of the Companies Act, 2013 (the Act). It also comply with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) Rules, 2016, the Companies (Indian Accounting Standards) Rules, 2017 and other relevant provisions of the Act.

The financial statements have been prepared in accordance with generally accepted accounting principles in India under the historical cost convention on accrual basis at the end of each reporting period, except for the following:

- certain financial assets and liabilities (including derivative instruments) that are measured at fair value;
- assets held for sale – measured at lower of cost or fair value less cost to sell; and
- defined benefit plan assets measured at fair value.

#### B) Measurement of Fair Value

The Company's accounting policies and disclosures require the measurement of fair values for financial instruments. The Company has an established control framework with respect to the measurement of fair values. The Management regularly reviews significant inputs and valuation adjustments. If third party information, such as Government approved valuer, broker quotes or pricing services, is used to measure fair values, then the Management assesses the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of Ind AS, including the level in the fair value hierarchy, in which such valuations should be classified.

While measuring the fair value of a financial asset or a financial liability, the Company uses observable market data as far as possible. Fair values are categorised into different levels, in a fair value hierarchy, based on the inputs used in the valuation techniques as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 inputs other than quoted prices included within Level 1, that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 inputs for the assets or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

#### C) Rounding of Amounts

All amounts disclosed in the financial statements and notes have been rounded off to the nearest lakhs as per the requirement of Schedule III, unless otherwise stated.

#### D) Recent Accounting Pronouncements

All the Indian Accounting Standards ("Ind AS") issued and notified by the Ministry of Corporate Affairs are effective and considered for the significant accounting policies to the extent relevant and applicable for the Company except for:

**Ind AS 115 – Revenue from Contracts with Customers:** In February 2015, the Ministry of Corporate Affairs had notified Ind AS 115, Revenue from Contracts with Customers. The Ind AS is applicable with effect from 1<sup>st</sup> April 2018. The Company is in the process of making an assessment of the impact of Ind AS 115 upon initial application.

**Ind AS 116 – Leases:** This Standard is effective for annual period beginning on or after 1<sup>st</sup> April, 2019 with early adoption allowed only if Ind AS 115 - Revenue from Contracts with Customers is also adopted.

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018****E) Critical Estimates and Judgements**

The preparation of financial statements requires Management to make judgments, estimates and assumptions in the application of accounting policies that affect the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Continuous evaluation is done on the estimation and judgments based on historical experience and other factors, including expectations of future events that are believed to be reasonable.

Information about critical judgments in applying accounting policies, as well as estimates and assumptions that have the most significant effect to the carrying amounts of assets and liabilities within the next financial year, are as follows:

**a) Taxation**

The Company's tax charge on ordinary activities is the sum of the total current and deferred tax charges. The calculation of the Company's total tax charge necessarily involves a degree of estimation and judgement in respect of certain items whose tax treatment cannot be finally determined until resolution has been reached with the relevant tax authority or, as appropriate, through a formal legal process. The final resolution of some of these items may give rise to material profits / losses and / or cash flows.

**b) Recognition of Deferred Tax Assets**

The recognition of deferred tax assets is based upon whether it is more likely than not that sufficient and suitable taxable profits will be available in the future against which the reversal of temporary differences can be deducted. To determine the future taxable profits, reference is made to the latest available profit forecasts. Where the temporary differences are related to losses, relevant tax law is considered to determine the availability of the losses to offset against the future taxable profits.

Historical differences between forecast and actual taxable profits have not resulted in material adjustments to the recognition of deferred tax assets.

**c) Useful Lives of Property, Plant and Equipment and Intangible Assets**

The charge in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. Increasing an asset's expected life or its residual value would result in a reduced depreciation charge in the statement of profit and loss.

The useful lives and residual values of assets are determined by management at the time the asset is acquired and reviewed annually for appropriateness. The lives are based on historical experience with similar assets as well as anticipation of future events which may impact their life such as changes in technology.

**d) Provision and Contingent Liabilities**

The Company exercises judgement in measuring and recognising provisions and the exposures to contingent liabilities related to pending litigation or other outstanding claims subject to negotiated settlement, mediation, arbitration or government regulation, as well as other contingent liabilities (refer Note 16 and 37). Judgement is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provision.

Management estimates and judgements are continually evaluated. They are based on historical experience and other factors, including expectations of future events that may have a financial impact on the Company and that are believed to be reasonable under the circumstances.

**e) Estimation of Defined Benefit Obligation**

In determining the valuation of defined benefit schemes' assets and liabilities, a number of key assumptions have been made. The key assumptions, which are given below, are largely dependent on factors outside the control of the Company:

- inflation rate;
- life expectancy;
- discount rate; and
- salary and pension growth rates.

The Company is exposed to risks through its defined benefit schemes if actual experience differs to the assumptions used and through volatility in the plan assets. Details of the assumptions used, and associated sensitivities, are included in Note 17.

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018****f) Impairment of Trade Receivables**

The impairment provisions for financial assets are based on assumptions about risk of default and expected loss rates. The Company uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Company past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

**g) Discontinued Operations**

The disposal of assets at Bhosari plant does not qualify as a discontinued operation as defined under Ind AS 105 "Non-current assets held for sale and discontinued operations" as these do not represent a separate major line of business or geographical area of operations. The operating results for the Bhosari plant are not reviewed separately by the management of the Company and the revenue generated from goods produced from these assets is not considered to be a significant portion of total revenue.

**NOTE 2: SIGNIFICANT ACCOUNTING POLICIES**

This note provides a list of significant accounting policies adopted in the preparation of the financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

**a) Property Plant and Equipment**

Freehold land is carried at historical cost. Property, Plant and Equipment (PPE) are stated at cost of acquisition, including any attributable cost for bringing the asset to its working condition for its intended use less accumulated depreciation and less accumulated impairment, if any. Cost includes expenses related to acquisition and installation of the concerned assets, borrowing cost during the construction period and excludes any duties / taxes recoverable.

Advances paid towards the acquisition of PPE outstanding at each reporting date is classified as Capital Advances under Other Non-Current Assets and assets which are not ready for intended use as on the date of Balance Sheet are disclosed as "Capital Work in Progress".

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Cost includes all costs incurred to bring the assets to their present location and condition. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

An item of PPE is de-recognised upon disposal or when no future economic benefits are expected from its use or disposal. Gains or losses arising from de-recognition of fixed assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the Statement of Profit and Loss when the asset is derecognised.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred. When significant identifiable parts of PPE are required to be replaced, the Company de-recognises the replaced parts and recognises the new part with its own associated useful life and it is depreciated accordingly. In other cases, expenses are charged off to Statement of Profit and Loss.

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*Depreciation methods, estimated useful lives and residual value*

Based on technical evaluation and Management judgement, depreciation is provided on pro-rata basis on the straight-line method over the following estimated useful lives of the assets in order to reflect the actual usage of the assets:

<b>Assets</b>	<b>Useful Life (in years) followed by the Company</b>	<b>Useful Life (in years) prescribed under Schedule II of the Companies Act, 2013</b>
General Plant and Machinery *	15	15
Pallets, Racks and Trolleys	4	15
Moulds and Toolings	4	8
Machinery Spares	2-13	15
Furniture and Fixtures	10	10
IT Hardware (Network / Server)	4	6
Computers (end user devices such as desktops, laptops etc.)	3	3
Motor Vehicles	5	8
Office Equipments	5	5
Buildings (Other than Factory Building)	60	60
Factory Building	30	30

\* Useful life for General plant and machinery followed by the Company is normally 15 years. Certain items of General plant and machinery have a useful life that ranges from 2-15 years based on Management estimates of useful life of the asset.

The assets' residual values and useful lives are reviewed, at the end of each reporting period with the effect of any changes in estimate being accounted on a prospective basis.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount on the date of disposal. These are included in the Statement of Profit and Loss.

**b) Intangible Assets**
*Computer Software*

Computer software having finite life is amortised using the straight-line method over a period of four to five years.

**c) Impairment of Non-Financial Assets**

At the end of each reporting period, the Company reviews the carrying amounts of its non-financial assets to determine whether there is any indication of an impairment loss. If any such indication exists, the recoverable amounts are estimated in order to determine the extent of the impairment loss (if any). An impairment loss is recognised whenever the carrying amount of an asset or a cash-generating unit exceeds its recoverable amount. The impairment loss, if any, is recognised in the Statement of Profit and Loss in the period in which impairment takes place.

Recoverable amount is higher of an assets net selling price and its value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an assets and from its disposal at the end of its useful life. Where an impairment loss subsequently reverses, the carrying amount of the assets is increased to the revised estimate of its recoverable amount, however subject to the increased carrying amount that would have been determined (net of amortisation or depreciation) had no impairment loss been recognised for the asset in prior accounting periods.

**d) Investments and Other Financial Assets**
**i) Classification**

The Company classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- those measured at amortised cost.



## NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For investments in debt instruments, this will depend on the business model in which the investment is held. For investments in mutual fund, the Company has opted to account for the fair value through profit or loss.

The Company reclassifies debt investments when and only when its business model for managing those assets changes.

### ii) Measurement

At initial recognition, the Company measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

Subsequent measurement depends on the Company's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Company classifies its instruments:

- Amortised cost:

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. A gain or loss on a debt investment that is subsequently measured at amortised cost and is not part of a hedging relationship is recognised in profit or loss when the asset is derecognised or impaired. Interest income from these financial assets is included in finance income using the effective interest rate method.

- Fair value through other comprehensive income (FVOCI):

Assets that are held for collection of contractual cash flows and for selling the financial assets, where the asset's cash flows represent solely payments of principal and interest, are measured at fair value through other comprehensive income (FVOCI). Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit and loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/(losses). Interest income from these financial assets is included in other income using the effective interest rate method.

- Fair value through profit or loss:

Assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss and presented net in the statement of profit and loss within other gains/(losses) in the period in which it arises. Interest income from these financial assets is included in other income.

### iii) Impairment of financial assets

The Company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. Notes 33 details how the Company determines whether there has been a significant increase in credit risk.

### iv) Derecognition of financial assets

A financial asset is derecognised only when

- The Company has transferred the rights to receive cash flows from the financial asset or
- retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the entity has transferred an asset, the Company evaluates whether it has transferred substantially all risks and rewards of ownership of the financial asset. In such cases, the financial asset is derecognised. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognised.

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**

Where the entity has neither transferred a financial asset nor retains substantially all risks and rewards of ownership of the financial asset, the financial asset is derecognised if the Company has not retained control of the financial asset. Where the Company retains control of the financial asset, the asset is continued to be recognised to the extent of continuing involvement in the financial asset.

**v) Income recognition***Interest income*

Interest income from debt instruments is recognised using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the gross carrying amount of a financial asset. When calculating the effective interest rate, the Company estimates the expected cash flows by considering all the contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) but does not consider the expected credit losses.

*Dividend income*

Dividend is recognised in profit or loss only when the right to receive payment is established, it is probable that the economic benefits associated with the dividend will flow to the Company, and the amount of the dividend can be measured reliably.

**e) Derivatives and Hedging Activities**

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period. The Company does not designate any of its derivatives as hedging instruments. Accordingly, such contracts are accounted for at fair value through profit or loss. The gain / (losses) are included in other income and other expenses respectively.

**f) Offsetting Financial Instruments**

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counterparty.

**g) Cash and Cash Equivalents**

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, bank balances, other short-term deposits, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

**h) Trade Receivables**

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

**i) Inventories**

Raw materials and stores, work in progress, traded and finished goods are stated at the lower of cost and net realisable value. Cost of raw materials, traded goods and spares comprises cost of purchases. Cost of work-in-progress and finished goods comprises direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Cost of inventories also includes all other costs incurred in bringing the inventories to their present location and condition. Cost of raw materials and spares is determined using the standard cost adjusted for variance from actual costs on moving average basis. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. Provision is made for cost of obsolescence and other anticipated losses, whenever considered necessary by Management based on their best judgement.

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018****j) Non-Current Assets Held for Sale**

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less costs to sell, except for assets such as deferred tax assets, assets arising from employee benefits, financial assets and contractual rights under insurance contracts, which are specifically exempt from this requirement.

An impairment loss is recognised for any initial or subsequent write-down of the asset to fair value less costs to sell. A gain is recognised for any subsequent increases in fair value less costs to sell of an asset, but not in excess of any cumulative impairment loss previously recognised. A gain or loss not previously recognised by the date of the sale of the non-current asset is recognised at the date of de-recognition.

Non-current assets are not depreciated or amortised while they are classified as held for sale.

Non-current assets classified as held for sale and the assets of a disposal group classified as held for sale are presented separately from the other assets in the balance sheet.

**k) Trade and Other Payables**

These amounts represent liabilities for goods and services provided to the Company prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 to 60 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.

**l) Borrowings**

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as other income and other gains/(losses).

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period. Where there is a breach of a material provision of a long-term loan arrangement on or before the end of the reporting period with the effect that the liability becomes payable on demand on the reporting date, the entity does not classify the liability as current, if the lender agreed, after the reporting period and before the approval of the financial statements for issue, not to demand payment as a consequence of the breach.

**m) Segment Reporting**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The Company is engaged in the business of "Automotive Glass" and constitutes a single reportable business segment. The Company's sales are predominantly in India and accordingly there is no other geographical reportable segment. Refer Note 35 for segment information presented.

**n) Foreign Currency Transaction***Functional and presentation currency*

The financial statements are presented in Indian Rupee (₹), which is the Company's functional and presentation currency.

*Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are recognised in the Statement of profit and loss.

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018****o) Government Grants**

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and The Company will comply with all of the attached conditions.

Government grants relating to the purchase of property, plant and equipment are included in non-current liabilities as deferred income and are credited to profit or loss on a straight-line basis over the expected lives of the related assets and presented within other income.

Government grants relating to income are deferred and recognised in the profit or loss over the period necessary to match them with the costs that they are intended to compensate and presented within other income.

**p) Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are inclusive of Excise Duty / Goods and Service tax and net of returns, trade allowances, rebates, value added taxes and amounts collected on behalf of third parties.

The Company recognises revenue from sale of goods when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and the products have been delivered to the customer. The Company bases its estimates of discount and rebates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Timing of revenue recognition –

The Company manufactures and sells a range of glasses to the original equipment manufacturers (OEM's) and free market. Sales are recognised when the products are delivered to OEM's and free market.

**q) Income tax**

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in India. Management periodically establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting profit nor taxable profit (tax loss). Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

**r) Leases**

As a lessee

Leases of property, plant and equipment where the Company, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the fair value of the

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**

leased property or, if lower, the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in borrowings or other financial liabilities as appropriate. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Company as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease unless the payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

As a lessor

Lease income from operating leases where the Company is a lessor is recognised in income on a straight-line basis over the lease term unless the receipts are structured to increase in line with expected general inflation to compensate for the expected inflationary cost increases. The respective leased assets are included in the balance sheet based on their nature.

**s) Borrowing Costs**

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale.

Other borrowing costs are expensed in the period in which they are incurred.

**t) Provisions**

Provisions are recognised when the Company has a present obligation as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and when a reliable estimate of the amount of the obligation can be made. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at the Balance Sheet date. The expenses relating to a provision is presented in the Statement of Profit and Loss net of any reimbursement.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows specific to the liability. The unwinding of the discount is recognised as finance cost.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount cannot be made.

A Contingent asset is not recognised but disclosed in the financial statements where an inflow of economic benefit is probable.

Provisions, contingent assets, contingent liabilities and commitments are reviewed at each balance sheet date.

**u) Employee Benefits***i) Short-term obligations*

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

*ii) Post-employment obligations*

The Company operates the following post-employment schemes:

- defined benefit plans such as gratuity; and
- defined contribution plans such as provident fund, superannuation fund.

*Defined benefit plans - Gratuity obligations*

The liability or asset recognised in the balance sheet in respect of defined benefit pension and gratuity plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by actuaries using the projected unit credit method.

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows by reference to market yields at the end of the reporting period on government bonds that have terms approximating to the terms of the related obligation.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the statement of profit and loss.

Re-measurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the balance sheet.

Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognised immediately in profit or loss as past service cost.

*Defined Contribution plans – Provident fund*

The Company pays provident fund contributions to publicly administered provident funds as per local regulations. The Company has no further payment obligations once the contributions have been paid. The contributions are accounted for as defined contribution plans and the contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

*iii) Other long-term employee benefit obligations*

The liabilities for earned leave and sick leave are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service. They are therefore measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the projected unit credit method. The benefits are discounted using the market yields at the end of the reporting period that have terms approximating to the terms of the related obligation. Re-measurements as a result of experience adjustments and changes in actuarial assumptions are recognised in profit or loss.

The obligations are presented as current liabilities in the balance sheet based on when the actual settlement is expected to occur.

*iv) Termination benefits*

Termination benefits are payable when employment is terminated by the Company before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The Company recognises termination benefits as and when incurred. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to present value.

**v) Contributed equity**

Equity shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

**w) Earning per share**

*i) Basic earnings per share*

Basic earnings per share is calculated by dividing:

- the profit attributable to owners of the Company
- by the weighted average number of equity shares outstanding during the financial year, adjusted for bonus elements in equity shares issued during the year.

*ii) Diluted earnings per share*

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- the after income tax effect of interest and other financing costs associated with dilutive potential equity shares, and
- the weighted average number of additional equity shares that would have been outstanding assuming the conversion of all dilutive potential equity shares.


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**NOTE 3 - PROPERTY, PLANT AND EQUIPMENT**

Particulars	Freehold Land	Buildings	Plant & Equipments (Refer Note)	Office Equipments	Furniture & Fixtures	Computers	Total
<b>Gross carrying amount</b>							
Balance as at 1 <sup>st</sup> April 2016	28.67	845.74	3,783.16	10.12	47.39	14.71	4,729.79
Additions	-	77.26	1,093.31	14.30	8.68	7.59	1,201.14
Disposals	-	-	-	(0.15)	-	-	(0.15)
Balance as at 31 <sup>st</sup> March 2017	28.67	923.00	4,876.47	24.27	56.07	22.30	5,930.78
Additions	-	147.54	260.71	8.88	-	16.02	433.15
Disposals	-	-	(148.09)	(0.62)	(0.08)	-	(148.79)
<b>Balance as at 31<sup>st</sup> March 2018</b>	<b>28.67</b>	<b>1,070.54</b>	<b>4,989.09</b>	<b>32.53</b>	<b>55.99</b>	<b>38.32</b>	<b>6,215.14</b>
<b>Accumulated depreciation</b>							
Balance as at 1 <sup>st</sup> April 2016	-	(36.14)	(748.90)	(1.56)	(10.05)	(8.86)	(805.51)
Depreciation charge for the year	-	(38.56)	(715.55)	(2.28)	(10.21)	(5.09)	(771.69)
Depreciation on disposals	-	-	-	0.15	-	-	0.15
Balance as at 31 <sup>st</sup> March 2017	-	(74.70)	(1,464.45)	(3.69)	(20.26)	(13.95)	(1,577.05)
Depreciation charge for the year	-	(61.06)	(778.36)	(5.71)	(10.53)	(4.23)	(859.89)
Depreciation on disposals	-	-	36.27	0.62	0.07	-	36.96
<b>Balance as at 31<sup>st</sup> March 2018</b>	<b>-</b>	<b>(135.76)</b>	<b>(2,206.54)</b>	<b>(8.78)</b>	<b>(30.72)</b>	<b>(18.18)</b>	<b>(2,399.98)</b>
Net carrying amount as at 31 <sup>st</sup> March 2017	28.67	848.30	3,412.02	20.58	35.81	8.35	4,353.73
<b>Net carrying amount as at 31<sup>st</sup> March 2018</b>	<b>28.67</b>	<b>934.78</b>	<b>2,782.55</b>	<b>23.75</b>	<b>25.27</b>	<b>20.14</b>	<b>3,815.16</b>

**Note:**

During the previous year Plant & Equipments included Machinery having a gross carrying amount of ₹ 54.37 Lakhs (net carrying amount NIL) given under operating lease arrangement, has been disposed off during the year.

**NOTE 4 - INTANGIBLE ASSETS**

Particulars	Computer Software
<b>Gross carrying amount</b>	
Balance as at 1 <sup>st</sup> April 2016	8.28
Balance as at 31 <sup>st</sup> March 2017	8.28
<b>Balance as at 31<sup>st</sup> March 2018</b>	<b>8.28</b>
<b>Accumulated amortisation</b>	
Balance as at 1 <sup>st</sup> April 2016	(2.56)
Amortisation charge for the period	(2.05)
Balance as at 31 <sup>st</sup> March 2017	(4.61)
Amortisation charge for the period	(2.05)
<b>Balance as at 31<sup>st</sup> March 2018</b>	<b>(6.66)</b>
Net carrying amount as at 31 <sup>st</sup> March 2017	3.67
<b>Net carrying amount as at 31<sup>st</sup> March 2018</b>	<b>1.62</b>

**Note:**

All Intangible Assets held by the Company are purchased and not internally generated.

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**NOTE 5 (A) - OTHER NON-CURRENT FINANCIAL ASSETS**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Security deposits (Unsecured and considered good)	13.21	11.27
<b>Total</b>	<b>13.21</b>	<b>11.27</b>

**NOTE 5 (B) - OTHER NON-CURRENT FINANCIAL ASSETS**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Loans to employees (Unsecured and considered good)	15.71	25.45
<b>Total</b>	<b>15.71</b>	<b>25.45</b>

**NOTE 6 - OTHER NON-CURRENT ASSETS**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Capital advance	2.33	-
Deposits made under protest	65.83	65.83
Less: Provision for doubtful deposits	(38.12)	(38.12)
	27.71	27.71
Prepaid expenses for Leasehold Land #	3.42	3.48
<b>Total</b>	<b>33.46</b>	<b>31.19</b>

# The Company is in the process of changing the name in the leasehold agreement from erstwhile names of the Company to Saint-Gobain Sekurit India Limited.

**NOTE 7 - INVENTORIES**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Raw materials (includes in transit: ₹ 22.13 Lakhs, 31 <sup>st</sup> March 2017: ₹ 45.23 Lakhs)	311.47	400.82
Work in progress	137.69	107.57
Finished goods	387.40	554.34
Traded goods	2.08	1.29
Consumables and spares (Includes in transit : ₹ 4.30 Lakhs, 31 <sup>st</sup> March 2017: ₹ 4.80 Lakhs)	93.44	45.32
<b>Total</b>	<b>932.08</b>	<b>1,109.34</b>

**NOTE 8 - INVESTMENTS**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Mutual Funds (unquoted) at Fair Value through Profit or Loss	4,333.36	2,324.14
<b>Total</b>	<b>4,333.36</b>	<b>2,324.14</b>
Aggregate amount of quoted investment	-	-
Aggregate amount of market value of quoted investment	-	-
Aggregate amount of unquoted investment	4,333.36	2,324.14
Aggregate amount of impairment in value of investment	-	-


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**NOTE 9 - TRADE RECEIVABLES (REFER NOTE 33)**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Trade Receivables	2,201.03	1,558.85
Receivables from related parties (refer note 36)	256.83	20.71
Less: Allowance for doubtful debts	(26.00)	(11.83)
<b>Total</b>	<b>2,431.86</b>	<b>1,567.73</b>
Secured, considered good	-	-
Unsecured, considered good	2,431.86	1,567.73
Doubtful	26.00	11.83
	2,457.86	1,579.56
Less: Allowance for doubtful debts	(26.00)	(11.83)
<b>Total</b>	<b>2,431.86</b>	<b>1,567.73</b>

**Note:**

The carrying amount of the trade receivables include receivables amounting to ₹ 447.39 Lakhs (31<sup>st</sup> March 2017: ₹ 211.84 Lakhs) against the sales proceeds from Tata Motors Limited (TML). The carrying amount reported is based on the balance confirmation received from the bank. The outstanding balances with the bank is shown as borrowings in Note - 19 till the amounts are cleared by TML.

**NOTE 10 - CASH AND CASH EQUIVALENTS**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Balances with banks	92.38	54.18
Cash in hand	-	-
<b>Total</b>	<b>92.38</b>	<b>54.18</b>

**NOTE 11 (A) - OTHER CURRENT FINANCIAL ASSETS**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Other Advances	0.36	1.93
Derivative financial instruments not designated as hedges		
- Forward exchange contracts	0.15	-
<b>Total</b>	<b>0.51</b>	<b>1.93</b>

**NOTE 11 (B) - LOAN TO EMPLOYEES (CURRENT)**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Loan to employees	23.41	20.17
<b>Total</b>	<b>23.41</b>	<b>20.17</b>

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**NOTE 12 - OTHER CURRENT ASSETS**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Other Receivables	6.88	-
Advance to suppliers	41.78	89.77
Due from government authorities	7.50	168.95
Prepaid expenses	34.48	38.42
<b>Total</b>	<b>90.64</b>	<b>297.14</b>

**NOTE 13 - EQUITY SHARE CAPITAL**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
<b>Authorised equity share capital</b> 92,000,000 (31 <sup>st</sup> March 2017: 92,000,000) equity shares of ₹ 10 each	9,200.00	9,200.00
<b>Total</b>	<b>9,200.00</b>	<b>9,200.00</b>
<b>Issued, subscribed and paid up</b> 91,105,700 (31 <sup>st</sup> March 2017: 91,105,700) equity shares of ₹ 10 each	9,110.57	9,110.57
<b>Total</b>	<b>9,110.57</b>	<b>9,110.57</b>

**a) Movement in equity share capital**

Particulars	No. of shares	Amount
<b>Authorised share capital</b>		
As at 1 <sup>st</sup> April 2016	92,000,000	9,200.00
Increase/(decrease) during the year	-	-
As at 31 <sup>st</sup> March 2017	92,000,000	9,200.00
Increase/(decrease) during the year	-	-
<b>As at 31<sup>st</sup> March 2018</b>	<b>92,000,000</b>	<b>9,200.00</b>
<b>Issued, subscribed and paid up</b>		
As at 1 <sup>st</sup> April 2016	91,105,700	9,110.57
Changes in equity share capital	-	-
As at 31 <sup>st</sup> March 2017	91,105,700	9,110.57
Changes in equity share capital	-	-
<b>As at 31<sup>st</sup> March 2018</b>	<b>91,105,700</b>	<b>9,110.57</b>

**b) Terms and rights attached to equity shares**

Equity shares have a par value of ₹ 10. They entitle the holder to participate in dividends and to share in the proceeds of winding up the company in proportion to the number of and amounts paid on the shares held.

Every holder of equity shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote.


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**c) Shares held by holding company and subsidiary of ultimate holding company**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Saint-Gobain Sekurit France S.A. (Subsidiary of Ultimate Holding Company). (Holding Company upto 4 <sup>th</sup> April 2016) 43,969,785 (31 <sup>st</sup> March 2017: 43,969,785) equity shares of ₹ 10 each	<b>4,396.98</b>	4,396.98
Saint-Gobain India Private Limited (Subsidiary of Ultimate Holding Company) 24,359,490 (31 <sup>st</sup> March 2017: 24,359,490) equity shares of ₹ 10 each	<b>2,435.94</b>	2,435.94
<b>Total</b>	<b><u>6,832.92</u></b>	<b><u>6,832.92</u></b>

**d) Details of shareholders holding more than 5% of shares**

Particulars	As at 31 <sup>st</sup> March 2018		As at 31 <sup>st</sup> March 2017	
	Number of shares	% of Holding	Number of shares	% of Holding
Saint-Gobain Sekurit France S.A. (Subsidiary of Ultimate Holding Company). (Holding Company upto 4 <sup>th</sup> April 2016)	<b>43,969,785</b>	<b>48.26%</b>	43,969,785	48.26%
Saint-Gobain India Private Limited (Subsidiary of Ultimate Holding Company)	<b>24,359,490</b>	<b>26.74%</b>	24,359,490	26.74%

- e) There are no shares reserved for issue under options and contracts or commitments for the sale of shares or disinvestment, including the terms and amounts.
- f) During the period of five years immediately preceding the date as at which the Balance Sheet is prepared:
- i) The Company has not allotted any shares as fully paid up pursuant to contracts without payment being received in cash.
  - ii) The Company has not allotted the fully paid up bonus shares.
  - iii) The Company has not bought back any of his equity shares.
- g) There are no securities convertible into equity/ preference shares.
- h) There are no calls unpaid on any of the equity shares.
- i) There are no forfeited shares.

**NOTE 14 - OTHER EQUITY**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Securities premium	<b>1,132.48</b>	1,132.48
Retained earnings	<b>(188.96)</b>	(1,580.71)
Capital redemption reserve	<b>0.11</b>	0.11
<b>Total</b>	<b><u>943.63</u></b>	<b><u>(448.12)</u></b>

**Retained earnings**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Opening balance	<b>(1,580.71)</b>	(2,233.67)
Net profit for the year	<b>1,377.45</b>	676.81
Items of other comprehensive income recognised directly in retained earnings		
Remeasurements of post employment benefit obligation, net of tax	<b>14.30</b>	(23.84)
<b>Closing balance</b>	<b><u>(188.96)</u></b>	<b><u>(1,580.71)</u></b>

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**Securities premium**

The securities premium is used to record the premium on issue of shares. The premium is to be utilised in accordance with the provisions of the Companies Act, 2013.

**Capital redemption reserve**

The reserve is to be utilised in accordance with the provisions of the Companies Act, 2013.

**NOTE 15 - NON-CURRENT FINANCIAL LIABILITIES**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Security deposits received	87.55	62.55
<b>Total</b>	<u>87.55</u>	<u>62.55</u>

**NOTE 16 - NON-CURRENT PROVISIONS**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Provisions for litigations and disputes	2.03	2.03
Provisions for indirect tax matters	3.00	29.74
<b>Total</b>	<u>5.03</u>	<u>31.77</u>

Provisions for litigation and disputes represent damages that the Company might have to pay in respect of civil suits and provisions for indirect tax matters represent demands for excise duty under litigation.

**Movement in provisions**

Particulars	Provisions for litigations and disputes		Provisions for indirect tax matters	
	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Balance at the beginning of the year	2.03	2.03	60.82	68.33
Additions	-	-	19.37	-
Amounts used / Reversed	-	-	(26.74)	(7.51)
<b>Balance at the end of the year</b>	<u>2.03</u>	<u>2.03</u>	<u>53.45</u>	<u>60.82</u>
Classified as:				
- Current	-	-	50.45	31.08
- Non-current	2.03	2.03	3.00	29.74

**NOTE 17 - EMPLOYEE BENEFIT OBLIGATIONS**
**a) Compensated absences**

Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of the year are treated as current employee benefits. The obligation towards the same is measured at the expected cost of accumulating compensated absences as the additional amount expected to be paid as a result of the unused entitlement as at the year end.

Accumulated compensated absences, which are expected to be availed or encashed beyond 12 months from 31<sup>st</sup> March 2018 are treated as non-current employee benefits. The Company's liability is actuarially determined (using the Projected Unit Credit method) by an independent actuary at the end of each year. Actuarial losses / gains are recognised in the Statement of Profit and Loss in the year in which they arise.


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**

(All amounts in ₹ Lakhs, unless otherwise stated)

**b) Post employment obligations**
**i) Gratuity-Defined benefit plan**

The Company provides for gratuity to employees as per the Payment of Gratuity Act, 1972. Employees who are in continuous service for a period of 5 years are eligible for gratuity. The amount of gratuity payable on retirement / termination is the employees last drawn basic salary per month computed proportionately for 15 days salary of staff and workers. The ceiling of 15 days for workers is only upto 1<sup>st</sup> July 2006 and 20 days thereafter for workers multiplied for the number of years of service subject to payment ceiling of ₹ 20 Lakhs. The gratuity plan is a funded plan and the Company makes contributions to Saint-Gobain Sekurit India Limited Employee Group Gratuity Trust. The Company does not fully fund the liability and maintains a target level of funding to be maintained over a period of time based on estimations of expected gratuity payments.

**ii) Provident fund – Defined contribution plan**

The Company also has certain defined contribution plans. Contributions are made to provident fund in India for employees at the rate of 12% of basic salary as per regulations. The contributions are made to the registered provident fund administered by the government. The obligation of the Company is limited to the amount contributed and it has no further contractual nor any constructive obligation. The expense recognised during the period towards defined contribution plan is ₹ 44.90 Lakhs (31<sup>st</sup> March 2017: ₹ 43.80 Lakhs).

**Non-current**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Compensated absences	55.58	59.31
Gratuity	6.01	23.23
<b>Total</b>	<b>61.59</b>	<b>82.54</b>

**Current**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Compensated absences	10.77	10.31
Gratuity	28.63	28.43
<b>Total</b>	<b>39.40</b>	<b>38.74</b>

**Amounts recognised in the Statement of Profit and Loss**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
<i>Defined contribution plans</i>		
Provident fund	44.90	43.80
<i>Defined benefit plans</i>		
Gratuity	22.57	17.55
<b>Total</b>	<b>67.47</b>	<b>61.35</b>

**Amounts recognised in the statement of other comprehensive income**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
<i>Remeasurements for:</i>		
Gratuity gains / (losses)	21.87	(36.45)
<b>Total</b>	<b>21.87</b>	<b>(36.45)</b>

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**Amounts recognised as a liability - gratuity**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Present value of funded obligations	<b>297.33</b>	293.55
Fair value of plan assets	<b>(262.69)</b>	(241.89)
<b>Deficit of funded plans</b>	<b>34.64</b>	51.66
Present value of unfunded obligations	-	-
<b>Total deficit of defined benefit obligations</b>	<b>34.64</b>	51.66
Impact of minimum funding requirement / asset ceiling	-	-
<b>Liability in the balance sheet</b>	<b>34.64</b>	51.66

**Gratuity plan**

The amounts recognised in the balance sheet and the movements in the net defined benefit obligation over the year are as follows:

Particulars	Present value of obligations	Fair value of plan assets	Net Amount
As at 1 <sup>st</sup> April 2016	226.82	(211.55)	15.27
Current service cost	16.36	-	16.36
Past service cost	-	-	-
Interest expense / (income)	17.71	(16.52)	1.19
Total amount recognised in profit / loss	34.07	(16.52)	17.55
Remeasurements			
Return on plan assets, excluding amounts included in interest expense / (income)	-	(1.15)	(1.15)
(Gain) / loss from change in financial assumptions	14.23	-	14.23
Experience (gains) / losses	23.37	-	23.37
Total amount recognised in other comprehensive income	37.60	(1.15)	36.45
Contributions:			
Employers	-	(17.61)	(17.61)
Benefit payments	(4.94)	4.94	-
As at 31 <sup>st</sup> March 2017	<u>293.55</u>	<u>(241.89)</u>	<u>51.66</u>
Current service cost	18.81	-	18.81
Past service cost	-	-	-
Interest expense / (income)	21.31	(17.55)	3.76
Total amount recognised in profit / loss	40.12	(17.55)	22.57
Remeasurements			
Return on plan assets, excluding amounts included in interest expense / (income)	-	(2.81)	(2.81)
Liability transferred out	(7.84)	7.84	-
(Gain) / loss from change in financial assumptions	(13.46)	-	(13.46)
Experience (gains) / losses	(5.61)	-	(5.61)
Total amount recognised in other comprehensive income	(26.91)	5.03	(21.87)
Contributions:			
Employers	-	(17.72)	(17.72)
Benefit payments	(9.44)	9.44	-
<b>As at 31<sup>st</sup> March 2018</b>	<b><u>297.33</u></b>	<b><u>(262.69)</u></b>	<b><u>34.64</u></b>


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**Significant actuarial assumptions were as follows:**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Discount rate	7.78%	7.26%
Salary growth rate	9.00%	9.00%
Rate of employee turnover	5.00%	5.00%
Expected average remaining working lives of employees in number of years	11 years	11 years

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

Particulars	Change in assumption (in %)	Impact on defined benefit obligation	
		Increase in assumption, Increase/ (Decrease) in liability	Decrease in assumption, Increase/ (Decrease) in liability
		As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2018
Discount rate	0.50%	(13.64)	11.19
Salary growth rate	0.50%	10.99	(13.57)
Claim rates	0.50%	(1.78)	1.78

**Comparative Figures**

Particulars	Change in assumption (in %)	Impact on defined benefit obligation	
		Increase in assumption, Increase/ (Decrease) in liability	Decrease in assumption, Increase/ (Decrease) in liability
		As at 31 <sup>st</sup> March 2017	As at 31 <sup>st</sup> March 2017
Discount rate	0.50%	(14.83)	11.88
Salary growth rate	0.50%	11.59	(14.69)
Claim rates	0.50%	(1.52)	1.59

**Major categories of plan assets are as follows:**

Particulars	Unquoted	
	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
	Insurer managed funds	262.69
<b>Total</b>	<b>262.69</b>	<b>241.89</b>

 The expected contributions to the fund in the next year is ₹ 28.63 Lakhs (31<sup>st</sup> March 2017 : ₹ 28.43 Lakhs)

**The expected maturity analysis of undiscounted post-employment defined benefit obligations are as follows:**

Particulars	Less than 1 year	Between 1 - 2 years	Between 2 - 5 years	Between 6 - 10 years	Above 10 years	Total
<b>As at 31<sup>st</sup> March 2018</b>						
Gratuity	21.91	22.09	77.45	158.08	443.69	723.22
<b>Total</b>	<b>21.91</b>	<b>22.09</b>	<b>77.45</b>	<b>158.08</b>	<b>443.69</b>	<b>723.22</b>
<b>As at 31<sup>st</sup> March 2017</b>						
Gratuity	16.90	20.20	77.20	135.11	467.85	717.26
<b>Total</b>	<b>16.90</b>	<b>20.20</b>	<b>77.20</b>	<b>135.11</b>	<b>467.85</b>	<b>717.26</b>

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**NOTE 18 - GOVERNMENT GRANTS**

Particulars	As at	
	31 <sup>st</sup> March 2018	31 <sup>st</sup> March 2017
Opening balance	42.92	52.22
Less: Released to profit or loss	(9.30)	(9.30)
<b>Closing balance</b>	<b>33.62</b>	<b>42.92</b>
Non-current portion	24.32	33.62
Current portion	9.30	9.30
<b>Total</b>	<b>33.62</b>	<b>42.92</b>

The Company in 2011 had imported assets under the Export Promotion Capital Goods Scheme (Scheme) whereby it received a benefit of waiver of payment of custom duty amounting to ₹ 287.66 Lakhs. Out of the total duty, the duty which is not refundable/non-cenvatable has been recognised as a government grant. According to the terms of the Scheme, the Company has to fulfill an export obligation of ₹ 1,753.94 Lakhs (USD 38.98 Lakhs) over the period of license in order to avail the benefits of the government grant. The period of license expired in June 2017 and the Company has sought an extension for fulfilling the export obligation, from the respective authority. The Company has fulfilled export obligation amounting to ₹ 1,666.23 Lakhs (USD 25.83 Lakhs), upto June 2017, against the required export obligation mentioned above. The order from the respective authority for the extension is awaited as at the date of Balance Sheet.

**NOTE 19 - SHORT TERM BORROWINGS**

Particulars	As at	
	31 <sup>st</sup> March 2018	31 <sup>st</sup> March 2017
<b>Unsecured</b>		
Bills discounted with banks	447.39	211.84
<b>Total</b>	<b>447.39</b>	<b>211.84</b>

**NOTE 20 - TRADE PAYABLES**

Particulars	As at	
	31 <sup>st</sup> March 2018	31 <sup>st</sup> March 2017
Total outstanding dues of micro enterprises and small enterprises	13.19	18.31
Trade payables to related parties (refer note 36)	6.13	209.41
Total outstanding dues of creditors other than micro enterprises and small enterprises and related parties	779.80	712.39
<b>Total</b>	<b>799.12</b>	<b>940.11</b>

Particulars	As at 31 <sup>st</sup> March 2018		As at 31 <sup>st</sup> March 2017	
	Principal	Interest	Principal	Interest
Principal amount due to the suppliers registered under the MSMED Act and remaining unpaid as at the year end	8.74	4.45	6.03	12.28
The amount of interest paid by the buyer in terms of section 18, along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year	-	-	-	-
The principal amount and the interest paid to suppliers registered under the MSMED Act beyond the appointed day during the year	13.11	-	192.02	-
Interest due and payable towards suppliers registered under MSMED Act for payments already made	-	0.35	-	12.27
Further interest remaining due and payable for earlier years	-	12.28	-	9.84

The above information has been determined to the extent such parties have been identified on the basis of information available with the Company.


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**NOTE 21 - OTHER FINANCIAL LIABILITIES**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Capital creditors	13.01	110.69
Payables in respect of employees	139.08	95.18
Other payables	4.88	3.44
Derivative financial instruments not designated as hedges		
- Forward exchange contracts	-	6.70
<b>Total</b>	<b>156.97</b>	<b>216.01</b>

**NOTE 22 - CURRENT PROVISIONS**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Provision for indirect tax matters	50.45	31.08
<b>Total</b>	<b>50.45</b>	<b>31.08</b>

Provisions for indirect tax matters represent demands for excise duty under litigation and differential sales tax demands on account of non-collection of declaration forms that are expected to materialise.

**NOTE 23 - INCOME TAX LIABILITIES / (INCOME TAX ASSETS)**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
<b>Opening balances</b>		
- Income tax assets	(230.58)	(187.86)
Add: Current tax payable for the year	725.69	381.74
Less: MAT credit utilised	(233.81)	(169.50)
Add / (Less): Refund received / (Taxes paid)	(261.94)	(254.96)
<b>Closing balance</b>		
- Income tax liabilities	82.50	-
- Income tax assets	(83.14)	(230.58)

**NOTE 24 - OTHER CURRENT LIABILITIES**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Advance from customers	21.57	32.30
Statutory dues payable (TDS, VAT, GST and other dues payable)	102.90	134.03
<b>Total</b>	<b>124.47</b>	<b>166.33</b>

**NOTE 25 - REVENUE FROM OPERATIONS**

Particulars	Revenue from sale of products	
	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
<b>Sales of Products</b>		
Finished goods	14,768.92	13,578.05
Traded goods	92.98	115.59
	<b>14,861.90</b>	<b>13,693.64</b>
<b>Other Operating Revenue</b>		
Scrap Sales	150.31	132.06
Tool Development Income	16.37	43.17
	<b>166.68</b>	<b>175.22</b>
<b>Total</b>	<b>15,028.58</b>	<b>13,868.87</b>

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**NOTE 26 - OTHER INCOME**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Rental income	1.44	1.92
Net gain on sale of investments	169.44	84.75
Net gain on investments measured at fair value through profit or loss	64.21	104.31
Government grants (refer note 18)	9.30	9.30
Net profit on sale of property, plant and equipment	22.75	3.78
Provision no longer required written back	19.75	30.53
Allowance for doubtful debts - Trade receivable written back	-	13.66
Other items	8.99	9.69
<b>Total</b>	<b>295.88</b>	<b>257.94</b>

**NOTE 27 (A) - COST OF MATERIALS CONSUMED**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Opening stock	400.82	346.51
Add: Purchases	6,381.97	5,581.90
Less: Closing Stock	(311.47)	(400.82)
<b>Total</b>	<b>6,471.32</b>	<b>5,527.59</b>

**(B) CHANGE IN INVENTORY OF FINISHED GOODS AND WORK-IN-PROGRESS**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
<b>Opening stock</b>		
Work in progress	107.57	146.95
Finished goods (Manufactured)	554.34	603.72
Traded goods	1.29	27.87
<b>Closing stock</b>		
Work in progress	137.69	107.57
Finished goods (Manufactured)	387.40	554.34
Traded goods	2.08	1.29
<b>Total</b>	<b>136.03</b>	<b>115.34</b>

**NOTE 28 - EMPLOYEE BENEFIT EXPENSES**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Salaries, wages and bonus	923.20	927.39
Staff welfare expenses	102.68	131.11
Contribution to provident and other funds	44.90	43.80
Gratuity contribution/expenses (refer note 17)	22.57	17.55
<b>Total</b>	<b>1,093.35</b>	<b>1,119.85</b>


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**NOTE 29 - FINANCE COSTS**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Discounting Charges	29.42	22.80
Bank Charges	7.37	0.90
Interest on Dealer Deposits	4.35	2.79
Other Finance costs	2.05	2.50
<b>Total</b>	<b>43.19</b>	<b>28.99</b>

**NOTE 30 - OTHER EXPENSES**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Consumption of stores and spare parts	342.36	281.53
Labour charges	641.85	578.13
Power and fuel	1,366.57	1,143.54
Rental charges (refer note 38 (b))	29.58	24.08
Repairs and maintenance		
Plant and machinery	61.01	217.02
Buildings	0.36	11.88
Others	46.14	58.33
Travelling and conveyance	56.23	52.92
Communication expenses	8.72	10.18
Rates and Taxes	75.71	51.09
Insurance	20.17	17.29
Environment, health and safety expenses	6.04	8.79
Legal and professional fees	55.74	63.01
Packing costs	196.34	215.08
Freight expense	461.44	415.82
Pool research and development	247.36	197.55
General assistance fees	260.79	219.47
Information technology support fees	68.99	76.82
Net foreign exchange losses	21.82	35.26
Payment to auditors		
Statutory audit	6.90	12.00
Limited review	5.10	10.50
Audit under Tax Statutes	9.35	-
Certification	-	2.25
Out of pocket expense	0.66	1.41
Corporate Social Responsibility expenditure (refer note below)	8.47	5.91
Allowance for doubtful debts - Trade receivable	14.17	-
Miscellaneous expenses	179.65	224.73
<b>Total</b>	<b>4,191.52</b>	<b>3,934.59</b>

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**Corporate Social Responsibility expenditure (CSR)**

The Company has made contribution to Saint-Gobain India Foundation towards its CSR Obligation as follows:

Particulars	Construction / Acquisition of Assets	On any other purpose	Total
A. Gross amount required to be spent by the Company	-	21.58	21.58
	-	(15.27)	(15.27)
B. Amount spent during the year			
In cash	-	8.47	8.47
	-	(5.91)	(5.91)

\*Figures in brackets pertain to the previous year.

**NOTE 31 - TAXATION**
**(a) Income tax expense**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Current tax		
Current tax on Profit for the year	725.69	381.74
<b>Total current tax expenses</b>	<b>725.69</b>	<b>381.74</b>
Deferred tax		
Decrease / (Increase) in deferred tax assets	28.83	(11.49)
(Decrease) / Increase in deferred tax liabilities	(34.55)	(10.01)
<b>Total deferred tax expenses / (benefit)</b>	<b>(5.72)</b>	<b>(21.50)</b>
<b>Income tax expense</b>	<b>719.97</b>	<b>360.24</b>
<b>Income tax expense attributable to :</b>		
Profit from operations	719.98	360.24
<b>Total</b>	<b>719.98</b>	<b>360.24</b>

**(b) Reconciliation of tax expense and accounting profit multiplies by India tax rate**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Profit from operations before income tax expense	2,097.42	1,037.05
India tax rate	34.60%	34.60%
<b>Tax at India tax rate</b>	<b>725.79</b>	<b>358.86</b>
Tax effect of amounts which are not deductible (not allowable) in calculating taxable income :		
Corporate social responsibility expenditure	1.46	1.02
Other items	(7.27)	0.36
<b>Income tax expense</b>	<b>719.98</b>	<b>360.24</b>


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**(c) Deferred tax asset (net)**

The balance comprises temporary differences attributable to :

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
<b>Tax credits available:</b>		
MAT credit entitlement	82.27	316.08
	<u>82.27</u>	<u>316.08</u>
<b>Deferred tax asset:</b>		
Defined benefit obligations	34.95	17.88
Allowance of doubtful debts - trade receivable	9.00	28.26
Allowance of doubtful debts - security deposits	3.23	3.14
Others	<u>39.91</u>	<u>74.21</u>
	<u>87.09</u>	<u>123.49</u>
<b>Total deferred tax assets</b>	<u><u>169.36</u></u>	<u><u>439.57</u></u>
<b>Deferred tax liability:</b>		
Property plant and equipment and intangible assets	88.03	128.57
Financial assets at fair value through profit & loss	<u>22.22</u>	<u>16.23</u>
<b>Total deferred tax liabilities</b>	<u>(110.25)</u>	<u>(144.80)</u>
<b>Net deferred tax assets</b>	<u><u>59.11</u></u>	<u><u>294.77</u></u>

**Movement in deferred tax assets**

Particulars	Defined benefit obligations	Allowance of doubtful debts - trade receivable	Other items	Total deferred tax assets
As at 1 <sup>st</sup> April 2016	5.05	19.61	74.73	99.39
(Charged)/credited :				
to Profit and loss	0.22	8.65	2.62	11.49
to other comprehensive income	12.61	-	-	12.61
As at 31 <sup>st</sup> March 2017	<u>17.88</u>	<u>28.26</u>	<u>77.35</u>	<u>123.49</u>
(Charged)/credited :				
to Profit and loss	24.64	(19.26)	(34.21)	(28.83)
to other comprehensive income	(7.57)	-	-	(7.57)
<b>As at 31<sup>st</sup> March 2018</b>	<u><u>34.95</u></u>	<u><u>9.00</u></u>	<u><u>43.14</u></u>	<u><u>87.09</u></u>

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**Movement in deferred tax liabilities**

Particulars	Property plant and equipment and intangible assets	Financial assets at fair value through profit & loss	Total deferred tax liabilities
As at 1 <sup>st</sup> April 2016	130.92	23.89	154.81
(Charged)/credited :			
to Profit and loss	(2.35)	(7.66)	(10.01)
As at 31 <sup>st</sup> March 2017	<u>128.57</u>	<u>16.23</u>	<u>144.80</u>
(Charged)/credited :			
to Profit and loss	(40.54)	5.99	(34.55)
<b>As at 31<sup>st</sup> March 2018</b>	<b><u>88.03</u></b>	<b><u>22.22</u></b>	<b><u>110.25</u></b>

**NOTE 32 - FAIR VALUE MEASUREMENT**
**Financial instruments by category**

Particulars	As at 31 <sup>st</sup> March 2018			As at 31 <sup>st</sup> March 2017		
	FVPL	FVOCI	Amortised Cost	FVPL	FVOCI	Amortised Cost
<b>Financial Assets</b>						
Investments in mutual funds	<b>4,333.36</b>	-	-	2,324.14	-	-
Trade and other receivables	-	-	<b>2,431.86</b>	-	-	1,567.73
Other non-current financial assets	-	-	<b>28.92</b>	-	-	36.72
Cash and Cash equivalents	-	-	<b>92.38</b>	-	-	54.18
Derivative financial asset	<b>0.15</b>	-	-	-	-	-
Other current financial assets	-	-	<b>23.77</b>	-	-	22.10
<b>Total financial assets</b>	<b><u>4,333.51</u></b>	-	<b><u>2,576.93</u></b>	<b><u>2,324.14</u></b>	-	<b><u>1,680.73</u></b>
<b>Financial Liabilities</b>						
Borrowings	-	-	<b>447.39</b>	-	-	211.84
Derivative financial liabilities	-	-	-	6.70	-	-
Trade payables	-	-	<b>799.12</b>	-	-	940.11
Security deposits	-	-	<b>87.55</b>	-	-	62.55
Other financial liabilities	-	-	<b>156.97</b>	-	-	209.31
<b>Total financial liabilities</b>	-	-	<b><u>1,491.03</u></b>	<b><u>6.70</u></b>	-	<b><u>1,423.81</u></b>

**Fair value hierarchy**

This section explains the judgments and estimates made in determining the fair values of the financial instruments that are (a) recognised and measured at fair value and (b) measured at amortised cost and for which fair values are disclosed in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the accounting standard. An explanation of each level follows underneath the table.


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**Financial assets and liabilities measured at fair value**

As at 31 <sup>st</sup> March 2018	Level 1	Level 2	Level 3	Total
<b>Financial assets</b>				
Investments in mutual funds	-	4,333.36	-	4,333.36
Derivative financial assets		0.15		0.15
<b>Total</b>	<u>-</u>	<u>4,333.51</u>	<u>-</u>	<u>4,333.51</u>
As at 31 <sup>st</sup> March 2017				
<b>Financial assets</b>				
Investments in mutual funds	-	2,324.14	-	2,324.14
<b>Total</b>	<u>-</u>	<u>2,324.14</u>	<u>-</u>	<u>2,324.14</u>
<b>Financial liabilities</b>				
Derivative financial liabilities	-	6.70	-	6.70
<b>Total</b>	<u>-</u>	<u>6.70</u>	<u>-</u>	<u>6.70</u>

**Financial assets and liabilities measured at Amortised cost:**

The fair values of all financial instruments carried at amortised cost are not materially different from their carrying amounts since they are either short-term in nature or the interest rates applicable are equal to the current market rate of interest.

**Level 1:** Level 1 hierarchy includes financial instruments measured using quoted prices. The Company does not have any financial asset in this measurement category.

**Level 2:** The fair value of financial instruments that are not traded in an active market (for example, mutual funds, over-the-counter derivatives) is determined using this valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

**Level 3:** If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. The Company does not have any financial asset in this measurement category.

**Valuation techniques used to determine fair value**

Specific valuation techniques used to value financial instruments include:

- the use of net asset value for mutual funds.
- the fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date.

**Note 33 - Financial Risk Management**

The Company's activities expose it to market risk, liquidity risk and credit risk. In order to minimise any adverse effects on the financial performance of the Company, derivative financial instruments, such as foreign exchange forward contracts are entered to hedge certain foreign currency risk exposures. Derivatives are used exclusively for hedging purposes and not as trading or speculative instruments.

This note explains the sources of risk which the entity is exposed to and how the entity manages the risk and the impact of hedge accounting in the financial statements.

**A. Credit Risk**

Credit risk is the risk of incurring a loss that may arise from a borrower or debtor failing to make required payments. Credit risk arises mainly from outstanding receivables from free market dealers, cash and cash equivalents, employee advances and security deposits. The Company manages and analyses the credit risk for each of its new clients before standard payment and delivery terms and conditions are offered.

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*

The Company considers the probability of default upon recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk the company compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forwarding-looking information. Especially the following indicators are incorporated:

- > Internal credit rating for free market dealers.
- > External credit rating (as far as available for OEMs)
- > Actual or expected significant adverse changes in business, financial or economic conditions that are expected to cause a significant change to the customer's ability to meet its obligations
- > Actual or expected significant changes in the operating results of the customer
- > Significant changes in the expected performance and behaviour of the customer, including changes in the payment status of customers

Macroeconomic information (such as regulatory changes, market interest rate or growth rates) is incorporated as part of the internal rating model.

In general, it is presumed that credit risk has significantly increased since the initial recognition if the payments are more than 120 days past due.

Company has a history of limited write off for doubtful debts. Company on a monthly basis review aging of receivables and rigorous follow-up is performed by credit controller along with the help of key accounts manager. Quality/ breakage claims received from the customer are reviewed and approved by quality manager, accordingly credit memos are issued as per policy of the company. At the end of every month credit memos raised during that month is also reviewed by Chief Financial Officer. Appropriate provision is made for each receivable based on review of supporting documents with credit controller. Any exception is justified and documented.

Credit risk on cash and cash equivalents is limited as company generally invests in deposits with banks and financial institutions with high credit ratings assigned by international and domestic credit rating agencies. Investments primarily include investment in liquid mutual fund units.

**Debtors ageing**

Ageing	Not due	0-30 days past due	31-60 days past due	61-90 days past due	91-120 days past due	More than 120 days past due	Total
<b>As at 31<sup>st</sup> March 2018</b>	<b>1,904.43</b>	<b>4.03</b>	<b>61.36</b>	<b>324.28</b>	<b>11.66</b>	<b>126.10</b>	<b>2,431.86</b>
As at 31 <sup>st</sup> March 2017	1,137.67	254.52	137.95	21.79	8.93	6.87	1,567.73

**Reconciliation of loss allowance provision**

Loss allowance on 1 <sup>st</sup> April 2016	25.49
Changes in loss allowance	(13.66)
Loss allowance on 31 <sup>st</sup> March 2017	<u>11.83</u>
Changes in loss allowance	14.17
<b>Loss allowance on 31<sup>st</sup> March 2018</b>	<b><u>26.00</u></b>


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**B. Liquidity risk**

Liquidity risk is the risk that the Company may not be able to meet its present and future cash and collateral obligations without incurring unacceptable losses. The Company's objective is to, at all times maintain optimum levels of liquidity to meet its cash and collateral requirements.

Management monitors rolling forecasts of the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's liquidity management policy involves projecting cash flows and considering the level of liquid assets necessary to meet these, monitoring balance sheet liquidity ratios against internal requirements and maintaining debt financing plans.

**a. Financing arrangements**

The Company had access to bank overdraft facilities. These facilities may be drawn at any time and may be terminated by the bank without notice.

**b. Maturities of financial liabilities**

The tables below analyse the Company's financial liabilities into relevant maturity groupings based on their contractual maturities. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

Particulars	As at 31 <sup>st</sup> March 2018					
	Less than 3 months	3-6 months	6-12 months	1-2 years	2-5 years	Total
<b>Non-Derivatives</b>						
Trade payables	799.12	-	-	-	-	799.12
Borrowing	447.39	-	-	-	-	447.39
Security deposits	-	-	-	-	87.55	87.55
Other financial liabilities	156.97	-	-	-	-	156.97
<b>Derivatives</b>						
Forward exchange contracts	-	-	-	-	-	-
<b>Total</b>	<u>1,403.48</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>87.55</u>	<u>1,491.03</u>

Particulars	As at 31 <sup>st</sup> March 2017					
	Less than 3 months	3-6 months	6-12 months	1-2 years	2-5 years	Total
<b>Non-Derivatives</b>						
Trade payables	940.11	-	-	-	-	940.11
Borrowing	211.84	-	-	-	-	211.84
Security deposits	-	-	-	-	62.55	62.55
Other financial liabilities	132.96	27.57	48.78	-	-	209.31
<b>Derivatives</b>						
Forward exchange contracts	-	6.70	-	-	-	6.70
<b>Total</b>	<u>1,284.91</u>	<u>34.27</u>	<u>48.78</u>	<u>-</u>	<u>62.55</u>	<u>1,430.51</u>

The forward contract outstandings as at year end are as follows:

Particulars	Currency	As at 31 <sup>st</sup> March 2018		As at 31 <sup>st</sup> March 2017	
		No. of Contracts	Amount	No. of Contracts	Amount
Forward contracts to Purchase	EUR	5	1.50	3	2.59
Forward contracts to Purchase	USD	4	2.68	-	-
Forward contracts to Sell	EUR	-	-	2	0.19

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**C. Market risk**
**Foreign currency risk**
**1. Foreign currency exposure**

Currency risk refers to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company operates internationally and is exposed to foreign exchange risk arising from foreign currency sales and purchases, primarily with respect to EUR, USD, CHF and GBP. Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities denominated in a currency that is not the company's functional currency (₹).

The risk is measured through a forecast of foreign currency sales and purchases for the Company's operations. The Company uses foreign exchange forward contracts to manage its exposure in foreign currency risk.

As of 31<sup>st</sup> March 2018, the Company's exposure to foreign currency risk, expressed in ₹, is given in the table below. The amounts represent only the financial assets and liabilities that are denominated in currencies other than the functional currency of the Company.

Particulars	As at 31 <sup>st</sup> March 2018				As at 31 <sup>st</sup> March 2017			
	EUR	USD	CHF	GBP	EUR	USD	CHF	GBP
<b>Financial assets</b>								
Trade receivable	4.42	-	-	-	16.76	-	-	-
Less: Derivative instruments								
Sell foreign currency	-	-	-	-	(12.61)	-	-	-
Net exposure to foreign currency risk assets	<u>4.42</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>4.15</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Financial liabilities</b>								
Trade payable	(11.08)	(2.55)	(4.77)	(1.11)	(14.76)	(61.98)	(5.47)	-
Less: Derivative instruments								
Buy foreign currency	-	-	-	-	5.08	-	-	-
Net exposure to foreign currency risk liabilities	<u>(11.08)</u>	<u>(2.55)</u>	<u>(4.77)</u>	<u>(1.11)</u>	<u>(9.68)</u>	<u>(61.98)</u>	<u>(5.47)</u>	<u>-</u>

**2. Foreign exchange sensitivity**

The sensitivity of profit or loss to changes in the exchange rates arises mainly from foreign currency denominated financial instruments. The table below shows the sensitivity of profit or loss to a 5% (previous year 10%) change in foreign exchange rates.

Particulars	Decrease/(Increase) in income	
	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
<b>CHF Sensitivity</b>		
Increase by 5% (previous year 10%)	0.24	0.55
Decrease by 5% (previous year 10%)	(0.24)	(0.55)
<b>EUR Sensitivity</b>		
Increase by 5% (previous year 10%)	0.33	(0.20)
Decrease by 5% (previous year 10%)	(0.33)	0.20
<b>USD Sensitivity</b>		
Increase by 5% (previous year 10%)	0.13	6.20
Decrease by 5% (previous year 10%)	(0.13)	(6.20)
<b>GBP Sensitivity</b>		
Increase by 5% (previous year 10%)	0.06	-
Decrease by 5% (previous year 10%)	(0.06)	-

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018***(All amounts in ₹ Lakhs, unless otherwise stated)***Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Since the Company does not have any non-current borrowings, it is not exposed to cash flow interest rate risk.

**Investment in Mutual Funds:**

The Company's exposure to price risk arises from investments held by the Company and classified in the balance sheet as fair value through profit or loss. To manage its price risk arising from investments in mutual funds, the group diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Company.

**NOTE 34 - CAPITAL MANAGEMENT**

The Company's objectives when managing capital are to:

- Safeguard their ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders, and
- Maintain an optimal capital structure to reduce the cost of capital.

Consistent with others in the industry, the Company monitors capital on the basis of the following gearing ratio:

Net debt (total borrowings net of cash and cash equivalents) divided by Total 'equity' (as shown in the Balance Sheet).

The Company's strategy is to maintain a gearing ratio within 1-2%. The gearing ratios were as follows:

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Net debt	355.01	157.66
Total Equity	10,054.20	8,662.45
<b>Net debt to equity ratio</b>	<b>3.53%</b>	<b>1.82%</b>

**NOTE 35 - SEGMENT INFORMATION**

The Company's Managing Director (MD) - Mr. A. Dinakar is identified as the Chief Operating Decision Maker, examines the Company's performance on an entity level. The Company has only one reportable segment i.e. 'Automotive Glass'.

Amount of the Company's revenue from external customers broken down by each product and service is shown in the table below:

Revenue from external customers	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Laminated Safety Glass	14,677.26	13,462.05
Tempered Glass	184.63	231.59
<b>Total sales</b>	<b>14,861.89</b>	<b>13,693.64</b>

The Company's revenue from external customer attributed to countries other than India are not material. The Company's non-current assets (other than financial instruments, deferred tax assets, post-employment benefit assets) in countries other than India are not material. Revenue of approximately ₹ 4,381.82 Lakhs (31<sup>st</sup> March 2017: ₹ 3,744.81 Lakhs) are derived from a single external customer which represents 10% or more of the total revenue for the year ended 31<sup>st</sup> March 2018 and 31<sup>st</sup> March 2017.

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**NOTE 36 - RELATED PARTY DISCLOSURES**
**a) Related parties and their relationship**
**Parent entities**

Name of the company	Type	Place of incorporation	Effective Ownership interest (includes indirect interests)	
			As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Compagnie de Saint-Gobain	Ultimate holding company	France	74.74%	74.78%
Saint-Gobain Sekurit France S.A.	Immediate holding company	France	48.26%	48.26%
Saint-Gobain India Private Limited	Fellow subsidiary	India	26.74%	26.74%

**Fellow Subsidiaries:**

Saint-Gobain Glass, France  
 Saint-Gobain Seva, France  
 Grindwell Norton Limited, India  
 Saint-Gobain Sekurit (Thailand) Co. Limited, Thailand  
 Saint-Gobain Sekurit Deutschland GmbH & Co KG, Germany  
 Saint-Gobain Consulting Information Organisation, France  
 Saint-Gobain Glass, France-CRDC

**Key Managerial Personnel:**

Mr. A. Dinakar - Managing Director  
 Mr. M. G. Ramkrishna - Independent Director  
 Mr. Padmanabha Shetty - Independent Director

**b) Key Management Personnel compensation**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Sitting fees	7.20	6.20
<b>Total</b>	<b>7.20</b>	<b>6.20</b>

**c) Transactions with Related parties**

The following transactions occurred with related parties during the year:

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
<b>Sales and purchases of goods and services</b>		
Purchase of goods from fellow subsidiaries	4,991.74	4,475.48
Sale of goods to fellow subsidiary	1,177.35	602.44
Purchase of consumables & spares from fellow subsidiary	42.81	36.12
IT support services received from fellow subsidiary	69.13	76.82
General assistance received from fellow subsidiary	260.79	219.47
Services received from fellow subsidiary	311.08	271.05
Rebate received from immediate holding company	-	4.08
Rebate received from fellow subsidiary	-	207.74
Services rendered to fellow subsidiary	105.81	172.32
Pool research and development from fellow subsidiary	247.36	197.55
<b>Other transactions</b>		
CSR expenses paid to fellow subsidiary	8.47	5.91
Sales of fixed assets to fellow subsidiary	158.80	1,013.84
Purchase of fixed assets from fellow subsidiary *	0.00	44.19

\*Amounts less than ₹ 0.01 Lakhs


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**

(All amounts in ₹ Lakhs, unless otherwise stated)

**d). Outstanding balances**

The following balances are outstanding at the end of the reporting period in relation to transactions with related parties:

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
<b>Trade payables</b> (for purchase of goods and services)		
Fellow subsidiaries	6.13	209.41
<b>Total trade payables to related parties (refer note 20)</b>	<u>6.13</u>	<u>209.41</u>
<b>Trade receivables</b> (for sale of goods and services)		
Immediate holding company	4.70	4.08
Fellow Subsidiaries	252.13	16.63
<b>Total trade receivables from related parties (refer note 9)</b>	<u>256.83</u>	<u>20.71</u>

All outstanding balances are unsecured and settlement will be made through banking channels.

**NOTE 37 - CONTINGENT LIABILITIES AND CONTINGENT ASSETS**

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Income tax matters	-	1.10
Sales tax matters	94.03	158.25
Excise matters*	332.26	326.77
Other matters	1.70	2.26
<b>Total</b>	<u>427.99</u>	<u>488.38</u>

\*Claims not acknowledged as debts with respect to certain excise matters does not include interest since it has not been quantified in the order. It is not practicable for the Company to estimate the timings of each outflow (if any) in respect of the above, pending resolution of the respective proceedings.

**Note 38 - Commitments**
**(a) Capital Commitments**

Capital expenditure contracted for at the end of the reporting period but not recognised as liabilities is as follows:

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
Property, Plant and Equipment (net of advances of ₹ 2.33 Lakhs (previous year NIL))	73.20	12.84
<b>Total</b>	<u>73.20</u>	<u>12.84</u>

**(b) Non-cancellable operating leases**

The Company has leased a warehouse located at Kuruli (Pune). The lease term is 5 years with a 3 year lock-in period.

Particulars	As at 31 <sup>st</sup> March 2018	As at 31 <sup>st</sup> March 2017
<i>Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:</i>		
Within 1 year	9.82	20.41
Later than 1 year but not later than 5 years	-	9.82
<b>Total</b>	<u>9.82</u>	<u>30.23</u>

**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**Rental expense relating to operating leases recognised in Profit and loss**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Rental Charges	<b>29.58</b>	24.08
<b>Total rental expense relating to operating leases</b>	<b><u>29.58</u></b>	<u>24.08</u>

**NOTE 39 - EARNINGS PER SHARE**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
<i>Basic and Diluted earnings per share</i>		
From continuing operations attributable to equity holders of the company	<b>1.51</b>	0.74
<b>Total basic and diluted earnings per share attributable to equity holders of the company</b>	<b><u>1.51</u></b>	<u>0.74</u>

**a) Reconciliation of earnings used in calculating earnings per share**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
<i>Basic and Diluted earnings per share</i>		
Profit attributable to the equity holders of the company used in calculating basic earnings per share:		
From continuing operations	<b>1,377.45</b>	676.81
<b>Profit attributable to the equity holders of the company used in calculating basic earnings per share</b>	<b><u>1,377.45</u></b>	<u>676.81</u>

**b) Weighted average number of shares used as the denominator**

Particulars	Year ended 31 <sup>st</sup> March 2018	Year ended 31 <sup>st</sup> March 2017
Weighted average number of equity shares used as the denominator in calculating basic earnings per share	<b>91,105,700</b>	91,105,700
Adjustments for calculation of diluted earnings per share	-	-
<b>Weighted average number of equity shares used as the denominator in calculating diluted earnings per share</b>	<b><u>91,105,700</u></b>	<u>91,105,700</u>


**NOTES FORMING PART OF FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2018**
*(All amounts in ₹ Lakhs, unless otherwise stated)*
**NOTE 40 - OFFSETTING FINANCIAL ASSETS AND LIABILITIES**

The following table presents the recognised financial instruments that are offset, or subject to enforceable master netting arrangements and other similar agreements but not offset, as at 31<sup>st</sup> March 2018 and 31<sup>st</sup> March 2017. The column 'net amount' shows the impact on the Company's balance sheet if all set-off rights were exercised.

Particulars	Effects of offsetting on the balance sheet		
	Gross amounts	Gross amounts set off in the balance sheet	Net amounts presented in the balance sheet
<b>As at 31<sup>st</sup> March 2018</b>			
Financial assets			
- Trade receivables <sup>#</sup>	6,044.73	(3,612.87)	2,431.86
<b>Total</b>	<b><u>6,044.73</u></b>	<b><u>(3,612.87)</u></b>	<b><u>2,431.86</u></b>
Financial liabilities			
- Trade payables <sup>#</sup>	4,412.00	(3,612.87)	799.12
<b>Total</b>	<b><u>4,412.00</u></b>	<b><u>(3,612.87)</u></b>	<b><u>799.12</u></b>
<b>As at 31<sup>st</sup> March 2017</b>			
Financial assets			
- Trade receivables <sup>#</sup>	4,014.02	(2,446.29)	1,567.73
<b>Total</b>	<b><u>4,014.02</u></b>	<b><u>(2,446.29)</u></b>	<b><u>1,567.73</u></b>
Financial liabilities			
- Trade payables <sup>#</sup>	3,386.40	(2,446.29)	940.11
<b>Total</b>	<b><u>3,386.40</u></b>	<b><u>(2,446.29)</u></b>	<b><u>940.11</u></b>

# Company has arrangement with the group company, where as per agreed terms company set off its receivable against payable made to such group company. The relevant amounts have therefore been presented net in the Balance Sheet.

**Note 41 - Subsequent Events**

There are no subsequent events that would require adjustments or disclosure in the financial statements as on the balance sheet date.

**Note 42 - General**

- i) Previous years figures have been regrouped / restated wherever necessary to conform to current years presentation.
- ii) Previous year's figures have been audited by a firm of Chartered Accountants other than Kalyaniwalla & Mistry LLP, Chartered Accountants.

**STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2018**

Particulars	Year ended 31 <sup>st</sup> March 2018 (₹Lakhs)		Year ended 31 <sup>st</sup> March 2017 (₹Lakhs)	
<b>Cash flow from operating activities:</b>				
Profit before taxation and exceptional items		2,097.42		1,037.05
<b>Adjusted for :</b>				
Depreciation and amortisation expense	861.94		773.74	
Unrealised foreign exchange (Gain)/ Loss	0.97		-	
Gain on disposal of property, plant and equipment	(22.75)		(3.78)	
Income from government grant	(9.30)		(9.30)	
Gain on sale of investments	(169.44)		(84.75)	
Changes in fair value of investments at fair value through profit or loss	(64.21)		(104.31)	
Provision no longer required written back	(19.75)		(30.53)	
Provision/ (reversal of provision) for indirect tax matters	(7.37)		(45.63)	
Provision/ (reversal of provision) for doubtful debts	14.17		(13.66)	
Finance costs	43.19		28.99	
		<u>627.45</u>		<u>510.77</u>
<b>Operating Profit before Working Capital Changes</b>		<b>2,724.87</b>		<b>1,547.82</b>
<b>Changes in Working Capital</b>				
Increase/(decrease) in trade payables	(121.97)		(354.63)	
Increase/(decrease) in provisions and employee benefit obligations	1.58		9.21	
Increase/(decrease) in other financial liabilities	(131.72)		31.13	
Increase/(decrease) in other current liabilities	(41.86)		(215.47)	
(Increase)/decrease in other financial assets	5.98		(20.92)	
(Increase)/decrease in inventories	177.26		70.94	
(Increase)/decrease in trade receivables	(878.54)		(18.18)	
(Increase)/decrease in other current assets	206.50		(104.38)	
(Increase)/decrease in other non-current assets	0.06		25.31	
		<u>(782.71)</u>		<u>(576.99)</u>
<b>Cash Generated From Operations</b>		<b>1,942.16</b>		<b>970.83</b>
Income taxes paid		(261.94)		(254.96)
<b>CASH GENERATED FROM OPERATING ACTIVITIES</b>		<b>1,680.22</b>		<b>715.87</b>
Exceptional Items (excluding non-cash items)		-		-
<b>NET CASH GENERATED FROM OPERATING ACTIVITIES (A)</b>		<b>1,680.23</b>		<b>715.87</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES:</b>				
Payments for property, plant and equipment	(193.39)		(937.45)	
Proceeds from sale of property, plant and equipment/ asset held for sale	134.58		863.22	
Payment for purchase of investments	(6,240.00)		(3,065.00)	
Proceeds from sale of investments	4,464.44		2,387.17	
		<u>(1,834.37)</u>		<u>(752.06)</u>
<b>NET CASH USED IN INVESTING ACTIVITIES (B)</b>		<b>(1,834.37)</b>		<b>(752.06)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES:</b>				
Proceeds from borrowings	235.55		93.80	
Interest Paid	(43.19)		(28.99)	
		<u>192.36</u>		<u>64.81</u>
<b>NET CASH GENERATED FROM / (USED) IN FINANCING ACTIVITIES (C)</b>		<b>192.36</b>		<b>64.81</b>
<b>Net increase/(decrease) in cash and cash equivalents (A)+(B)+(C)</b>		<b>38.20</b>		<b>28.62</b>
Cash and cash equivalents (Opening Balance)		54.18		25.56
Cash and cash equivalents (Closing Balance)		<u>92.38</u>		<u>54.18</u>
<b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		<b>38.20</b>		<b>28.62</b>

The above statement of cash flows should be read in conjunction with the accompanying notes.

In terms of our report of even date

**For Kalyaniwalla & Mistry LLP**

**Chartered Accountants**

Firm Registration No.: 104607W/W100166

**Darius Z. Fraser**

Partner

Membership No. 42454

Place : Mumbai

Date : 30<sup>th</sup> May 2018

**For and on behalf of the Board**

**A. Y. Mahajan**

Director

DIN. 00066320

**Manigandann R**

Chief Financial Officer

Place : Mumbai

Date : 30<sup>th</sup> May 2018

**A. Dinakar**

Managing Director

DIN. 00193129

**Rukmini Subramanian**

Company Secretary



**Saint-Gobain Sekurit India Limited**